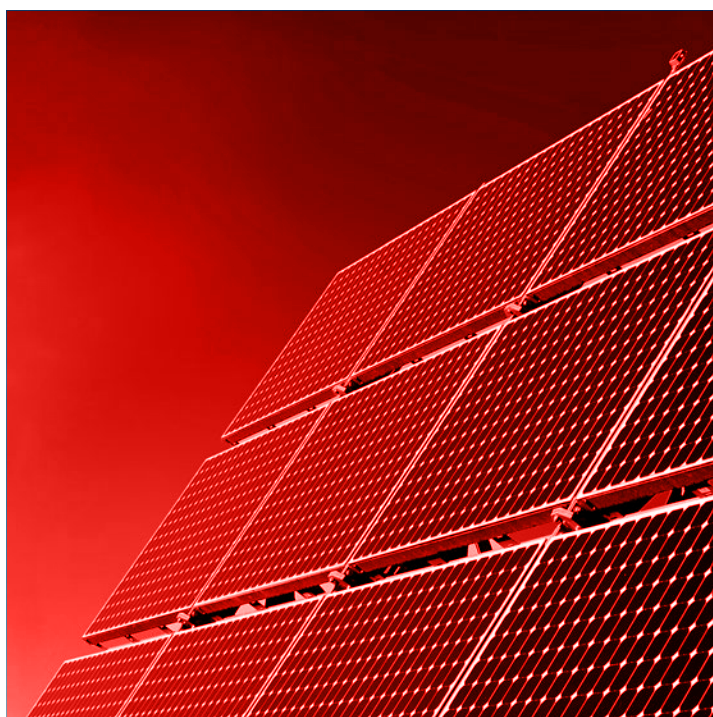


Etrion Corporation  
ANNUAL REPORT 2012





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*Etrion Corporation is an independent power producer that owns and operates renewable assets. Etrion currently owns approximately 60 MW of operational, ground-based solar photovoltaic power plants in Italy.*

*The Company is listed on both the Toronto Stock Exchange in Canada and the NASDAQ OMX in Sweden (under the same ticker symbol, "ETX"). Etrion is based in Geneva, Switzerland and has an office in Rome, Italy and Santiago, Chile.*

## CHIEF EXECUTIVE LETTER

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Dear Shareholders,

2012 was a transformational year for the Company as we embarked on our new strategy to diversify in terms of contract regime and geography, in order to complement our current operating platform in Europe. We are now focusing on markets with abundant renewable resources and large energy demand, where we can enter into long-term take-or-pay power purchase agreements (“PPA”) with industrial clients. Our target market is Latin America, with an initial focus on Chile, where we have secured, subject to entering into a definitive PPA, our first solar project to be ready for construction by the end of 2013, demonstrating that solar can compete in a non-subsidy environment.

In addition to our initiatives in Chile, we also continue to evaluate opportunities in other markets with attractive government incentives with strong business fundamentals, where we believe the Company can develop and/or acquire additional renewable energy projects. We also remain opportunistic to explore other sources of renewable energy, such as hydro and related technologies for future development. The key to our business is to demonstrate that renewable energy, such as solar, can compete with traditional sources of electricity in places that either have an abundance of renewable resources and large energy demand or that have attractive sustainable subsidies.

We are also focusing on increasing our installed capacity and free cash flow to prepare the Company for future dividend distributions. We believe the Company is well positioned to expand, diversify and achieve sustainable growth.

### OPERATIONS

Our current 60 MW portfolio of operating fully-financed ground-based solar photovoltaic projects in Europe continues to over perform relative to budgeted targets, providing strong revenues, EBITDA and cash flow. We expect the seasonality of our business to smooth over time as we secure additional projects in new markets.

During 2012, we implemented best in class management tools to enable the Company to more effectively oversee operating assets across geographical regions with minimum incremental back office support. The Company implemented two integrated platforms including robust financial software, enabling us to more effectively manage financial reporting requirements at both the project and consolidated level, and a sophisticated monitoring system, to track performance. These initiatives should translate into lower operating expenses per kilowatt-hour produced and will provide more effective management, creating a superior platform for growth and consolidation. Going forward, we will continue to explore new technologies and business processes to further improve and streamline operations.

### GOVERNMENT POLICY

The renewable energy sector endures constant policy changes. Some governments enact subsidies to encourage solar power generation and constantly reduce these subsidies as costs to build solar power plants continue to fall.

Recent policy changes in Europe to decrease subsidies for solar power generation are a reaction to this dramatic cost reduction and the result of continued austerity measures being implemented in European countries to reduce their debt levels. However, as governments reduce subsidies, panel manufacturers and installers are forced to further reduce costs in order to give solar power producers like Etrion attractive targeted returns.

It is also this dramatic reduction to the cost of solar panels that has created new markets for Etrion, allowing us to complement our business model by adding non-subsidy driven contracts to our revenue mix.

### FUNDING AND SHAREHOLDER SUPPORT

Our goal for 2013 is to establish operations in South America and explore a third region for growth. Our main focus will be to build an attractive pipeline of projects with initial project realization late in 2013 or early in 2014. We will also look opportunistically at the acquisition of operating assets to complement our existing installed capacity. We will continue to explore efficient ways to fund growth through a combination of debt and equity.

## CHIEF EXECUTIVE LETTER (CONTINUED)

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### FUNDING AND SHAREHOLDER SUPPORT (CONTINUED)

We have strong banking relationships with top European lenders and plan to continue to finance our projects with up to 80% of project debt. We also expect to establish relationships with multilateral banks, which are very active in Latin America, to increase the options to fund our growth.

Our largest shareholder is the Lundin family, which owns approximately 22% of the Company's shares through various trusts. In addition our primary listing on the Toronto Stock Exchange in Canada and secondary listing on the NASDAQ OMX exchange in Sweden, enable us to access both North American and European investors.

### GROWTH

I am excited about Etrion's future as we take the Company to the next level of growth. While challenges remain, the renewable energy industry is working diligently to reduce costs and introduce new solutions to be competitive with other sources of energy.

Thank you for your continued support.

*"Marco Antonio Northland"*

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Marco Antonio Northland, CEO and Director

*The foregoing contains forward-looking information within the meaning of applicable Canadian securities legislation including, without limitation, statements with respect to Etrion's projects under development and growth plans. Readers are cautioned that actual results may vary from the forward-looking information. For a detailed discussion of the risks, uncertainties and assumptions associated with such forward-looking information, readers should refer to the Management Discussion and Analysis for the year ended December 31, 2012, attached hereto and Etrion's Annual Information Form for the year ended December 31, 2012, available on SEDAR at [www.sedar.com](http://www.sedar.com).*

# MANAGEMENT'S DISCUSSION AND ANALYSIS

YEAR ENDED DECEMBER 31, 2012

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## INTRODUCTION

This management's discussion and analysis ("MD&A") for Etrion Corporation ("Etrion" or the "Company" and together with its subsidiaries, the "Group") is intended to provide an overview of the Group's operations, financial performance and current and future business environments. This MD&A, prepared as of March 11, 2012, should be read in conjunction with the Company's audited consolidated financial statements and accompanying notes for the year ended December 31, 2012. Financial information is reported in United States ("US") dollars ("\$/"). However, as the Group primarily operates in Europe, certain financial information has been reported in Euros ("€"). At December 31, 2012, the €/€ exchange rate was 1.32 (2011: 1.29), and the average exchange rate for the year then ended was 1.28 (2011: 1.39). The capacity of power plants in this document is described in approximate megawatts ("MW") on a direct current basis, also referred to as megawatt-peak (MWp).

This MD&A contains forward-looking information based on the Company's current expectations, estimates, projections and assumptions. This information is subject to a number of risks and uncertainties, many of which are beyond the Company's control. Users of this information are cautioned that actual results may differ materially from the information within. For information on material risk factors and assumptions underlying the forward-looking information, refer to the "Cautionary Statement Regarding Forward-Looking Information" on page 26.

## FOURTH QUARTER AND FULL YEAR 2012 HIGHLIGHTS

	Three months ended December 31		Twelve months ended December 31	
	2012	2011	2012	2011
	\$'000	\$'000	\$'000	\$'000
Revenue <sup>(1)</sup>	7,385	8,585	55,662	51,910
Gross profit	(1,262)	1,620	29,736	29,762
EBITDA <sup>(2)</sup>	3,576	(4,330)	43,131	28,502
EBITDA margin	48%	(50)%	77%	55%
Net loss	(7,292)	(19,795)	(8,458)	(26,289)
Adjusted net (loss)/income before non-recurring and non-cash items <sup>(2)</sup>	(2,351)	51	10,562	4,254
Operating cash flow <sup>(3)</sup> (\$'000)	14,524	(9,728)	40,570	(2,153)
Working capital <sup>(4)</sup> (\$'000)	17,703	20,114	17,703	20,114

Notes:

- (1) Revenues are received in Euros and have been translated at the average €/€ exchange rate for 2012, of 1.28 (2011: 1.39). The average price per kilowatt-hour ("kWh") produced dropped from \$0.59 in 2011 to \$0.51 in 2012, as a result of: (a) foreign exchange rate variations; (b) new projects being connected in 2011 with a lower Feed-in-Tariff ("FIT"); and (c) a reduction to the spot market price in Italy, from €0.08 per kWh in 2011 to €0.07 per kWh in 2012.
- (2) Refer to "Financial Review – Financial Results" on pages 12 and 13 for an overview of the Group's adjusted net income before non-recurring and non-cash items and earnings, before interest, tax, depreciation and amortization ("EBITDA") (both of which are non-International Financial Reporting Standard ("IFRS") measures).
- (3) Operating cash flow refers to cash flows before investing and financing activities and the effects of foreign exchange rate differences (refer to "Financial Review – Financial Results" on page 12).
- (4) Working capital refers to current assets less current liabilities (refer to "Financial Review – Financial Results" on page 12).

## OPERATIONS

- Produced 107.8 million (2011: 88.3 million) kWh of solar electricity from 17 solar power plants, up 22% from prior year.
- Implemented a new asset management organizational structure to further streamline operations, improve efficiencies and increase production.

## FINANCIAL

- Generated solar electricity revenues of \$55.7 million (2011: \$51.9 million), up 7% from prior year.
- Recognized EBITDA of \$43.1 million (2011: \$28.5 million), up 51% from prior year, resulting in an EBITDA margin of 77% (2011: 55%).
- Closed 2012 with a cash balance of \$37.7 million (2011: \$39.7 million) and positive working capital of \$17.7 million (2011: \$20.1 million).

## BUSINESS DEVELOPMENT

- Announced in January 2013, first project in Chile to develop, build and operate an 8.8 MW solar power project, to provide electricity through a long-term take-or-pay PPA to a mining operation in the north of Chile, diversifying the Group's portfolio in terms of geography and contract regime.

## BUSINESS REVIEW

### BUSINESS OVERVIEW

Etrion is an independent power producer that owns and operates renewable assets. The Company is listed on the Toronto Stock Exchange (“TSX”) in Canada and the NASDAQ OMX Stockholm exchange (“NASDAQ OMX”) in Sweden. Etrion is based in Geneva, Switzerland with offices in Rome, Italy and Santiago, Chile.

The Company operates in the downstream sector of the renewable energy value chain, focusing on owning and operating renewable energy projects. The Company’s business model focuses on six key drivers for success: (1) stable revenues; (2) abundant renewable resources; (3) high wholesale electricity prices; (4) low equipment cost and operating expenses; (5) available long-term financing; and (6) low cost of debt.

The Company has an operating platform in Europe consisting of approximately 60 MW of ground-based solar photovoltaic (“PV”) power plants all located in Italy. In addition, Etrion is pursuing opportunities to diversify in terms of geography (i.e., expansion into South America), contract regime (i.e., FiT revenues complemented by long-term PPAs) and other sources of renewable energy (i.e., hydro).

Further, due to the accelerated cost reductions of renewable power facilities and certain markets evolving beyond the need for government incentives, Etrion is complementing its business by focusing on markets with abundant renewable resources (i.e., high solar irradiation) and large energy demand where it expects to enter into long-term PPAs with industrial clients or local utilities. In addition, Etrion continues to evaluate opportunities in markets with attractive government incentives (such as FiTs) and strong business fundamentals, where the Company believes it can develop and/or acquire additional renewable energy projects and remains opportunistic to explore other sources of renewable energy, such as hydro and related technologies for future development.

Future growth will be driven by the development and/or acquisition of additional renewable energy projects under long-term contracts in markets with: (a) high electricity prices and abundant renewable resources; or (b) attractive government incentives.

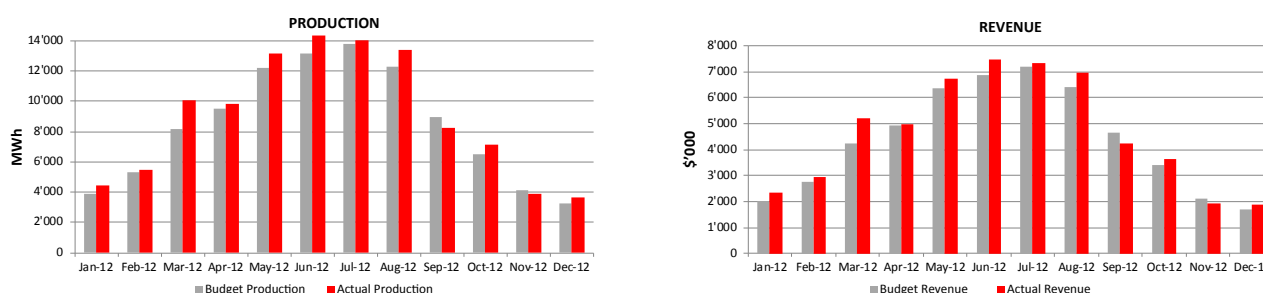
Refer to “Business Review – Development Activities” on pages 8 and 9 for a summary of the Group’s development activities and solar pipeline in Chile.

### OPERATIONS REVIEW

#### OPERATING PERFORMANCE

During 2012, the Group recognized revenues from seven solar power projects in Italy (Cassiopea, Helios ITA-3, Centauro, Helios ITA, Etrion Lazio, SVE and Sagittario), comprising seventeen solar power plants.

Solar-related revenues are subject to seasonality over the year due to the variability of daily sun hours in the summer versus winter months. However, on an annual basis, expected solar irradiation in Italy varies less than 10%. This seasonality should smooth over time as the Group secures new projects in South America. The following summarizes the Group’s 2012 actual and budgeted revenue and production information and the effects of seasonality:



The Group has substantial revenues and cash flows from operations and its current platform, of approximately 60 MW, continues to perform above plan, producing more than 6% more electricity and revenues than budgeted in 2012, primarily attributable to more daily sun hours and better performance of the Group’s solar power projects than expected. However, in September and November 2012, the Group’s production was impacted by lower solar irradiation than expected.

Etrion produced over 100 million kWh of solar electricity in 2012, increasing its annual production by more than 22% compared to 2011.



## BUSINESS REVIEW (CONTINUED)

### OPERATIONS REVIEW (CONTINUED)

#### OPERATING PERFORMANCE (CONTINUED)

##### Performance against budget and prior year

The 2012 production and revenue compared to the budget and prior year is as follows:

	Performance against budget				Performance against prior year		
	Actual	Budget	Variance		2012	2011	Variance
Production <sup>(1)</sup> (MWh)	107,805	101,465	6,340	6%	107,805	88,288	19,517 22%
Revenue (\$'000)	55,662	52,615	3,047	6%	55,662	51,910	3,752 7%

Note:

(1) Production is based on megawatt-hours ("MWh") of electricity produced.

The Group's solar power projects exceeded expectations by 6%, primarily attributable to more daily sun hours and better performance of the Group's solar power projects than expected.

Compared to 2011, the Group produced 22% more electricity and generated 7% more revenues, primarily attributable to three additional solar power projects (Helios ITA-3, Etrion Lazio and Sagittario) being connected during 2011 and accordingly not being in operation for the full year, which increased the Group's total installed capacity. However, the 2012 revenues were negatively impacted by a drop in the average price per kWh, \$0.51 compared to \$0.59 in 2011, a result of foreign exchange rate variations (i.e., a weakening of the Euro against the US dollar), new projects being connected in 2011 with a lower FiT and a reduction to the spot market price in Italy. Accordingly, although production increased by 22% in 2012, this led to only a 7% increase in revenues compared to 2011.

Production and pricing information for 2012 and 2011 is as follows:

	2012			2011		
	MWh	Price <sup>(1)</sup> (\$/kWh)	Revenue \$'000	MWh	Price <sup>(1)</sup> (\$/kWh)	Revenue \$'000
FiT revenues (based on actual production) <sup>(2)</sup>	107,805	0.42	45,626	88,288	0.48	42,378
Market Price revenues (based on evacuated production) <sup>(3)</sup>	105,827	0.09	10,036	86,654	0.11	9,532
<b>Total revenue</b>			<b>55,662</b>			<b>51,910</b>

Notes:

- (1) Prices are received in Euros and have been translated at the average €/€ exchange rate for the year of 1.28 (2011: 1.39). The average price per kWh produced dropped from \$0.59 in 2011 to \$0.51 in 2012, as a result of: (a) foreign exchange rate variations; (b) new projects being connected in 2011 with a lower FiT; and (c) a reduction to the spot market price in Italy, from €0.08 per kWh in 2011 to €0.07 per kWh in 2012.
- (2) The FiT is received for each kWh of electricity produced.
- (3) The spot market price ("Market Price") is received in addition to the FiT and is based on evacuated production (i.e., electricity produced less transmission losses).

#### BUSINESS OVERVIEW

The Group's business process is comprised of four key phases:



- **Phase 1**, site development, generally requires twelve to twenty-four months, during which time site surveys are carried out in order to identify the most favorable locations for construction (considering factors such as solar irradiation levels and the price of electricity) and the necessary permits and grid connection authorizations are obtained;
- **Phase 2**, project financing, generally takes four to six months, during which the Group assesses and selects financing partners;
- **Phase 3**, construction, generally takes six to nine months, during which the Group closes the financial aspects of the project, engages a turn-key engineering, procurement and construction ("EPC") contractor to build the solar power projects and ensures compliance with local regulations and contract regime requirements; and
- **Phase 4**, operations, lasts up to 20 years, during which the Group operates the solar power projects by engaging an operations and maintenance ("O&M") contractor, and the project company generates cash flow and repays the non-recourse debt facilities incurred in connection with the project.

## BUSINESS REVIEW (CONTINUED)

### OPERATIONS REVIEW (CONTINUED)

#### OPERATING PROJECTS

A summary of the Group's current operating solar power projects all located in Italy at December 31, 2012 is as follows:

Project	Region	Sites	Capacity (MW)	Technology	Contractor	Panels	Inverters	Connection date	FiT <sup>(1)</sup>
Cassiopea	Lazio	1	23.9	Single axis	SunPower	SunPower	SMA	Nov-09	€0.353
Helios ITA-3 (Brindisi, Mesagne)	Puglia	2	10.0	Single axis	ABB	Yingli	Bonfiglioli	Aug-11	€0.250
Centauro	Lazio	1	8.7	Single axis	SunPower	SunPower	SMA	Jul-10	€0.346
Helios ITA (Brindisi, Mesagne) <sup>(2)</sup>	Puglia	7	6.4	Single axis	Solon	Solon	Santerno	Dec-09	€0.353
Etrion Lazio (Borgo Piave, Rio Martino) <sup>(3)</sup>	Lazio	2	5.2	Fixed-tilt	Phoenix	Trina	SMA	Apr-11	€0.346
SVE (Oria, Martino, Ruffano)	Puglia	3	3.0	Single axis	SunPower	SunPower	Siemens	Dec-10	€0.346
Sagittario (Nettuno)	Lazio	1	2.6	Fixed-tilt	Phoenix	Trina	SMA	Aug-11	€0.250
<b>Total</b>		<b>17</b>	<b>59.8</b>						

Notes:

- (1) FiT per kWh, based on connection date. In Italy, revenues are derived from the FiT and Market Price, both received for each kWh of electricity produced.
- (2) Six of the Helios ITA solar parks benefit from the 2009 FiT of €0.353 per kWh, and the last park built benefits from the 2010 FiT of €0.346 per kWh.
- (3) Etrion Lazio was installed at the end of 2010. However, the project was not connected to the electricity grid until April 2011.

#### *Cassiopea*

The Cassiopea project in Montalto di Castro in the Lazio region of Italy consists of one ground-mounted solar PV park with a total capacity of 23.9 MW. The solar park was connected to the electricity grid in November 2009. The Cassiopea solar park was built by SunPower Corporation ("SunPower"), a US-based solar panel manufacturer and installer, using high efficiency SunPower modules mounted on single axis trackers with power conversion completed through SMA inverters. Cassiopea has an operations and maintenance O&M contract with SunPower, including preventive and corrective maintenance. The solar park benefits from the 2009 FiT of €0.353 per kWh plus the Market Price of approximately €0.07 per kWh.

#### *Helios ITA-3*

The Helios ITA-3 project in Puglia, Italy, consists of two ground-mounted solar PV parks: Brindisi (5 MW) and Mesagne (5 MW). Both parks were completed and connected to the electricity grid in August 2011. The Helios ITA-3 solar parks were built by ABB S.p.A. ("ABB"), the Swiss power and automation technology group, using Yingli poly-crystalline PV modules mounted on SunPower single axis trackers with power conversion completed through Bonfiglioli inverters. Helios ITA-3 has an O&M contract with ABB, including preventive and corrective maintenance. Both solar parks benefit from the August 2011 FiT of €0.250 per kWh plus the Market Price of approximately €0.07 per kWh.

#### *Centauro*

The Centauro project in Montalto di Castro in the Lazio region of Italy consists of one ground-mounted solar PV park with a total capacity of 8.7 MW. The solar park was connected to the electricity grid in July 2010. The Centauro solar park was built by SunPower using high efficiency SunPower modules mounted on single axis trackers with power conversion completed through SMA inverters. Centauro has an O&M contract with SunPower, including preventive and corrective maintenance. The solar park benefits from the 2010 FiT of €0.346 per kWh plus the Market Price of approximately €0.07 per kWh.

#### *Helios ITA*

The Helios ITA project in Puglia, Italy, consists of seven ground-mounted solar PV parks with a total capacity of 6.4 MW. Six of the solar parks were connected to the electricity grid in December 2009 and the last park built was connected in December 2010. The Helios ITA solar parks were built by Solon S.p.A. ("Solon"), a German solar panel manufacturer and installer, using single axis trackers with Solon poly-crystalline modules and Santerno inverters. In July 2012, the Group entered into a new O&M contract, including preventive and corrective maintenance, with ABB, the previous O&M contract was with Solon. Six of the Helios ITA solar parks, just under 1 MW each for a total of 5.8 MW, benefit from the 2009 FiT of €0.353 per kWh plus the Market Price of approximately €0.07 per kWh. The last park built (0.6 MW) benefits from the 2010 FiT of €0.346 per kWh plus the Market Price of approximately €0.07 per kWh.

## BUSINESS REVIEW (CONTINUED)

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### OPERATIONS REVIEW (CONTINUED)

#### OPERATING PROJECTS (CONTINUED)

##### *Etrion Lazio*

The Etrion Lazio project in Lazio, Italy, consists of two ground-mounted solar PV parks: Borgo Piave (3.5 MW) and Rio Martino (1.7 MW). Both solar parks were completed in December 2010 and were connected to the electricity grid in April 2011. The Etrion Lazio solar parks were built by Phoenix Solar ("Phoenix"), a German PV system integrator, using Trina poly-crystalline PV modules installed on fixed-tilt structures with power conversion completed through SMA inverters. Etrion Lazio has an O&M contract with Phoenix, including preventive and corrective maintenance. Both solar parks benefit from the 2010 FiT of €0.346 per kWh plus the Market Price of approximately €0.07 per kWh.

##### *SVE*

The SVE project in Puglia, Italy, consists of three ground-mounted solar PV parks: Oria (1 MW), Martino (1 MW) and Ruffano (1 MW). All three solar parks were connected to the electricity grid in December 2010. The SVE solar parks were built by SunPower using high efficiency SunPower modules mounted on single axis trackers with power conversion completed through Siemens inverters. SVE has an O&M contract with SunPower, including preventive and corrective maintenance. All three solar parks benefit from the 2010 FiT of €0.346 per kWh plus the Market Price of approximately €0.07 per kWh.

##### *Sagittario*

The Sagittario project in Lazio, Italy, consists of one ground-mounted solar PV park with a total capacity of 2.6 MW. The solar park was completed and connected to the electricity grid in August 2011. The Sagittario solar park was built by Phoenix using Trina poly-crystalline PV modules installed on fixed-tilt structures with power conversion completed through SMA inverters. Sagittario has an O&M contract with Phoenix, including preventive and corrective maintenance. The solar park benefits from the August 2011 FiT of (€0.250 per kWh plus the Market Price of approximately €0.07 per kWh.

Refer also to "Business Review – Market Overview" on pages 9 and 10 for an overview of the renewable energy market in Italy.

### DEVELOPMENT ACTIVITIES

#### CHILE

Etrion is pursuing renewable energy projects in South America, with an initial focus on Chile, due to the high solar irradiation and large energy demand. In these markets, the Group can compete with traditional sources of electricity without the need for government incentives by entering into long-term PPAs, denominated in US dollars, with industrial clients.

In the second quarter of 2012, Etrion opened an office in Santiago, Chile and relocated certain business development personnel to support its development plans.

Refer to "Business Review – Market Overview" on page 10 for an overview of the renewable energy market in Chile.

##### Aguas Blancas

In January 2013, the Company signed a letter of intent with Atacama Minerals Chile S.C.M. outlining the principal commercial terms of a long-term take-or-pay PPA to sell electricity to its Aguas Blancas mine located in the north of Chile. As a result, Etrion will develop, build and operate a solar power project with a capacity of up to 8.8 MW that is expected to be operational in the second quarter of 2014. The parties expect to sign a definitive PPA by the end of March 2013. The total project cost, including costs related to the licences, permits, development and construction, is estimated to be less than \$20 million, a portion of which is expected to be financed through non-recourse project financing, with the remaining equity portion to be funded by Etrion. Construction of Aguas Blancas is subject to a definitive PPA between the parties and Etrion arranging the necessary debt and equity financing as well as other conditions customary for transactions of this nature, including all necessary regulatory approvals.

##### Development pipeline

Etrion is also pursuing other opportunities to provide solar electricity to mining companies in Chile with varying energy requirements located throughout the country and expects additional PPAs to be signed throughout 2013 and beyond.

## BUSINESS REVIEW (CONTINUED)

### DEVELOPMENT ACTIVITIES (CONTINUED)

#### CHILE (CONTINUED)

##### Development pipeline (continued)

In addition, Etrion continues to explore other opportunities to develop and/or acquire additional renewable energy projects in Chile as well as other countries in South America.

### MARKET OVERVIEW

The market for renewable energy sources, including solar, biomass, wind, hydro and bio fuels, is driven by a variety of factors, such as legislative and policy support, technology, macroeconomic conditions, pricing and environmental concerns. The overall goal for the solar energy market is to reach grid parity, whereby the price of solar energy is competitive with traditional sources of electricity, such as coal, natural gas and nuclear energy. Solar technology cost has dropped dramatically and continues to decrease. In addition, solar energy has reached grid parity in certain parts of the world where solar irradiation and electricity prices are high (for example Chile, where the Group is competing with traditional sources of electricity without government subsidies). As the cost of solar technology continues to drop, new potential markets are expected to develop in areas where solar electricity is price-competitive with other sources of energy.

Solar power plants are an important source of renewable energy. They have very low operating and maintenance costs with minimal moving parts. The technology is essentially silent, emission-free and scalable to meet multiple distributed power requirements. Energy generated from the sun consists of both energy from PV cells (i.e., PV energy) and energy generated from solar collectors (i.e., thermal energy or heat).

The key drivers for growth within the renewable energy sector are:

- increasing global demand for energy due to population and economic growth combined with finite oil and gas reserves;
- improving technologies and accelerated cost reductions for renewable energy;
- increased concern about long-term climate change and focus on reducing carbon emissions from energy generation using fossil fuels;
- political commitment at global, national and regional levels to support the development and use of renewable energy sources; and
- attractive government incentives, such as FiT, capital subsidies and tax incentives in markets that have not yet reached grid parity.

#### ITALIAN MARKET

In 2005, the Italian government introduced a FiT system in order to encourage expansion of solar energy. This combined with the strong solar irradiation and high electricity prices, has led to a significant growth in the installed capacity of solar generating facilities since 2005. The Italian state-owned company, Gestore Servizi Energetici ("GSE"), is responsible for managing the subsidy program, but the actual cost of the subsidy is paid by the ultimate consumer through a small tax on utility bills.

The Italian FiT is a 20-year commitment from the government to purchase 100% of the solar electricity production at a premium constant rate based on the connection date. Since 2005, the Italian FiT for new projects has been revised to account for the decreasing cost to build solar power plants.

A summary of the actual FiT received by the Group for its ground-mounted solar PV power projects connected in 2009, 2010 and 2011 is as follows:

	2011	2010	2009
FiT (€/kWh)	€0.250	€0.346	€0.353
Duration	20 years	20 years	20 years

In addition to the FiT, solar power generators receive the spot market rate on a per kWh basis. The Market Price during 2012 was approximately €0.07 per kWh of energy produced (2011: €0.07 per kWh).

## **BUSINESS REVIEW (CONTINUED)**

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### **MARKET OVERVIEW (CONTINUED)**

#### **ITALIAN MARKET (CONTINUED)**

On May 5, 2011, the Italian government approved a decree establishing new tariffs for solar PV plants entering into operation from June 1, 2011, through December 31, 2016. The decree provides for tariffs to be granted to solar parks based on the type of solar plant installed and the date of grid connection, with annual caps on installed solar capacity. In addition, on March 3, 2011, the Italian government approved a decree that includes land restrictions for solar PV plants installed on agricultural land after March 29, 2012. The reduced FiT impacted the Group's development pipeline in Italy that was fully impaired in 2011. However, the Group's operating solar power projects were not affected by the new decrees.

In April 2012, the Italian industry ministry approved the fifth 'Conto Energia' renewable energy law to be implemented in the second half of 2012. The new scheme resulted in a reduction to the installation of ground-mounted solar PV projects, lower FiT for all PV systems installed and connected to the electricity grid after the implementation date and interim financial caps until the end of 2014 (i.e., half-year budgetary caps of €100 million). The new law also includes an additional administrative fee charged to all operating solar PV systems (approximately €0.0005 per kWh produced). This results in an additional expense to the Group of approximately €0.1 million per year. Apart from the additional administrative fee, the Group's operating solar power projects are not affected by the fifth 'Conto Energia' renewable energy law.

Refer to "Business Review – Operations Review" on pages 7 and 8 for an overview of the Group's operating projects in Italy.

#### **CHILEAN MARKET**

Chile's energy demand has been growing rapidly since 1990, a result of increased power consumption by the mining sector, the country's single largest industry, and large urban areas such as the capital city Santiago. The increased demand combined with scarce fossil fuel resources has made the country a net importer of energy. The energy sector is largely privatized which enables energy producers to enter into bilateral agreements directly with industrial clients. The Chilean government has instituted a "clean energy" mandate requiring 10% of its electricity to be generated from renewable sources by 2024, demonstrating strong support for the development and use of renewable energy sources. Due to the size of Chile's economy and well established capital markets, manufacturers and finance providers are available to support the growing demands for energy consumption. Today, mini-hydro is Chile's primary source of renewable energy. However, there is a large opportunity for growth in the solar sector, especially in the northern part of the country where more than 90% of the electricity consumption is by industrial users, such as mining operations.

The cost of solar generation has dropped significantly, enabling Etrion to provide competitive electricity solutions to mining companies in areas of high solar irradiation, through PPAs denominated in US dollars, without the need for subsidies. Chile is a country with abundant renewable resources (i.e., strong solar irradiation), high wholesale electricity prices and a large energy demand, making it an ideal country for Etrion to grow and diversify through new opportunities.

Refer to "Business Review – Development Activities" on page 8 and 9 for an overview of the Group's development activities in Chile and progress made to date.

#### **OTHER MARKETS**

Incentive structures for solar power generation currently exist in many markets (including Europe, Japan and North America) and are a key driver for market growth. The objective of these incentives is to increase investment in renewable energy generation in order to deliver greater efficiency and cost reductions. Etrion will continue to evaluate new markets with attractive government incentives where it can develop and/or acquire additional renewable projects.

In addition, as the cost of renewable power generation continues to drop, Etrion will be able to compete with traditional sources of electricity in new markets with abundant renewable resources (i.e., strong solar irradiation) and high electricity prices. Specifically, the Group is currently evaluating opportunities to expand into other regions of South America, where it will enter into long-term PPAs with industrial users or the local utility.

## **BUSINESS REVIEW (CONTINUED)**

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### **MARKET OVERVIEW (CONTINUED)**

#### **COMPETITION**

The renewable energy industry is intensely competitive and the Group competes with a substantial number of developers, power producers and financial investors, many of which have greater financial and operational resources. Due to the oversupply and declining prices in the upstream solar market value chain (i.e., companies sourcing raw materials and manufacturing parts and modules), the current trend is that companies are moving downstream for better margins, creating more competition for Etrion. Depending on the financial climate, the Group may also face competition when seeking to raise equity or external debt for its planned development. However, once the Group has acquired the necessary land for a solar power project, secured financing and fulfilled the requirements for the specific contract regime (i.e., FiT or PPA), the Group is able to sell its electricity to the electricity grid either through the terms of the FiT regime or PPA, similarly to its competitors.

#### **PERFORMANCE DRIVERS**

The Company's management has identified the following key drivers of success for its renewable energy operations:

- Stable revenues:
  - Premium price for solar electricity generation under long-term contracts (i.e., FiT regime or PPAs);
  - Abundant renewable resources (i.e., solar irradiation varying less than 10% annually); and
  - Economic growth increasing power demand and wholesale electricity prices.
- Low equipment and operating costs:
  - Cost reduction through increased supply, competition and technological improvements; and
  - Fixed price O&M contracts, including preventive and corrective maintenance.
- Available long-term financing with low cost of debt:
  - Project financing up to 80% using non-recourse project loans; and
  - Long-term hedging arrangements to minimize interest rate risk.

## FINANCIAL REVIEW

### FINANCIAL RESULTS

#### FOURTH QUARTER AND YEAR-END SELECTED FINANCIAL INFORMATION

Selected consolidated financial information, prepared in accordance with IFRS, is as follows:

	Three months ended December 31		Twelve months ended December 31		
	2012 \$'000	2011 \$'000	2012 \$'000	2011 \$'000	2010 \$'000
<b>Revenue</b>	<b>7,385</b>	<b>8,585</b>	<b>55,662</b>	<b>51,910</b>	<b>11,565</b>
<b>Gross profit</b>	<b>(1,262)</b>	<b>1,620</b>	<b>29,736</b>	<b>29,762</b>	<b>5,064</b>
<b>Net loss<sup>(1)</sup></b>	<b>(7,292)</b>	<b>(19,795)</b>	<b>(8,458)</b>	<b>(26,289)</b>	<b>(18,121)</b>
Adjustments for non-recurring items:					
- Other income (exchange right) <sup>(2)</sup>	(4)	-	(1,375)	-	-
- Impairment <sup>(3)</sup>	-	9,672	-	9,672	-
- Equity-based financing fee <sup>(4)</sup>	-	3,246	-	3,246	-
- Liquidation damages <sup>(5)</sup>	(51)	(913)	(105)	(3,107)	-
- Insurance proceeds <sup>(6)</sup>	(178)	-	(178)	-	-
- EPC cancellation fee <sup>(7)</sup>	-	(2)	-	185	-
- Termination and severance payments	-	-	62	211	730
- Professional fees	-	-	-	-	1,817
<b>Adjusted net loss before non-recurring items<sup>(8)</sup></b>	<b>(7,525)</b>	<b>(7,792)</b>	<b>(10,054)</b>	<b>(16,082)</b>	<b>(15,574)</b>
Adjustments for non-cash items:					
- Depreciation and amortization	5,057	5,258	19,896	18,992	5,990
- Fair value movements (derivative financial instruments)	(76)	2,368	225	239	(4,707)
- Share-based payment expense	193	217	495	1,105	5,644
<b>Adjusted net income before non-recurring and non-cash items<sup>(8)</sup></b>	<b>(2,351)</b>	<b>51</b>	<b>10,562</b>	<b>4,254</b>	<b>(8,647)</b>
<b>Net loss</b>	<b>(7,292)</b>	<b>(19,795)</b>	<b>(8,458)</b>	<b>(26,289)</b>	<b>(18,121)</b>
Adjustments for:					
- Net income tax expense/(recovery)	(767)	(1,002)	4,045	5,508	(587)
- Impairment	-	9,672	-	9,672	-
- Depreciation and amortization	5,057	5,258	19,896	18,992	5,990
- Share-based payment expense	193	217	495	1,105	5,644
- Net finance costs	6,482	11,255	27,253	29,424	4,344
- Other expense/(income) (exchange right)	(4)	-	(1,375)	-	-
- Income tax paid	(7,114)	(3,230)	(9,961)	(4,934)	-
- Changes in working capital	17,969	(12,103)	8,675	(35,631)	3,548
<b>Operating cash flow</b>	<b>14,524</b>	<b>(9,728)</b>	<b>40,570</b>	<b>(2,153)</b>	<b>818</b>

Notes:

- (1) Net loss for the period/year includes both the net loss from continuing operations and the net loss attributable to owners of the parent company. Basic and diluted loss per share for the years ended December 31, 2012, 2011 and 2010 was \$0.04, \$0.14 and \$0.11, respectively.
- (2) During 2012, the net results were positively impacted by non-recurring other income of \$1.4 million related to the 10% equity interest in the Company's subsidiary, Solar Resources Holding Srl ("SRH"), previously held by Marco A. Northland, the Company's Chief Executive Officer and director ("Mr. Northland"), to adjust the share-based payment expense previously recognized by the Group for the portion of the performance condition not met at conversion in accordance with IFRS 2, *Share-based Payments* ("IFRS 2").
- (3) During 2011, the net results were negatively impacted by a non-recurring impairment loss of \$9.7 million associated with the Group's oil and gas investments (\$7.9 million) and development pipeline in Italy (\$1.8 million).
- (4) During 2011, the net results were negatively impacted by a non-recurring equity-based financing fee of \$3.2 million for shares issued (6.5 million) to investment companies associated with the Lundin family related to the €28 million bridge loan that was repaid in November 2011.
- (5) During 2012, the net results were positively impacted by non-recurring other income of \$0.1 million from liquidation damages from the O&M contractor for one of the Group's solar power projects (SVE) due to a loss of revenue experienced during the year as a result of operational issues. During 2011, the net results were positively impacted by non-recurring other income of \$3.1 million from liquidation damages related to delays encountered by the EPC contractors responsible for the construction of two of the Group's solar power projects (Etrion Lazio and SVE).
- (6) During 2012, the net results were positively impacted by non-recurring other income of \$0.2 million for insurance proceeds received during the year related to thefts encountered by one of the Group's solar power projects (Helios ITA).
- (7) During 2011, the Group recognized an expense of \$0.2 million for the EPC contract cancellation fee related to the Helios ITA-3 solar power project.
- (8) Adjusted net loss before non-recurring items and adjusted net income before non-recurring and non-cash items are a non-IFRS measure.

	2012 \$'000	2011 \$'000	2010 \$'000
Non-current assets	385,166	408,144	387,833
Current assets	67,611	59,432	58,383
<b>Total assets</b>	<b>452,777</b>	<b>467,576</b>	<b>446,216</b>
Non-current liabilities	417,515	425,696	279,745
Current liabilities	49,908	39,318	131,694
<b>Total liabilities</b>	<b>467,423</b>	<b>465,014</b>	<b>411,439</b>
Working capital (current assets less current liabilities)	17,703	20,114	(73,311)
Dividends declared	-	-	-

Refer to "Financial Review – Financial Results" on pages 13 to 16 for further information relating to Etrion's consolidated financial information for the year ended December 31, 2012 and "Financial Review – Financial Results" on page 16 for further information relating to Etrion's consolidated financial information for the fourth quarter of 2012.



## FINANCIAL REVIEW (CONTINUED)

### FINANCIAL RESULTS (CONTINUED)

#### QUARTERLY SELECTED FINANCIAL INFORMATION

Selected consolidated financial information, prepared in accordance with IFRS (presented in \$'000, except for per share data, which is presented in \$):

	2012				2011			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Revenue	7,385	18,341	19,198	10,738	8,585	18,219	17,829	7,277
Net loss <sup>(1)</sup>	(7,292)	379	756	(2,301)	(19,795)	(2,849)	(2,124)	(1,521)
Basic and diluted (loss)/earnings per share	(0.036)	0.002	0.004	(0.012)	(0.106)	(0.015)	(0.012)	(0.008)

Note:

- (1) Net loss for the period includes both the net loss from continuing operations and the net loss attributable to owners of the parent company.

The quarterly results for 2012 are not comparable to 2011 as three additional solar projects were connected to the electricity grid throughout 2011 and accordingly were not in operation for the full year. In addition, the results for 2012 were negatively impacted by foreign exchange rate movements due to a weakening of the Euro against the US dollar as the Group's revenues and a significant portion of expenses are derived in Euros (therefore resulting in foreign exchange rate movements on the translation of the Company's consolidated financial statements).

Solar-related revenues experience seasonality over the year due to the variability of daily sun hours in the summer versus the winter months, resulting in lower revenues in the first and fourth quarter of 2012. Such variations should smooth over time as the Group secures additional solar power projects in Chile or other parts of South America.

#### YEAR-END RESULTS

##### EBITDA

	2012			2011		
	Renewable energy <sup>(1)</sup> \$'000	Corporate <sup>(1)</sup> \$'000	Total \$'000	Renewable energy <sup>(1)</sup> \$'000	Corporate <sup>(1)</sup> \$'000	Total \$'000
Revenue	55,662	-	55,662	51,910	-	51,910
Operating expenses <sup>(2)</sup>	(6,320)	-	(6,320)	(3,490)	-	(3,490)
General and administrative expenses <sup>(2)</sup>	(1,583)	(6,579)	(8,162)	(2,273)	(11,160)	(13,433)
Impairment	-	-	-	(1,315)	(8,357)	(9,672)
Other income	403	1,548	1,951	3,047	140	3,187
<b>EBITDA<sup>(3)</sup></b>	<b>48,162</b>	<b>(5,031)</b>	<b>43,131</b>	<b>47,879</b>	<b>(19,377)</b>	<b>28,502</b>
Non-recurring items <sup>(4)</sup> :						
- Other income (exchange right)	-	(1,375)	(1,375)	-	-	-
- Impairment	-	-	-	1,315	8,357	9,672
- Equity-based financing fee	-	-	-	-	3,246	3,246
- Liquidation damages	(105)	-	(105)	(3,107)	-	(3,107)
- Insurance proceeds	(178)	-	(178)	-	-	-
- EPC cancellation fee	-	-	-	185	-	185
<b>Adjusted EBITDA<sup>(3)</sup></b>	<b>47,879</b>	<b>(6,406)</b>	<b>41,473</b>	<b>46,272</b>	<b>(7,774)</b>	<b>38,498</b>

Notes:

- (1) The renewable energy segment includes only the Group's solar power projects. All other revenues, expenses, assets and liabilities are included within the corporate segment, which includes the Group's passive oil and gas investments and all corporate overhead expenditure.
- (2) Operating expenses and general and administrative expenses shown here, for the purposes of calculating EBITDA and adjusted EBITDA, exclude depreciation and amortization expenses.
- (3) EBITDA is a non-IFRS measure and adjusted EBITDA excludes non-recurring items recognized during the relevant year.
- (4) Refer to "Financial Review – Financial Results" on page 12 for an overview of the non-recurring items that occurred during the relevant year.

##### REVENUE

	2012 \$'000	2011 \$'000
FiT revenue	45,626	42,378
Market Price revenue	10,036	9,532
<b>Total revenue</b>	<b>55,662</b>	<b>51,910</b>

Revenues in 2012, increased by \$3.8 million (7%), compared to 2011, the result of three solar power projects being connected to the electricity grid throughout 2011 (Helios ITA-3, Etrion Lazio and Sagittario) and accordingly not being in operation for the full year, offset by foreign exchange rate fluctuations due to a weakening of the Euro against the US dollar, new projects being connected in 2011 with a lower FiT and a reduction to the spot market price in Italy.



## FINANCIAL REVIEW (CONTINUED)

### FINANCIAL RESULTS (CONTINUED)

#### YEAR-END RESULTS (CONTINUED)

##### Operating expenses

	2012 \$'000	2011 \$'000
O&M costs	1,936	496
Operating personnel costs	991	864
Depreciation and amortization (operating solar power projects)	19,606	18,658
Taxes (other than income tax) <sup>(1)</sup>	1,541	572
Insurance	461	635
Land lease	200	224
Other operating expenses	1,191	699
<b>Total operating expenses</b>	<b>25,926</b>	<b>22,148</b>

Note:

- (1) During 2012, the Group reclassified certain items (i.e., other taxes directly related to the Group's operating solar power projects of \$0.6 million and internally generated costs directly related to operations of \$0.7 million) from general and administrative expenses to operating expenses, and, as a result, operating expenses for 2011, as previously reported of \$20.8 million, increased by \$1.3 million, with a corresponding reduction to general and administrative expenses.

Operating expenses in 2012, increased by \$3.8 million (17%), due to additional O&M, depreciation and amortization expenses related to three solar power projects being connected to the electricity grid throughout 2011 (Helios ITA-3, Etrion Lazio and Sagittario) and accordingly not being in operation for the full year, additional O&M expenses associated with two of the Group's solar power projects (Cassiopea and Centauro) that commenced after the second year of operations and higher property taxes associated with the Group's solar power projects due to changes in the Italian property tax legislation, offset by foreign exchange rate fluctuations due to a weakening of the Euro against the US dollar.

The Group's solar power projects (included within property, plant and equipment) and licences and permits (included within intangible assets) are depreciated and amortized over 20 years.

During 2012, the Group established and implemented a new asset management organizational structure to further streamline operations and improve efficiencies.

##### General and administrative expenses

	2012 \$'000	2011 \$'000
Salaries and benefits	2,739	5,682
Pension costs	171	239
Board of Directors fees	240	240
Share-based payment expense (non-cash item)	495	1,105
Corporate and professional fees	2,502	3,116
Listing, filing and marketing expenses	392	499
Depreciation and amortization (corporate assets)	290	334
Office lease expenses	445	466
Office, travel and other general and administrative expenses <sup>(1)</sup>	1,178	2,086
<b>Total general and administrative expenses</b>	<b>8,452</b>	<b>13,767</b>

Note:

- (1) During 2012, the Group reclassified certain items (i.e., other taxes directly related to the Group's operating solar power projects of \$0.6 million and internally generated costs directly related to operations of \$0.7 million) from general and administrative expenses to operating expenses, and, as a result, general and administrative expenses for 2011, as previously reported of \$15.1 million, decreased by \$1.3 million, with a corresponding reduction to operating expenses.

General and administrative expenses decreased by \$5.3 million (39%), due to a reduction in the number of employees at December 31, 2012 in order to streamline operations, lower share-based payment expenses due to the conversion of Mr. Northland's exchange right (refer to "Financial Review - Related Parties on page 22) and foreign exchange rate fluctuations, due to a weakening of the Euro against the US dollar.

##### Impairment

	2012 \$'000	2011 \$'000
Oil and gas investments	-	7,939
Development pipeline in Italy	-	1,733
<b>Total impairment</b>	<b>-</b>	<b>9,672</b>

No impairment loss was recognized during 2012. During 2011, the Group recognized an impairment loss of \$9.7 million associated with its oil and gas investments, as the carrying value of these investments exceeded the expected recoverable amount, and its development pipeline in Italy, due to changes to the solar FIT regime.

## FINANCIAL REVIEW (CONTINUED)

### FINANCIAL RESULTS (CONTINUED)

#### YEAR-END RESULTS (CONTINUED)

##### Other income

	2012 \$'000	2011 \$'000
Exchange right (non-cash compensation)	1,375	-
Liquidation damages	105	3,107
EPC cancellation fee	-	(185)
Right of use	44	48
Insurance proceeds	178	-
Other income (net)	249	217
<b>Total other income</b>	<b>1,951</b>	<b>3,187</b>

During 2012, the Group recognized other income of \$1.4 million related to the 10% equity interest in the Company's subsidiary, SRH, previously held by Mr. Northland, to adjust the share-based payment expense previously recognized by the Group for the portion of the performance condition not met at conversion in accordance with IFRS 2, other income of \$0.1 million for liquidation damages from the O&M contractor for one of the Group's solar power projects (SVE) due to a loss of revenue experienced during the year as a result of operational issues and other income of \$0.2 million for insurance proceeds received during the year related to thefts encountered by one of the Group's solar power projects (Helios ITA).

During 2011, the Group recognized other income of \$3.1 million for liquidation damages related to delays encountered by the EPC contractors responsible for the construction of three of the Group's solar power projects (Helios ITA, Etrion Lazio and SVE) and an expense of \$0.2 million for the EPC contract cancellation fee related to the Helios ITA-3 solar power project.

##### Net finance costs

	2012 \$'000	2011 \$'000
Interest expense associated with non-recourse project loans <sup>(1)</sup>	20,131	18,376
Interest expense associated with corporate borrowings <sup>(1)</sup>	7,179	10,680
Net fair value movements associated with derivative financial instruments	225	239
Foreign exchange	(51)	391
Other net finance costs	164	605
<b>Net finance costs</b>	<b>27,648</b>	<b>30,291</b>

Note:

(1) Interest expense shown here includes transaction costs and is net of any borrowing costs capitalized during the relevant year.

Finance costs decreased by \$2.6 million (9%) due to a reduction of \$3.6 million in interest expenses associated with the Group's corporate borrowings (as the €28 million bridge loan obtained in 2011 to accelerate construction of two of the Group's solar power projects was fully repaid in November 2011), a reduction of \$0.4 million associated with foreign exchange rate movements and a reduction of \$0.4 million associated with other finance costs (due to no construction activity taking place in 2012), offset by an increase of \$1.8 million in interest expenses associated with the Group's non-recourse project debt (due to two additional projects being financed in the second half of 2011).

Refer to "Financial Review – Financial Position" on pages 17 and 18 for an overview of the Group's non-recourse project loans and corporate borrowings. All of the Group's non-recourse project loans are hedged through interest rate swap contracts all of which qualified for hedge accounting at December 31, 2012 and 2011.

##### Income tax expense

	2012 \$'000	2011 \$'000
Current income tax expense	6,504	7,257
Deferred income tax recovery	(2,459)	(1,749)
<b>Total income tax expenses</b>	<b>4,045</b>	<b>5,508</b>

Income tax expenses decreased by \$1.5 million (27%), primarily due to higher taxes associated with liquidation damages recognized in 2011 (within other income/expenses) and foreign exchange rate movements a result of a weakening of the Euro against the US dollar, offset by three additional solar power projects being connected throughout 2011 and accordingly not being in operation for the full year, increasing both the current income tax expense and deferred income tax recovery during 2012.

## FINANCIAL REVIEW (CONTINUED)

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### FINANCIAL RESULTS (CONTINUED)

#### YEAR-END RESULTS (CONTINUED)

##### *Income tax expense (continued)*

The calculation of the Group's net income tax expense is based on the forecasted effective tax rate expected during the year. The deferred income tax recovery of \$2.5 million (2011: \$1.7 million) relates to unutilized tax losses related to non-deductible interest carried forward in Italy (i.e., 30% of EBITDA), offset by temporary differences arising between the tax bases of assets and liabilities and their carrying values.

#### FOURTH QUARTER 2012

The Group recognized a net loss of \$7.3 million during the fourth quarter of 2012 compared to a net loss of \$19.8 million in the comparable period of 2011, due to the following:

- an impairment loss recognized in 2011 of \$9.7 million (associated with the Group's oil and gas investments and development pipeline in Italy);
- a reduction to general and administrative expenses of \$2.6 million (due to a lower headcount in 2012, certain costs being capitalized associated with business development activities and foreign exchange rate movements due to a weakening of the Euro against the US dollar);
- a reduction to net finance costs of \$4.6 million (primarily due to interest expenses associated with the €28 million bridge loan that was fully repaid in November 2011 and foreign exchange rate movements due to a weakening of the Euro against the US dollar);
- a reduction to revenues of \$1.2 million (primarily a result of foreign exchange rate movements due to the weakening of the Euro against the US dollar);
- an increase to operating expenses of \$1.7 million (due to additional O&M expenses associated with two of the Group's solar power projects and additional property taxes in Italy, offset by foreign exchange movements due to a weakening of the Euro against the US dollar);
- a reduction to other income of \$1.3 million (primarily associated with liquidation damages recognized in 2011); and
- an increase to income tax expenses of \$0.2 million (primarily due to higher tax losses in the fourth quarter of 2011, resulting in a higher income tax recovery being recognized).

### FINANCIAL POSITION

During 2012, the Group's total equity decreased by \$17.2 million from a net asset position of \$2.6 million at December 31, 2011, to a net liability position of \$14.6 million at December 31, 2012, due to the \$8.5 million (2011: \$26.3 million) loss reported by the Group during the year, unrealized losses of \$13.4 million (2011: 13.2 million) recognized within other reserves associated with the Group's derivative financial instruments (i.e., interest rate swap contracts) and foreign currency translation adjustments, offset by an increase to equity of \$4.7 million related to the shares issued to Mr. Northland in respect of his previously held 10% equity interest in the Company's subsidiary, SRH (\$3.9 million) and share-based payment expenses (\$0.5 million) and the \$0.3 million actuarial gain associated with the Group's post-employment benefits.

The Group's total equity at December 31, 2012, is negatively impacted by fair value losses of \$22.7 million associated with the Group's derivative financial instruments that are not expected to be realized (i.e., the interest rate swap contracts will be held until the maturity of the associated non-recourse project loans). Excluding these fair value losses, the Group's total equity at December 31, 2012, would have been positive \$8 million.

#### LIQUIDITY AND FINANCING

At December 31, 2012, the Group had cash and cash equivalents of \$37.8 million (2011: \$39.7 million) and positive working capital (i.e., current assets less current liabilities) of \$17.7 million (2011: \$20.1 million). Refer to "Financial Review – Financial Position" on page 19 for an overview of the Group's going concern assessment.

The Group is well positioned to generate sufficient operating cash flows in 2013 and 2014 from its solar power projects to meet its obligations and expects to finance the construction and/or acquisition of new projects with a combination of cash and cash equivalents, additional corporate equity or debt financing, vendor financing and non-recourse project loans, as required.

## FINANCIAL REVIEW (CONTINUED)

### FINANCIAL POSITION (CONTINUED)

#### LIQUIDITY AND FINANCING (CONTINUED)

At December 31, 2012, the Group's contractual obligations for the next five years and thereafter are as follows:

	2013 \$'000	2014 \$'000	2015 \$'000	2016 \$'000	2017 \$'000	After five years \$'000	Total \$'000
Debt and interest repayments associated with non-recourse project loans	24,640	37,469	24,305	24,063	29,889	297,952	438,318
Debt and interest repayments associated with corporate borrowings	7,125	7,125	82,726	-	-	-	96,976
O&M contracts relating to operating solar projects	2,193	2,347	2,389	2,431	2,475	35,846	47,681
Operating leases	627	517	508	513	452	3,834	6,451
Trade and other payables	6,990	-	-	-	-	-	6,990
<b>Total contractual obligations</b>	<b>41,575</b>	<b>47,458</b>	<b>109,928</b>	<b>27,007</b>	<b>32,816</b>	<b>337,632</b>	<b>596,416</b>

The Group had no outstanding capital commitments (refer to the "Financial Review – Capital Investments" on page 19 for a summary of the Group's capital investments).

#### Borrowings

All of the Group's borrowings are denominated in Euros and the minimum principal repayment obligations are as follows:

	2012 \$'000	2011 \$'000
Less than 1 year	30,024	16,030
Between 1 and 5 years	139,475	152,722
After 5 years	230,272	238,103
<b>Total borrowings</b>	<b>399,771</b>	<b>406,855</b>

The Group's adjusted net debt position, excluding non-cash items at December 31, 2012, is as follows:

	2012 \$'000	2011 \$'000
<b>Total borrowings (per consolidated financial statements)</b>	<b>399,771</b>	<b>406,855</b>
Value added tax ("VAT") facilities <sup>(1)</sup>	(20,054)	(26,201)
Accrued interest <sup>(2)</sup>	(2,867)	(3,436)
Transaction costs <sup>(2)</sup>	10,952	11,586
<b>Total borrowings (excluding non-cash items)</b>	<b>387,802</b>	<b>388,804</b>
Cash and cash equivalents (including restricted cash)	(37,750)	(39,656)
<b>Adjusted net debt</b>	<b>350,052</b>	<b>349,148</b>

Notes:

(1) VAT facilities are excluded from total borrowings as these facilities are to be repaid using the proceeds from input VAT received from the Italian tax authorities.

(2) In accordance with IFRS, total borrowings include accrued interest and are shown net of transaction costs. These non-cash items are excluded from total borrowings to calculate adjusted net debt (on a cash flow basis).

At December 31, 2012 and 2011, the Group was not in breach of any of the imposed operational and financial covenants associated with its non-recourse project loans and corporate borrowings.

#### Non-recourse project loans

The non-recourse project loans (i.e., facilities to which the lending bank is only entitled to the assets from the associated project) held by the Group's Italian subsidiaries, obtained to finance the construction of the Group's solar power projects, mature at various dates between 2024 and 2028 and bear annual interest rates of Euribor plus a margin, ranging from 1.35% to 3.1%. At December 31, 2012 and December 31, 2011, all non-recourse projects loans were hedged through interest rate swap contracts.

## FINANCIAL REVIEW (CONTINUED)

### FINANCIAL POSITION (CONTINUED)

#### LIQUIDITY AND FINANCING (CONTINUED)

##### Borrowings (continued)

##### Non-recourse project loans (continued)

The following is a summary of the Group's non-recourse project loans denominated in Euros, translated at the closing €/€ exchange rate of 1.32 at December 31, 2012, and 1.29 at December 31, 2011:

	Capacity (MW)	Financial institution	Maturity	Balance outstanding <sup>(1)</sup>	
				2012 \$'000	2011 \$'000
Cassiopea	23.9	BIIS <sup>(2)</sup> , Societe Generale and WestLB	March 31, 2024	140,370	142,638
Helios ITA-3 <sup>(3)</sup>	10	Natixis, WestLB and Mediocreval	June 30, 2027	45,317	44,525
Centauro	8.7	Barclays	September 30, 2028	50,736	52,402
Helios ITA	6.4	Societe Generale and Dexia	June 30, 2024	37,214	41,216
Etrion Lazio	5.2	Natixis, WestLB and Mediocreval	June 30, 2027	21,027	22,169
SVE	3.0	Centrobanca	June 30, 2028	16,032	16,374
Sagittario <sup>(3)</sup>	2.6	Natixis, WestLB and Mediocreval	June 30, 2027	9,008	9,139
<b>Total</b>	<b>59.8</b>			<b>319,704</b>	<b>328,463</b>

Notes:

- (1) Balances outstanding include the VAT facilities associated with the loans (to be repaid using the proceeds from input VAT from the Italian tax authorities) and accrued interest net of transaction costs (in accordance with IFRS). According to the facility agreements, the VAT facilities are to be repaid within forty-eight months from the amounts collected from the Italian tax authorities for input VAT on the Group's construction activities.
- (2) Banca Infrastrutture Innovazione e Sviluppo (Intesa Sanpaolo Group).
- (3) At December 31, 2011, the Group had \$2.1 million (€1.7 million) undrawn on the non-recourse project loan facility with Natixis, WestLB and Mediocreval relating to the Helios ITA-3 and Sagittario solar power projects. These amounts were drawn in the first quarter of 2012.

In order to secure the Group's non-recourse project loans, the Group pledged as collateral the fixed assets (i.e., solar power projects and land) associated with the solar power projects financed by these facilities (i.e., Cassiopea, Helios ITA-3, Centauro, Helios ITA, Etrion Lazio, SVE and Sagittario). The value of the Group's fixed assets held as collateral at December 31, 2012 was \$352 million (2011: \$364 million). Repayment of these facilities is secured principally by the proceeds from the sale of electricity under contracts entered into by the Group with the GSE and the proceeds from the collection of input VAT accumulated for construction costs. Counterparties to the non-recourse project loans do not have unconditional or unilateral discretionary rights to accelerate repayment to earlier dates.

##### Corporate borrowings

##### Corporate bonds

In April 2011, the Company issued €60 million of corporate bonds in the Norwegian bond market at 9% annual interest with a 4-year maturity. At December 31, 2012, the amount outstanding, including accrued interest and net of transaction costs, was \$80.1 million (2011: \$78.4 million).

The corporate bond agreement includes a call option that allows the Company to redeem the bond early (in full or in part), after the first, second and third year at a specified percentage over par value (i.e., a fixed premium) of 5%, 3% and 1%, respectively. At December 31, 2012, no amount was recognized in relation to this option. In addition, the corporate bond has a minimum unrestricted cash balance requirement of €3 million.

##### Lundin Services BV loan

In April 2010, the Company entered into a loan facility agreement with Lundin Services BV, a wholly-owned subsidiary of Lundin Petroleum AB, for up to €60 million in order to finance capital and operating expenditures of the Group. The loan carried an annual interest rate of Euribor plus a margin of 3% until March 31, 2011, with a margin of 5% thereafter. In May 2011, the net proceeds from the Company's bond issue were used to repay the loan facility in full. Refer to "Corporate bond" above.

##### Lundin family bridge loan

In order to accelerate construction of two of the Group's solar projects (Helios ITA-3 and Sagittario), in June 2011, the Company received a €28 million bridge loan from investment companies associated with the Lundin family that matured in June 2012. In consideration for the bridge loan, the Company issued 6,500,000 common shares to investment companies associated with the Lundin family. Refer to "Financial Review - Related Parties" on page 21.

In November 2011, the Company repaid the bridge loan in full primarily using proceeds from the non-recourse loan facility with Natixis, WestLB and Mediocreval for the Helios ITA-3 and Sagittario solar power projects.

## **FINANCIAL REVIEW (CONTINUED)**

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### **FINANCIAL POSITION (CONTINUED)**

#### ***GOING CONCERN***

The Company's consolidated financial statements for the year ended December 31, 2012, have been prepared on a going concern basis, which assumes that the Group will be able to realize its assets and discharge its liabilities in the normal course of business as they become due in the foreseeable future.

At December 31, 2012, the Group had cash and cash equivalents of \$37.7 million (2011: \$39.7 million) and positive working capital (i.e., current assets less current liabilities) of \$17.7 million (2011: \$20.1 million). During 2012, the Group recognized a net loss of \$8.5 million (2011: \$26.3 million). However, the Company's management is confident that the Group will be able to fund its working capital requirements for at least twelve months from the date of this MD&A.

The Group's anticipated growth and development activities will depend on the Group's ability to secure additional financing (i.e., corporate debt and equity financing, vendor financing or non-recourse project loans). The Group cannot be certain that financing will be available when needed, and, as a result, the Group may need to delay discretionary expenditures.

The Company's consolidated financial statements for the year ended December 31, 2012, do not include the adjustments that would result if the Group was unable to continue as a going concern.

#### ***OUTSTANDING SHARE DATA***

At the date of this MD&A, the Company had 205,746,419 common shares (March 29, 2011: 187,536,120) and options to purchase up to 7,450,000 common shares (March 29, 2011: 5,014,200) issued and outstanding. The options expire at various dates between September 30, 2013, and April 28, 2018, with exercise prices in Canadian dollars ("CAD\$") ranging between CAD\$0.25 and CAD\$1.59 per share.

During 2012, the Company issued 18,210,299 common shares to Mr. Northland in respect of his previously held 10% equity interest in the Company's subsidiary, SRH. Refer to "Financial Review – Related Parties" on page 22 for an overview of this transaction.

During 2011, the Company issued 6,500,000 common shares to investment companies associated with the Lundin family as an equity-based financing fee (refer to "Financial Review - Related Parties" on page 21) and issued 1,270,000 common shares as a result of stock options being exercised during the year.

#### ***OFF-BALANCE SHEET ARRANGEMENTS***

The Group had no off-balance sheet arrangements in 2012 and 2011.

### **CAPITAL INVESTMENTS**

The Group is evaluating opportunities to make significant capital investments in the future in order to acquire and/or build ground-mounted solar PV power plants. Etrion plans to finance the acquisition and construction of its projects under development with a combination of cash and cash equivalents, additional corporate debt or equity financing, non-recourse project loans and vendor financing, as required. There is no assurance that debt or equity financing will be available or sufficient to meet these requirements or, if debt or equity financing is available, that it will be available on terms acceptable to the Group. For those projects with financing already secured through non-recourse project loans, no additional capital contributions are expected.

At December 31, 2012, and 2011, the Group had no committed capital expenditures outstanding.

### **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

In connection with the preparation of the Company's consolidated financial statements, the Company's management has made assumptions and estimates about future events and applied judgments that affect the reported values of assets, liabilities, revenues, expenses and related disclosures. These assumptions, estimates and judgments are based on historical experience, current trends and other factors that the Company's management believes to be relevant at the time the consolidated financial statements are prepared. On a regular basis, the Company's management reviews the accounting policies, assumptions, estimates and judgments to ensure that the consolidated financial statements are presented fairly in accordance with IFRS. However, because future events and their effects cannot be determined with certainty, actual results could differ from these assumptions and estimates, and such differences could be material.

The Company's management believes the critical accounting policies outlined on page 20 affect the more significant judgments and estimates used in the preparation of the consolidated financial statements.



## **FINANCIAL REVIEW (CONTINUED)**

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### **CRITICAL ACCOUNTING POLICIES AND ESTIMATES (CONTINUED)**

#### **IMPAIRMENT OF GOODWILL, PROPERTY, PLANT, AND EQUIPMENT AND INTANGIBLE ASSETS**

The Group assesses goodwill for impairment on an annual basis and property, plant and equipment and intangible assets when indicators of impairment exist. Determining whether goodwill, property, plant and equipment and intangible assets are impaired requires the Company's management to estimate the recoverable amount of the CGUs (to which goodwill is allocated) using value-in-use calculations. The value-in-use calculations require the Company's management to estimate the future cash flows expected to arise from the CGUs and to select a suitable discount rate in order to calculate the net present value. The value-in-use calculations are based on the forecasted EBITDA over the expected life (i.e., up to 20 years, representing the term of the electricity sale agreements) derived from the business models developed by the Company's management to value the projects. The assumptions used are consistent with external sources of information and reflect past experience. These business models include various assumptions such as future market prices for solar energy, the fixed rate of inflation to estimate future operating costs and operating variables such as irradiation, degradation and transfer losses estimated by the Group's internal engineers based on historical atmospheric conditions in the areas where the projects are located. For the purposes of the Group's impairment assessment performed at December 31, 2012, the discount rate used was 7.7% (2011: 8.1%), representing the Group's pre-tax weighted average cost of capital, and no growth rate was applied (as the Group's operating solar power projects are operating at full capacity). A 2% increase to the Group's discount rate (to 9.7%) would have resulted in an impairment loss of \$8.1 million being recognized in 2012. The value-in-use calculations used to value the Group's solar power projects are complex and include a wide number of operating and financial variables and assumptions that are subject to change as economic and market conditions vary. At December 31, 2012, no impairment was provided in relation to the Group's previously recognized goodwill, property, plant and equipment and intangible assets.

#### **ACQUISITIONS**

The acquisition of subsidiaries is accounted for using the acquisition method of accounting in accordance with IFRS 3, which requires measuring the assets acquired and liabilities assumed at their fair values at the date of acquisition. The Company's management estimates the fair value of the assets acquired and liabilities assumed using business models developed by the Company's management used to value the solar power projects, which include a wide number of operating and financial variables and assumptions that are subject to change as economic and market conditions vary. These changes could affect the fair value of the assets acquired and liabilities assumed and the amount of goodwill or negative goodwill recognized in the financial statements. The Group did not acquire any subsidiaries during 2012. However, during the year ended December 31, 2011, the Group adjusted the fair values assigned to the assets and liabilities on the acquisitions that occurred in 2010, resulting in a reduction of \$0.4 million to property, plant and equipment, \$0.1 million to goodwill included within intangible assets and \$0.1 million to deferred income tax liabilities.

#### **FAIR VALUE OF FINANCIAL AND DERIVATIVE FINANCIAL INSTRUMENTS**

In determining the fair value of the Group's financial instruments, the Company's management uses judgement to select a variety of methods and verifies assumptions that are mainly based on market conditions existing at the balance sheet date. Where possible, the Company's management also obtains fair value measurements from third parties. For financial instruments carried at amortized cost, with a stated maturity, for which a quoted market price is not available, the estimated fair value is based on the expected future cash flows discounted at current interest rates for new instruments with similar credit risk and remaining maturity. The fair value of floating rate instruments normally approximates their carrying value. At December 31, 2012, the Group recognized financial liabilities of \$50.2 million (2011: \$30.7 million) associated with its derivative financial instruments.

#### **DEFERRED INCOME TAX ASSETS**

The Group accounts for differences that arise between the carrying amount of assets and liabilities and their tax bases in accordance with IAS 12, *Income Taxes*, which requires deferred income tax assets only to be recognized to the extent that is probable that future taxable profits will be available against which the temporary differences can be utilized. The Company's management estimates future taxable profits based on the business models used to value the solar power projects. Any change to the estimates and assumptions used for the key operational and financial variables used within the business models could affect the amount of deferred income tax assets recognized by the Group. At December 31, 2012, the Group recognized \$7.5 million (2011: \$3.7 million) of deferred income tax assets.

## FINANCIAL REVIEW (CONTINUED)

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### RELATED PARTIES

For the purposes of preparing the Company's consolidated financial statements, parties are considered to be related, if one party has the ability to control the other party, under ordinary control, or if one party can exercise significant influence over the other party in making financial and operational decisions. The Company's major shareholder is the Lundin family, whose position is held through various trusts which collectively own approximately 22% of the Company's share capital. All related party transactions are made on terms equivalent to those made on an arm's length basis.

The related party transactions disclosed in the notes to the Company's consolidated financial statements for the year ended December 31, 2012 are summarized below and on page 22.

### RELATED PARTY TRANSACTIONS

#### *Lundin Services BV*

The Group receives technical and legal services from Lundin Services BV, a wholly-owned subsidiary of Lundin Petroleum AB. The Chief Executive Officer of Lundin Petroleum AB is a director of the Company. During 2012, the Group incurred general and administrative expenses of \$37,000 (2011: \$48,000) and at December 31, 2012 the Group had \$nil (2011: \$3,000) outstanding in relation to these expenses.

In April 2011, Lundin Services BV subscribed for €8.9 million of the corporate bonds issued by the Company as (described in the "Financial Review – Financial Position" on page 18). In April and May of 2011, Lundin Services BV sold €1.3 million of the corporate bonds, reducing its position to €7.6 million at December 31, 2012 (2011: €7.6 million). During 2012, the Group recognized \$0.8 million (2011: \$0.6 million) of interest expense and \$22,000 (2011: \$15,000) of transaction costs associated with the portion of the corporate bonds held by Lundin Services BV.

In April 2010, the Company entered into a loan agreement with Lundin Services BV to draw up to €60 million. This loan was fully repaid in May 2011. During 2011, the Group recognized \$1.5 million of interest expense and \$0.1 million of transaction costs associated with this loan.

#### *Lundin family*

In April 2011, investment companies associated with the Lundin family subscribed for €15 million of the corporate bonds issued by the Company (described in the "Financial Review – Financial Position" on page 18). During 2012, the Group recognized \$1.7 million (2011: \$1.3 million) of interest expense and \$43,000 (2011: \$30,000) of transaction costs associated with the portion of the corporate bonds held by investment companies associated with the Lundin family.

In addition, during 2011, the Group recognized an interest expense of \$5.3 million, of which \$2.1 million was capitalized within property, plant and equipment, for the common shares (6,500,000) issued as consideration for the €28 million bridge loan obtained from investment companies associated with the Lundin family, in order to accelerate the construction of two of the Group's solar power projects (Helios ITA-3 and Sagittario), that was fully repaid in November of 2011.

#### *Lundin Petroleum SA*

The Group receives administrative support services from Lundin Petroleum SA, a wholly-owned subsidiary of Lundin Petroleum AB. During 2012, the Group recognized no expenses from Lundin Petroleum SA. During 2011, the Group recognized general and administrative expenses of \$37,000, from Lundin Petroleum SA and at December 31 2012 and 2011, the Group had no amounts outstanding to Lundin Petroleum SA.

### KEY MANAGEMENT PERSONNEL

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly. The key management of the Group includes members of the Board of Directors, the Chief Executive Officer and the Chief Financial Officer.



## FINANCIAL REVIEW (CONTINUED)

### RELATED PARTIES (CONTINUED)

#### KEY MANAGEMENT PERSONNEL (CONTINUED)

During 2012, the Group recognized \$1.6 million (2011: \$2.2 million) within general and administrative expenses associated with the remuneration of key management personnel, related to salaries and short-term benefits, termination benefits, pension costs, fees paid to the Board of Directors and share-based payment expenses. At December 31, 2012, the Group had \$0.2 million outstanding to key management personnel for 2012 bonus compensation and fees payable to the Board of Directors. At December 31, 2011, the Group had \$0.3 million outstanding to key management personnel for 2011 bonus compensation and fees payable to the Board of Directors and a financial liability of \$5.2 million associated with Mr. Northland's right to exchange his interest in SRH for shares of the Company. Refer to discussion below for a summary of this exchange right.

#### *Mr. Northland's exchange right*

Upon the acquisition of a 90% equity interest in SRH in September 2009, the Company entered into a shareholders' agreement with Mr. Northland, who then held the remaining 10% equity interest in SRH. The agreement provided Mr. Northland with the right to convert such interest in SRH for an equivalent fair value of shares in the Company with a guaranteed floor on the transaction of €4 million. On March 30, 2012, Mr. Northland exercised his right, and, as a result, 18,210,299 common shares of the Company were issued to Mr. Northland. As a result, the Company now owns 100% of SRH. The value of SRH for the purpose of the conversion was based on the market capitalization of the Company less the value of its legacy oil and gas investments and subject to certain other adjustments related to the Company's corporate debt and cash on hand. The number of shares issued was calculated by reference to the weighted average share price of the Company's common shares over the three month period prior to March 30, 2012. Following the conversion, an adjustment was made to release the previously recognized financial liability and contributed surplus of \$5.3 million and \$4.7 million, respectively, increasing the Group's share capital by \$10 million.

## FINANCIAL INSTRUMENTS

### FINANCIAL RISK MANAGEMENT

The Group is exposed to a variety of financial risks relating to its operations. These risks include market risk (including currency risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management procedures focus on the unpredictability of financial markets, specifically changes in foreign exchange rates and interest rates, and seek to minimize potential adverse effects on the Group's financial performance. The Group seeks to minimize the effects of these risks by using derivative financial instruments to hedge interest risk exposures (i.e., interest rate swap contracts). However, the Group has not entered into any foreign exchange rate hedges as the effects of foreign exchange rate movements have an insignificant impact on the Group's annual and quarterly results, due to the fact that monetary assets and liabilities held by the Group's subsidiaries are primarily held in the individual subsidiaries' functional currency.

The Company's management carries out risk management procedures with guidance from the Audit Committee. The Board of Directors also provides regular guidance on the Group's overall risk management procedures.

Refer to the Company's consolidated financial statements for the year ended December 31, 2012, for further details relating to the Group's financial risk management.

### DERIVATIVE FINANCIAL INSTRUMENTS

A summary of the Group's derivative financial instruments at December 31, 2012 and 2011 is as follows:

	2012 \$'000	2011 \$'000
<b>Derivative financial liabilities:</b>		
Interest rate swap contracts		
- Current portion	9,662	5,462
- Non-current portion	40,558	25,213
<b>Total derivative financial liabilities</b>	<b>50,220</b>	<b>30,675</b>

Note:

- (1) All of the Group's derivative financial instruments were classified as cash flow hedges that qualified for hedge accounting at December 31, 2012 and 2011.

## FINANCIAL INSTRUMENTS (CONTINUED)

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### DERIVATIVE FINANCIAL INSTRUMENTS (CONTINUED)

The Group has entered into five credit facilities that are hedged using interest rate swap contracts in order to hedge the risk of variations in the Group's cash flows as a result of floating interest rates on the Group's non-recourse project loans.

At December 31, 2012, the notional amount of the Group's interest rate swap contracts was \$300.5 million (2011: \$307.3 million). All interest rate swap contracts are denominated in Euros. The fair market value of the instruments at December 31, 2012, resulted in a net liability position of \$50.2 million (2011: \$30.7 million) due to a lower Euribor forecasted curve in comparison with projections in the interest rate swap contracts.

The fair value of these interest rate swap contracts is calculated as the present value of the estimated future cash flows, calculated using the notional amount to maturity as per the interest rate swap contracts, the observable Euribor interest rate forward yield curve and an appropriate discount factor.

#### INTEREST RATE SWAP CONTRACTS CLASSIFIED AS CASH FLOW HEDGES

At December 31, 2012 and 2011, all of the Group's derivative financial instruments were classified as cash flow hedges, qualifying for hedge accounting, in accordance with *IAS 39, Financial Instruments: Recognition and Measurement*. As a result, any gain or loss associated with changes to the fair value (net of tax) of these derivative financial instruments is recognized within other reserves within equity with the ineffective portion of these derivative financial instruments included within finance income/costs.

Although all of the Group's derivative financial instruments qualified for hedge accounting, during 2012, due to changes to the repayment schedule of one of the Group's credit facilities (Helios ITA), a new interest rate swap contract was entered into, and, as a result, the Group recognized a net fair value gain of \$0.3 million, representing the fair value of the newly established derivative financial instrument at the time it qualified for hedge accounting and a fair value loss of \$0.5 million, representing a portion of the previously recognized fair value losses reclassified from other reserves. During 2011, the Group recognized a net fair value gain of \$0.4 million associated with two interest rate swap contracts before they were designated for hedge accounting during the year.

In addition, during 2012, the Group recognized a fair value loss of \$12.8 million (2011: \$13.3 million) within other reserves associated with the effective portion of the Group's interest rate swap contracts and a net fair value gain of \$3,000 (2011: net fair value loss of \$0.7 million) within finance income/costs related to the ineffective portion.

## RISKS AND UNCERTAINTIES

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The Group's activities expose it to a variety of financial and non-financial risks and uncertainties that could have a material impact on the Group's long-term performance and could cause actual results to differ materially from expected and historical results. Risk management is carried out by the Company's management with guidance from the Audit Committee under policies approved by the Board of Directors. The Board of Directors also oversees and provides assistance with the overall risk management strategy and mitigation plan of the Group.

### FINANCIAL RISKS

#### DEBT AND EQUITY FINANCING

The Group's anticipated growth and development activities will depend on the Group's ability to secure additional financing (i.e., corporate debt, equity financing, vendor financing or non-recourse project loans). The Group cannot be certain that financing will be available when needed, and, as a result, the Group may need to delay discretionary expenditure. In addition, the Group's level of indebtedness from time to time could impair its ability to obtain additional financing and to take advantage of business opportunities as they arise. Failure to comply with facility covenants and obligations could also expose the Group to the risk of seizure or forced sale of some or all of its assets.

## **RISKS AND UNCERTAINTIES (CONTINUED)**

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### **FINANCIAL RISKS (CONTINUED)**

#### ***CAPITAL REQUIREMENTS AND LIQUIDITY***

Although the Group is currently generating significant cash flows from its operational projects, the construction and acquisition of additional projects will require significant external funding. Failure to obtain financing on a timely basis could cause the Group to miss certain business opportunities, reduce or terminate its operations or forfeit its direct or indirect interest in certain projects. There is no assurance that debt or equity financing, or cash generated from operations will be available or sufficient to meet these requirements or for other corporate purposes or, if debt or equity financing is available, that it will be available on terms acceptable to the Group. The inability of the Group to access sufficient capital for its operations could have a material impact on the Group's business model, financial position and performance.

#### ***MARKET RISKS***

The Group is exposed to financial risks such as interest rate risk, foreign currency risk, price risk and credit risk. The Company's management seeks to minimize the effects of these risks by using derivative financial instruments to hedge risk exposures.

#### ***COST UNCERTAINTY***

The Group's current and future operations are exposed to cost fluctuations and other unanticipated expenditures that could have a material impact on the Group's financial performance.

### **NON-FINANCIAL RISKS**

#### ***LICENSES AND PERMITS***

The Group's operations require licenses and permits from various governmental authorities that are subject to changes in regulation and operating circumstances. There is no assurance that the Group will be able to obtain all the necessary licenses and permits required to develop future renewable energy projects. At the date of this report, to the best of the Company's knowledge, all necessary licenses and permits have been obtained, and the Group is complying in all material respects with the terms of such licenses and permits.

#### ***GOVERNMENTAL REGULATION***

The renewable energy sector is subject to extensive government regulation. These regulations are subject to change based on the current and future economic or political conditions. The implementation of new regulations or the modification of existing regulations affecting the industries in which the Group operates could lead to delays in the construction or development of additional solar power projects and/or adversely impair its ability to acquire and develop economic projects, generate adequate internal returns from operating projects and to continue operating in current markets. Specifically, reductions in the FiT payable to the Group on its existing solar power projects in Italy as well as other legislative or regulatory changes could impact the profitability of the Group's future solar power projects. Refer to "Business Review – Market Overview" on pages 9, 10 and 11 for an overview of the renewable energy market.

#### ***COMPETITION***

The renewable energy industry is extremely competitive and many of the Group's competitors have greater financial and operational resources. There is no assurance that the Group will be able to acquire new renewable energy projects in order to grow in accordance with the Company's strategy. Etrion also competes in securing the equipment necessary for the construction of solar energy projects. Equipment and other materials necessary to construct production and transmission facilities may be in short supply, causing project delays or cost fluctuations.

#### ***PRICES AND MARKETS FOR ELECTRICITY***

Although the Group focuses on acquiring, developing, building, owning and operating renewable energy projects in jurisdictions that provide a long-term FiT or PPA, a portion of the Group's revenues is derived from the spot market rate for electricity. Pricing for the sale of electricity may be subject to change based on economic and political conditions.

## **RISKS AND UNCERTAINTIES (CONTINUED)**

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### **NON-FINANCIAL RISKS (CONTINUED)**

#### **INTERNATIONAL OPERATIONS**

Renewable energy development and production activities are subject to significant political and economic uncertainties that may adversely affect the Group's performance. Uncertainties include, but are not limited to, the possibility of expropriation, nationalization, renegotiation or nullification of existing or future PPAs, a change in renewable energy pricing policies and a change in taxation policies or the regulatory environment in the jurisdictions in which the Group operates. These uncertainties, all of which are beyond the Group's control, could have a material adverse effect on the Group's financial position and operating performance. In addition, if legal disputes arise relating to any of the Group's operations, the Group could be subject to legal claims and litigation within the jurisdiction in which it operates.

#### **RELIANCE ON CONTRACTORS AND KEY EMPLOYEES**

The ability of the Company to conduct its operations is highly dependent on the availability of skilled workers. The labor force in Europe is unionized and politicized, and the Group's operations may be subject to strikes and other disruptions. In addition, the success of the Company is largely dependent upon the performance of its management and key employees. There is a risk that the departure of any member of management or any key employee could have a material adverse effect on the Group.

The Group's business model relies on qualified and experienced contractors to design, construct and operate its renewable energy projects. There is a risk that such contractors are not available or that the price for their services impairs the economic viability of the Group's projects.

## **DISCLOSURE CONTROLS AND INTERNAL CONTROL OVER FINANCIAL REPORTING**

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In accordance with National Instrument 52-109 *Certification of Disclosures in Issuers Annual and Interim Filings*, the Company's Chief Executive Officer and Chief Financial Officer are required to:

- design or supervise the design and evaluate the effectiveness of the Group's disclosure controls and procedures ("DC&P"); and
- design or supervise the design and evaluate the effectiveness of the Group's internal controls over financial reporting ("ICFR").

The Company's Chief Executive Officer and Chief Financial Officer have not identified any material weakness in the Group's DC&P and ICFR.

## **CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION**

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Forward-looking information and statements are included throughout this MD&A and include, but are not limited to, statements with respect to: Etrion's plans for future growth and development activities, expectations relating to cash flow in 2012 and 2013, the need for additional capital to fund the construction or acquisition of new projects and the expected sources of such capital and expectations relating to grid parity. The above constitute forward-looking information, within the meaning of applicable Canadian securities legislation, which involves risks, uncertainties, assumptions and factors that could cause actual results or events to differ materially from current expectations, including, without limitation: risks associated with operating exclusively in foreign jurisdictions; uncertainties with respect to the availability of suitable additional renewable energy projects; uncertainties with respect to the Company's ability to negotiate PPAs with industrial energy users; uncertainties and assumptions relating to the availability and costs of financing needed in the future; assumptions related to the applicability of the Italian FIT regime until December 31, 2016 and the new Italian energy law implemented during the second half of 2012; uncertainties with respect to certain information relating to solar electricity revenue that is subject to confirmation of both the applicable FIT to which the Company is entitled by the state-owned company, GSE, and the applicable spot market price by local utilities for electricity sales to the national grid; the impact of general economic conditions and world-wide industry conditions in the jurisdictions and industries in which the Company operates; risks inherent in the ability to generate sufficient cash flow from operations to meet current and future obligations; stock market volatility; opportunities available to or pursued by the Company; and other factors, many of which are beyond the Company's control.

All such forward-looking information is based on certain assumptions and analyses made by the Company in light of its experience and perception of historical trends, current conditions and expected future developments, as well as other factors the Company believes are appropriate in the circumstances. The foregoing factors, assumptions and risks are not exhaustive and are further discussed in Etrion's most recent Annual Information Form and other public disclosure available on SEDAR at [www.sedar.com](http://www.sedar.com). Actual results, performance or achievements could differ materially from those expressed in, or implied by, such forward-looking information and, accordingly, no assurance can be given that any of the events anticipated by the forward-looking information will transpire or occur, or if any of them do so, what benefits will be derived therefrom. Investors should not place undue reliance on forward-looking information. Except as required by law, Etrion does not intend to update or revise any forward-looking information, whether as a result of new information, future events or otherwise. The information contained in this MD&A is expressly qualified by this cautionary statement.

## **ADDITIONAL INFORMATION**

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Additional information regarding the Company, including its Annual Information Form, may be found on the SEDAR website at [www.sedar.com](http://www.sedar.com) or by visiting the Company's website at [www.etrion.com](http://www.etrion.com).

# AUDITED CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2012

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**March 11, 2013**

## **Independent Auditor's Report**

**To the Shareholders of Etrion Corporation,**

We have audited the accompanying consolidated financial statements of Etrion Corporation, which comprise the consolidated balance sheet as at December 31, 2012 and 2011 and the consolidated statements of comprehensive income, changes in equity and cash flows for the years then ended, and the related notes, which comprise a summary of significant accounting policies and other explanatory information.

### **Management's responsibility for the consolidated financial statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

*PricewaterhouseCoopers SA, Avenue Giuseppe-Motta 50, Case postal 2985, 1211 Geneva 2  
T: +41 58 792 91 00, F: +41 58 792 91 10*



## Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Etrion Corporation as at December 31, 2012 and 2011 and its financial performance and cash flows for the years then ended in accordance with International Financial Reporting Standards.

PricewaterhouseCoopers SA

*“Luc Schulthess”*  
\_\_\_\_\_  
Luc Schulthess

*“Marion Grandjean”*  
\_\_\_\_\_  
Marion Grandjean

## Enclosures:

- Consolidated financial statements (statement of comprehensive income, balance sheet, statement of changes in equity, statements of cash flow, notes).



## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2012

Expressed in US\$'000

	Note	2012 \$'000	2011 \$'000
Revenue	6	55,662	51,910
Operating expenses	2(a)/7	(25,926)	(22,148)
<b>Gross profit</b>		<b>29,736</b>	<b>29,762</b>
General and administrative expenses	2(a)/8	(8,452)	(13,767)
Impairment	9	-	(9,672)
Other income	10	1,951	3,187
<b>Operating profit</b>		<b>23,235</b>	<b>9,510</b>
Finance income	11	964	1,805
Finance costs	11	(28,612)	(32,096)
<b>Net finance costs</b>		<b>(27,648)</b>	<b>(30,291)</b>
<b>Loss before income tax</b>		<b>(4,413)</b>	<b>(20,781)</b>
Income tax expense	12	(4,045)	(5,508)
<b>Loss for the year</b>		<b>(8,458)</b>	<b>(26,289)</b>
<b>Other comprehensive loss:</b>			
(Loss)/gain on currency translation	21	(1,011)	1,153
Loss on cash flow hedges (net of tax)	21	(12,794)	(13,323)
Actuarial gain/(loss) on post-employment benefits	26	252	(1,011)
<b>Total other comprehensive loss</b>		<b>(13,553)</b>	<b>(13,181)</b>
<b>Total comprehensive loss for the year</b>		<b>(22,011)</b>	<b>(39,470)</b>
Loss for the year attributable to:			
Owners of the parent company		(8,458)	(26,289)
Total comprehensive loss for the year attributable to:			
Owners of the parent company		(22,011)	(39,470)
<b>Basic and diluted loss per share</b>	13	<b>\$(0.04)</b>	<b>\$(0.14)</b>

The accompanying notes are an integral part of these consolidated financial statements.

## CONSOLIDATED BALANCE SHEET

AS AT DECEMBER 31, 2012

Expressed in US\$'000

	Note	2012 \$'000	2011 \$'000
<b>Assets</b>			
<b>Non-current assets</b>			
Property, plant and equipment	14	352,208	364,109
Intangible assets	15	14,619	13,669
Available for sale investments	16	2,061	2,061
Deferred income tax assets	12	9,142	3,683
Trade and other receivables	17	7,136	24,622
<b>Total non-current assets</b>		<b>385,166</b>	<b>408,144</b>
<b>Current assets</b>			
Trade and other receivables	17	29,861	19,776
Cash and cash equivalents (including restricted cash)	18	37,750	39,656
<b>Total current assets</b>		<b>67,611</b>	<b>59,432</b>
<b>Total assets</b>		<b>452,777</b>	<b>467,576</b>
<b>Equity</b>			
<b>Attributable to owners of the Company</b>			
Share capital	19	33,270	23,293
Contributed surplus		10,430	15,998
Other reserves	21	(22,840)	(9,429)
Accumulated deficit		(35,506)	(27,300)
<b>Total equity</b>		<b>(14,646)</b>	<b>2,562</b>
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Borrowings	22	369,747	390,825
Derivative financial instruments	24	40,558	25,213
Deferred income tax liabilities	12	1,610	4,038
Provisions	25	5,600	5,620
<b>Total non-current liabilities</b>		<b>417,515</b>	<b>425,696</b>
<b>Current liabilities</b>			
Trade and other payables	27	6,990	12,791
Current tax liabilities	12	604	4,165
Borrowings	22	30,024	16,030
Derivative financial instruments	24	9,662	5,462
Provisions	25	2,628	870
<b>Total current liabilities</b>		<b>49,908</b>	<b>39,318</b>
<b>Total liabilities</b>		<b>467,423</b>	<b>465,014</b>
<b>Total equity and liabilities</b>		<b>452,777</b>	<b>467,576</b>

The accompanying notes are an integral part of these consolidated financial statements.

Approved by the Board of Directors:

*"Marco Antonio Northland"*

Marco Antonio Northland, CEO and Director

*"C. Ashley Heppenstall"*

C. Ashley Heppenstall, Director

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED DECEMBER 31, 2012

Expressed in US\$'000

	Note	Attributable to owners of the company				Total equity \$'000
		Share capital \$'000	Contributed surplus \$'000	Other reserves \$'000	Accumulated deficit \$'000	
<b>Balance at January 1, 2011</b>		<b>16,741</b>	<b>15,295</b>	<b>2,741</b>	<b>-</b>	<b>34,777</b>
Comprehensive loss:						
- Loss for the year		-	-	-	(26,289)	(26,289)
- Other comprehensive loss:						
Cash flow hedges (net of tax)	<b>21</b>	-	-	(13,323)	-	(13,323)
Currency translation	<b>21</b>	-	-	1,153	-	1,153
Actuarial loss on post-employment benefits	<b>26</b>	-	-	-	(1,011)	(1,011)
<b>Total comprehensive loss</b>		<b>-</b>	<b>-</b>	<b>(12,170)</b>	<b>(27,300)</b>	<b>(39,470)</b>
Transactions with owners in their capacity as owners:						
- Equity-based financing fee	<b>19</b>	5,596	-	-	-	5,596
- Stock options exercised	<b>19</b>	956	(396)	-	-	560
- Share-based payments	<b>20</b>	-	1,099	-	-	1,099
<b>Balance at December 31, 2011</b>		<b>23,293</b>	<b>15,998</b>	<b>(9,429)</b>	<b>(27,300)</b>	<b>2,562</b>
Comprehensive loss:						
- Loss for the year		-	-	-	(8,458)	(8,458)
- Other comprehensive loss:						
Cash flow hedges (net of tax)	<b>21</b>	-	-	(12,400)	-	(12,400)
Currency translation	<b>21</b>	-	-	(1,011)	-	(1,011)
Actuarial gain on post-employment benefits	<b>26</b>	-	-	-	252	252
<b>Total comprehensive loss</b>		<b>-</b>	<b>-</b>	<b>(13,411)</b>	<b>(8,206)</b>	<b>(21,617)</b>
Transactions with owners in their capacity as owners:						
- Share issuance	<b>19</b>	9,977	(6,065)	-	-	3,912
- Share-based payments	<b>20</b>	-	497	-	-	497
<b>Balance at December 31, 2012</b>		<b>33,270</b>	<b>10,430</b>	<b>(22,840)</b>	<b>(35,506)</b>	<b>(14,646)</b>

The accompanying notes are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENT OF CASH FLOW

FOR THE YEAR ENDED DECEMBER 31, 2012

Expressed in US\$'000

	Note	2012 \$'000	2011 \$'000
<b>Cash flow from operating activities:</b>			
<b>Loss for the year</b>		<b>(8,458)</b>	<b>(26,289)</b>
Adjustments for:			
Depreciation and amortization	7/8	19,896	18,992
Impairment	9	-	9,672
Current income tax expense	12	6,504	7,257
Deferred income tax recovery	12	(2,459)	(1,749)
Share-based payment expense	8/20	495	1,105
Interest expense	11	19,203	18,707
Interest expense relating to interest rate swap contracts	11	7,267	6,216
Amortization of transaction costs	11	840	887
Equity-based financing fee	11	-	3,246
Foreign exchange (gain)/loss	11	(51)	391
Fair value changes associated with derivative financial instruments	11	225	239
Other income (exchange right)	10/29	(1,375)	-
Interest income		(231)	(262)
Decrease/(increase) in trade and other receivables		7,687	(13,010)
Increase/(decrease) in trade and other payables		988	(22,621)
Income tax paid		(9,961)	(4,934)
<b>Total cash flow from/(used in) operating activities</b>		<b>40,570</b>	<b>(2,153)</b>
<b>Cash flow from investing activities:</b>			
Purchases of property, plant and equipment		(676)	(52,665)
Purchases of intangible assets		(1,358)	(750)
<b>Total cash flow used in investing activities</b>		<b>(2,034)</b>	<b>(53,415)</b>
<b>Cash flow from financing activities:</b>			
Interest paid	22	(19,886)	(18,493)
Interest paid relating to interest rate swap contracts		(6,815)	(6,934)
Interest income		231	263
Repayment of borrowings	22	(16,972)	(131,307)
Proceeds from borrowings	22	2,242	207,254
Proceeds from the issuance of shares	19/20	-	560
<b>Total cash flow (used in)/from financing activities</b>		<b>(41,200)</b>	<b>51,343</b>
<b>Net decrease in cash and cash equivalents</b>		<b>(2,664)</b>	<b>(4,225)</b>
Effect of foreign exchange rate differences		758	(1,143)
Cash and cash equivalents (including restricted cash) at the beginning of the year		39,656	45,024
<b>Cash and cash equivalents (including restricted cash) at the end of the year</b>		<b>37,750</b>	<b>39,656</b>

The accompanying notes are an integral part of these consolidated financial statements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

*Expressed in US\$'000 unless otherwise stated*

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### 1. GENERAL INFORMATION

Etrion Corporation (the “Company” or together with its subsidiaries, the “Group”) is incorporated under the laws of the Province of British Columbia, Canada. The address of its registered office is 1600-925 West Georgia St, Vancouver, British Columbia V6Z 3L2, Canada. The Company is listed on the Toronto Stock Exchange in Canada and the NASDAQ OMX Stockholm exchange in Sweden under the same ticker symbol, “ETX”.

The Company is an independent power producer that owns and operates renewable assets.

These consolidated financial statements are presented in United States (“US”) dollars (“\$”). However, since the functional currency of the Company (i.e., the primary economic environment in which the Company operates) is the Euro and the Company’s primary listing is in Canada, certain financial information within the notes to these consolidated financial statements has been presented in Euros (“€”) and Canadian dollars (“CAD\$”).

The Company’s Board of Directors approved these consolidated financial statements authorized for issue on March 11, 2013.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are set-out below. These policies have been consistently applied to all periods presented, unless otherwise stated.

#### (a) BASIS OF PREPARATION

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board and the IFRS Interpretations Committee that are effective or available for early adoption for accounting periods beginning on January 1, 2012. The consolidated financial statements have been prepared under the historical cost convention, except for certain financial assets and financial liabilities (i.e., available for sale investments and derivative financial instruments that are recognized at fair value through profit or loss).

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires the Company’s management to exercise judgment in the process of applying the Group’s accounting policies. The areas involving a higher degree of judgment or complexity, or areas where the assumptions and estimates are significant to the consolidated financial statements are disclosed in [Note 3](#).

During 2012, the Group reclassified certain items (i.e., other taxes directly related to the Group’s operating solar power projects and internally generated costs directly related to operations) from general and administrative expenses to operating expenses. As a result, operating expenses for 2011, as previously reported of \$20.8 million increased by \$1.3 million ([Note 7](#)) with a corresponding reduction to the previously reported general and administrative expenses for 2011 of \$15.1 million ([Note 8](#)). This reclassification was made to improve the presentation of the Company’s consolidated financial statements.

#### (b) GOING CONCERN

These Company’s consolidated financial statements for the year ended December 31, 2012, have been prepared on a going concern basis, which assumes that the Group will be able to realize its assets and discharge its liabilities in the normal course of business as they become due in the foreseeable future.

At December 31, 2012, the Group had cash and cash equivalents of \$37.7 million (2011: \$39.7 million) and positive working capital (i.e., current assets less current liabilities) of \$17.7 million (2011: \$20.1 million). During 2012, the Group recognized a net loss of \$8.5 million (2011: \$26.3 million). However, the Company’s management is confident that the Group will be able to fund its working capital requirements for at least twelve months from the date of these consolidated financial statements.

The Group’s anticipated growth and development activities will depend on the Group’s ability to secure additional financing (i.e., corporate debt and equity financing, vendor financing or non-recourse project loans). The Group cannot be certain that financing will be available when needed, and, as a result, the Group may need to delay discretionary expenditures.

These consolidated financial statements for the year ended December 31, 2012, do not include the adjustments that would result if the Group was unable to continue as a going concern.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

Expressed in US\$'000 unless otherwise stated

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (c) CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

##### *New standards and amendments adopted by the Group*

There are no IFRSs or International Financial Reporting Interpretations Committee ("IFRIC") interpretations that have been issued effective for financial years beginning on or after January 1, 2012 that would have a material impact on the Company's consolidated financial statements.

##### *New standards and amendments not yet adopted by the Group*

The following new standards and amendments, applicable to the Group, issued but not effective for the financial year beginning January 1, 2012 and not early adopted are as follows:

- **Annual Improvements 2011:** The annual improvements made in 2011, which are effective for financial years beginning on or after January 1, 2013, will not have a significant impact on the Company's consolidated annual financial statements.
- **Amendment to IAS 1, Financial Statement Presentation:** This amendment requires items presented in other comprehensive income to be grouped on the basis of whether they can potentially be subsequently reclassified to profit or loss (i.e., reclassification adjustments).
- **IAS 19 (revised), Employee Benefits ("IAS 19"):** The revised standard clarifies what is included in annual costs for defined benefit plans, requires actuarial gains and losses to be recognized immediately in comprehensive income and requires additional disclosures regarding the characteristics of the entity's benefit plans, amounts recognized in the financial statements, impacts on future cash flows and risks arising from the defined benefit plan. The Group is yet to assess the full impact of IAS 19 and intends to adopt IAS 19 no later than the accounting period beginning on or after January 1, 2013.
- **IAS 32 (amendment), Financial Instruments: Presentation ("IAS 32"):** The amendment to the standard clarifies some of the requirements for offsetting financial assets and financial liabilities on the balance sheet. The Group is yet to assess the full impact of the amendments made to IAS 32 and intends to adopt such amendments no later than the accounting period beginning on or after January 1, 2014.
- **IFRS 9, Financial Instruments ("IFRS 9"):** This standard addresses the classification, measurement and recognition of financial assets and liabilities, replacing parts of IAS 39, *Financial Instruments: Recognition and Measurement* ("IAS 39"). The Group is yet to assess the full impact of IFRS 9 and intends to adopt IFRS 9 no later than the accounting period beginning on or after January 1, 2015.
- **IFRS 10, Consolidated Financial Statements ("IFRS 10"):** This standard builds on the existing principals by identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements of the parent company. The Group is yet to assess the full impact of IFRS 10 and intends to adopt IFRS 10 no later than the accounting period beginning on or after January 1, 2013.
- **IFRS 13, Fair Value Measurement ("IFRS 13"):** This standard aims to improve consistency and reduce complexity by providing precise definitions of fair value, a single source of fair value measurement and disclosure requirements for use across all IFRS. IFRS 13 does not extend the use of fair value accounting, but provides guidance on how it should be applied where its use is already required or permitted by other standards within IFRS. The Group is yet to assess the full impact of IFRS 13 and intends to adopt IFRS 13 no later than the accounting period beginning on or after January 1, 2013.

There are no other IFRS or IFRIC interpretations that are not yet effective that would be expected to have a material impact on the Group.

#### (d) BASIS OF CONSOLIDATION

##### *Subsidiaries*

Subsidiaries are all entities (including special purpose entities) over which the Company has the power to govern the financial and operating policies, generally accompanying a shareholding of more than half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

*Expressed in US\$'000 unless otherwise stated*

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (d) BASIS OF CONSOLIDATION (CONTINUED)

##### *Subsidiaries (continued)*

Subsidiaries are fully consolidated from the date on which control is transferred to the Group and they are de-consolidated from the date that control ceases.

The Group applies the acquisition method of accounting for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair value of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. The consideration transferred also includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Goodwill is initially measured as the excess of the aggregate of the consideration transferred and the fair value of the non-controlling interests over the net identifiable assets acquired and liabilities assumed. If the consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognized in profit or loss as a bargain purchase gain.

The Group recognizes any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportional share of the acquiree's net assets. The choice of measurement is made on an acquisition-by-acquisition basis. Subsequent to acquisition, the carrying amount of non-controlling interests is the amount of those interests at initial recognition plus non-controlling interests' share of subsequent changes in equity. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Inter-company transactions, balances and unrealized gains or losses on transactions between Group companies are eliminated. The accounting policies used by subsidiaries, where different from that of the Group, are amended where necessary to ensure consistency with the accounting policies adopted by the Group.

When acquiring project companies, the Company assesses whether the project company represents a business as defined by *IFRS 3, Business Combinations* ("IFRS 3"), or a specific asset or group of assets such as land and/or licenses. Where the project company meets the definition of a business, the acquisition method of accounting is applied. Where the project company does not meet the definition of a business, the transaction is treated as an asset acquisition. Key factors in determining whether the definition of a business is met include an assessment of inputs, processes and outputs and the stage of the project development plan at the acquisition date.

The measurement period is the period from the date of acquisition to the date the Group obtains complete information about the facts and circumstances that existed as of the acquisition date, and is subject to a maximum period of one year ("measurement period").

Subsequent changes to the fair values of the assets acquired and liabilities assumed are adjusted against the cost of the acquisition where the changes qualify as measurement period adjustments. All other subsequent changes to the fair values of the assets acquired and liabilities assumed are accounted for in accordance with relevant IFRS. Subsequent changes to the fair value of contingent consideration that is deemed to be an asset or liability is recognized in accordance with IAS 39 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is accounted for within equity.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional values for the items for which the fair value assessment is incomplete. These provisional values are then adjusted during the measurement period, or additional assets or liabilities are recognized, to reflect new information obtained about facts and circumstances that existed at the acquisition date that, if known, would have affected the values recognized at that date.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

Expressed in US\$'000 unless otherwise stated

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (d) BASIS OF CONSOLIDATION (CONTINUED)

##### *Transactions with non-controlling interests*

The Group treats transactions with non-controlling interests as transactions with equity owners of the Group. For purchases from non-controlling interests, the difference between any consideration paid and the Group's share of the carrying value of the net assets is recorded within equity. Gains or losses recognized on the disposal of non-controlling interests are also recorded in equity.

#### (e) SEGMENT REPORTING

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The Board of Directors is the chief operating decision maker responsible for making strategic decisions, allocating resources and assessing the performance of the operating segments.

#### (f) FOREIGN CURRENCY TRANSLATION

##### *Functional and presentation currency*

Items included in the financial statements of the Company's subsidiaries are measured using the currency of the primary economic environment in which the entity operates ("functional currency"). The functional currency of the Company's subsidiaries is primarily the Euro.

The consolidated financial statements are presented in US dollars, which is the Group's presentation currency.

Foreign exchange gains and losses are presented within finance income or costs.

##### *Transactions and balances*

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuations where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies translated at the year-end exchange rate are recognized in the profit or loss, except when deferred in other comprehensive income as qualifying cash flow hedges.

##### *Group companies*

The results and financial position of all Group entities that have a functional currency different from the presentation currency of the Group (none of which has the currency of a hyper-inflationary economy), are translated into the presentation currency as follows:

- assets and liabilities for each balance sheet item are translated at the closing exchange rates prevailing at the balance sheet date;
- income and expenses for each statement of comprehensive income item are translated at the exchange rate at the transaction date (or the average exchange rate if this represents a reasonable approximation); and
- all resulting exchange differences are recognized in other comprehensive income.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and are translated at the closing rate, with any exchange differences recognized within other comprehensive income.

Exchange differences arising from the translation of monetary items receivable from or payable to a foreign operation for which settlement is neither planned nor likely to occur (therefore forming part of the net investment in the foreign operation), are recognized initially in other comprehensive income. On the disposal or partial disposal of the net investment (reduction in ownership percentage), the amounts recognized in other comprehensive income are reclassified from equity to profit or loss. Management does not consider the repayment of quasi-equity loans designated as 'net investment' to qualify as a disposal and therefore no reclassification of exchange differences is made from equity to profit or loss when such repayment occurs. Where, as a result of a change in circumstances, a previously designated 'net investment' loan is settled (monetary items receivable from or payable to a foreign operation are actually repaid), the loan is de-designated and then exchange differences arising from the translation are accounted for in profit or loss from that point forward.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

Expressed in US\$'000 unless otherwise stated

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (f) FOREIGN CURRENCY TRANSLATION (CONTINUED)

##### Group companies (continued)

In preparing the consolidated financial statements, the individual financial statements of the Company's subsidiaries are translated into the functional currency of the Company, the Euro. Once the financial statements have been consolidated, they are then translated into the presentation currency, the US dollar.

Exchange rates for the relevant currencies of the Group with respect to the US dollar are as follows:

	CHF <sup>(1)</sup> / \$	€/ \$	Bs <sup>(1)</sup> / \$	CAD\$/ \$
Closing rate at December 31, 2012	1.09	1.32	0.19	0.99
Closing rate at December 31, 2011	1.06	1.29	0.19	0.98
Closing rate at December 31, 2010	1.03	1.34	0.19	1.01
Twelve month average rate December 31, 2012	1.07	1.28	0.19	0.99
Twelve month average rate December 31, 2011	1.13	1.39	0.19	1.01

Note:

(1) CHF refers to Swiss francs and Bs refers to Venezuelan bolivars.

#### (g) PROPERTY, PLANT AND EQUIPMENT

##### Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Costs include expenditure directly attributable to the acquisition of the asset and, for self-constructed assets the costs include material costs, direct labor and any other costs directly attributable to bringing the asset into its working condition for its intended use. The cost for dismantling and removing items of property, plant and equipment and site restoration are also included as part of the cost for the relevant asset.

Borrowing costs directly attributable to the acquisition or construction of qualifying assets are capitalized. Capitalization of borrowing costs commences when the activities to prepare the asset for its intended use are undertaken and continue to be capitalized until the date in which development of the relevant asset is complete (i.e., connection to the electricity grid).

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (i.e., major components) within property, plant and equipment.

Subsequent costs are included in the carrying amount of an item of property, plant and equipment or as a separate asset, as appropriate, only if it is probable that the future economic benefits embodied within the item will flow to the Group and its cost can be measured reliably. The carrying amount of any replaced items of property, plant and equipment are derecognized and the cost of maintenance and repairs are charged to the profit or loss during the financial period in which they are incurred.

Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in the profit or loss within other income and expenses.

##### Depreciation

Depreciation is recognized within operating expenses for operating solar power projects and general and administrative expenses for all other items of property, plant and equipment (i.e., corporate equipment and furniture), in order to expense the cost of assets less their residual values over their useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation methods are reviewed at the end of each reporting period, with the effect of any changes in estimates accounted for on a prospective basis. Land is not depreciated.

The estimated useful lives are as follows:

	Useful life
Solar power projects	20 years
Equipment and furniture	1-5 years

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (h) INTANGIBLE ASSETS

##### *Recognition and measurement*

Intangible assets are measured at cost less accumulated amortization and accumulated impairment losses.

Costs include expenditure directly attributable to the acquisition of the asset and, for self-constructed assets the costs include material costs, direct labor and any other costs directly attributable to bringing the asset into its working condition for its intended use.

##### *Licenses and permits*

Project permits and licenses acquired through business combinations or through the acquisition of a project company accounted for as an asset acquisition are recognized at their fair values at the date of acquisition (Note 2(d)). Project permits and licenses have a finite useful life and are carried at cost less accumulated amortization.

Amortization is calculated using the straight-line method to allocate the cost of the permits and licenses over their estimated useful lives, which are generally determined according to the term of the applicable energy supply contract signed with the local grid operators for the related solar power project. The estimated useful life of project permits and licenses associated with the Group's solar power projects is 20 years. The amortization expense recognized in relation to intangible assets is included within operating expenses.

The amortization expense of permits and licenses related to the construction of solar power projects is capitalized as assets under construction within property, plant and equipment during the construction phase.

##### *Goodwill*

Goodwill arises on the acquisition of subsidiaries and represents the excess of the consideration transferred including the fair value of non-controlling interests in the acquiree at the date of acquisition less the fair value of the net identifiable assets, liabilities and contingent liabilities of the acquiree.

Goodwill is not amortized and is tested for impairment at least annually. For the purposes of impairment testing, goodwill is allocated to each of the Group's cash generating units ("CGUs"), expected to benefit from the synergies of the combination (Note 2(i)). CGUs to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the CGU is less than the carrying amount, the impairment is allocated first to reduce the carrying amount of any goodwill allocated to the CGU and then to the other assets on a pro-rata basis. An impairment loss recognized for goodwill is not subsequently reversed.

On the disposal of a subsidiary, the associated goodwill is included in the profit or loss within other income or expenses. Any gains or losses recognized on the disposal are included in the carrying amount of goodwill relating to the entity sold.

#### (i) IMPAIRMENT OF TANGIBLE ASSETS AND INTANGIBLE ASSETS (EXCLUDING GOODWILL)

At the end of each reporting period, the Group reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any indication of impairment exists, the recoverable amount of the asset is estimated in order to determine the extent of any impairment loss. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the CGU to which the asset belongs. CGUs are identified for each operating solar power project.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment, at least annually, and whenever there is an indication that the asset may be impaired.

The recoverable amount of the asset is the higher of the fair value less costs to sell, or value in use calculations. In assessing value in use calculations, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects the current market assessment of the time value of money and the risks specific to the asset. If the recoverable amount of an asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount and an impairment loss is recognized immediately in the profit or loss.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (i) IMPAIRMENT OF TANGIBLE ASSETS AND INTANGIBLE ASSETS (EXCLUDING GOODWILL) (CONTINUED)

When an impairment loss subsequently reverses, the carrying amount of the asset (or CGU) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (or CGU) in prior years. A reversal of an impairment loss is recognized immediately in the profit or loss.

#### (j) FINANCIAL ASSETS

##### *Classification*

The Group classifies its financial assets in the following categories: at fair value through profit or loss; loans and receivables; available-for-sale; and held-to-maturity. The classification depends on the purpose for which the financial assets were acquired and the Company's management determines the classification of its financial assets at initial recognition as follows:

- **Financial assets at fair value through profit or loss:** This category includes financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short-term. Derivatives are also categorized as held for trading unless they are designated as cash flow hedges. Assets in this category are classified as current assets if expected to be settled within the next twelve months or as non-current assets if expected to be settled after twelve months.
- **Loans and receivables:** This category includes non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Assets in this category are classified as current assets, except when the maturity is greater than twelve months from the reporting date, which are classified as non-current assets. The Group's loans and receivables are comprised of trade and other receivables and cash and cash equivalents.
- **Available-for-sale financial assets:** This category includes non-derivative financial assets that are either designated in this category or those that are not classified in any of the other categories. Assets in this category are classified as non-current assets unless the investment matures or the Company's management intends to dispose of it within twelve months from the reporting date, which are classified as non-current assets.
- **Held-to-maturity investments:** This category includes financial assets with fixed or determinable payments and fixed maturities that the Group has the positive intent on and ability to hold to maturity.

##### *Recognition and measurement*

Regular purchases and sales of financial assets are recognized on the trade-date (i.e., the date on which the Group commits to purchase or sell the asset). Investments are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognized at fair value and transaction costs are expensed within finance income or costs. Financial assets are derecognized when the rights to receive cash flows from the investments have expired or transferred and the Group has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value, except where the fair value cannot be measured reliably in which case the assets are carried at cost less impairment. Loans and receivables and held-to-maturity investments are subsequently carried at amortized cost using the effective interest method.

Gains or losses arising from changes in the fair value of the financial assets at fair value through profit or loss are included within finance income or costs in the period in which they arise.

##### *Impairment of financial assets*

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. Impairment losses are only recognized if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (i.e., a loss event) and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (j) FINANCIAL ASSETS (CONTINUED)

##### *Impairment of financial assets (continued)*

The Group uses the following criteria to determine whether there is objective evidence for the recognition of an impairment loss associated with financial assets:

- significant financial difficulty of the obligor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- it becomes probable that the borrower will enter bankruptcy or other financial reorganization;
- the disappearance of an active market for that financial asset because of financial difficulties; and
- observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of financial assets since the initial recognition of those assets.

##### Assets carried at amortized cost

The Group first assesses whether objective evidence of impairment exists at the end of each reporting period and in the event such evidence exists, the amount of impairment is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The asset's carrying amount is reduced and the impairment loss is recognized in the profit or loss. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

If, in a subsequent period, the fair value of the asset carried at amortized cost increases and the increase can be objectively related to an event occurring after the impairment loss was initially recognized (such as an improvement in the debtor's credit rating), the impairment loss is reversed in the profit or loss.

##### Assets classified as available for sale

The Group uses the same criteria to assess whether there is objective evidence that a financial asset classified as available for sale is impaired, at the end of each reporting period, as outlined above for assets carried at amortized cost. However, in the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is also evidence that the asset is impaired. If any such evidence exists, the cumulative loss, measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized, is removed from equity and recognized in the profit or loss in the period it occurs. Impairment losses relating to equity instruments recognized in the profit or loss are not subsequently reversed. However, if, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was initially recognized, the impairment loss is reversed.

##### *Offsetting financial instruments*

Financial assets and liabilities are offset and shown net in the balance sheet when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### (k) DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES

Derivatives are initially recognized at fair value on the date a derivative contract is entered into and are subsequently re-measured to their fair value. The method of recognizing the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group designates certain derivatives as either:

- hedges of a particular risk associated with a recognized asset or liability or a highly probable forecast transaction (i.e., cash flow hedge); or
- hedges that don't qualify for hedge accounting (i.e., speculative hedges). No derivative financial instruments are used for speculative purposes.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (k) DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES (CONTINUED)

The Group documents at the inception of the transaction, the relationship between hedging instruments and the hedged items, as well as its risk management objectives and strategy for undertaking various hedging transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of the hedged items.

The fair values of various derivative financial instruments used for hedging purposes are disclosed in [Note 24](#). Movements on the hedging reserve in other comprehensive income are shown in [Note 21](#). The full fair value of a hedging derivative is classified as a non-current asset or liability when the remaining hedged item is more than twelve months and as a current asset or liability when the remaining maturity of the hedged item is less than twelve months. Trading derivatives are classified as a current assets or liabilities.

#### *Cash flow hedge*

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in other comprehensive income. The gain or loss relating to the ineffective portion is recognized immediately within finance income or costs. Amounts accumulated in equity are reclassified to profit or loss in the periods when the hedged item affects profit or loss.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognized when the forecast transaction is ultimately recognized in the profit or loss. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the profit or loss finance income or costs.

#### (l) TRADE RECEIVABLES

Trade receivables are amounts due for solar energy produced by the Group and sold to the electricity grid operator in accordance with the electricity sale contracts. If collection is expected in one year or less, they are classified as current assets. If not, they are recognized as non-current assets. Trade receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest rate method, less any provision for impairment.

#### (m) CASH AND CASH EQUIVALENTS (INCLUDING RESTRICTED CASH)

Cash and cash equivalents include cash in hand, deposits held at call with banks and other short-term highly liquid investments with maturities of three months or less. Bank overdrafts are shown within borrowings in current liabilities.

Restricted cash relates to cash and cash equivalents held at the project level that is restricted by the lending banks for future repayment of interest and principal and working capital requirements related to the specific project. Restricted cash and cash equivalents can be distributed from the Group's projects, subject to approval from the lending banks, either through repayment of shareholder loans or through dividend distributions.

#### (n) SHARE CAPITAL

Common shares are classified as equity. Incremental costs directly attributable to the issue of new shares or share options are shown in equity as a deduction, net of tax, from the proceeds.

#### (o) TRADE PAYABLES

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade payables are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least twelve months after balance sheet date. Trade payables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

*Expressed in US\$'000 unless otherwise stated*

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **(p) BORROWINGS**

Borrowings are recognized initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortized cost using the effective interest rate method, with any difference between the proceeds (net of transaction costs) and the redemption value recognized in the profit or loss within finance costs. Since the Group's non-recourse project loans are floating rate instruments the application of the effective interest rate method is not necessary as re-estimating the future interest payments normally has no significant impact on the carrying amount of the financial liability. Transaction costs incurred in acquiring a floating rate instrument are amortized using the straight-line amortization method.

Fees paid on the establishment of loan facilities are recognized as transaction costs to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the drawdown occurs. If there is no evidence to indicate that it is probable that some or all of the facility will be drawn down, the fee is capitalized as a pre-payment for liquidity services and amortized over the period of the facility to which it relates.

General and specific borrowing costs directly attributable to the acquisition or construction of qualifying assets are capitalized within property plant and equipment. Capitalization of borrowing costs commences when the activities to prepare the asset for its intended use are undertaken and continue to be capitalized until the date in which development of the relevant asset is complete (i.e., connection to the electricity grid). All other borrowing costs are recognized in the profit or loss in the period in which they are incurred.

#### **(q) CURRENT AND DEFERRED INCOME TAX**

The tax expense for the period comprises of current and deferred income tax. Tax is recognized in the profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case the tax is also recognized in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Group operates and generates taxable income. The Company's management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation and establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is recognized, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying values in the consolidated financial statements. However, deferred income tax liabilities are not recognized if they arise from the initial recognition of goodwill and deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred income tax assets are recognized only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries, except where the Group controls the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

#### **(r) PROVISIONS**

Provisions are recognized when the Group has a present obligation (i.e., legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation and a reliable estimate of the obligation can be made.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

*Expressed in US\$'000 unless otherwise stated*

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (r) PROVISIONS (CONTINUED)

The Group recognizes a provision for the future costs expected to be incurred in relation to the decommissioning, dismantling and site restoration associated with its solar power projects in Italy with a corresponding increase to the relevant asset. The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the project, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows. Period charges for changes in the net present value of the provision arising from discounting (i.e., unwinding the discount) are included within finance costs.

#### (s) REVENUE RECOGNITION

Revenue is recognized upon delivery of electricity produced to the local operator of the electricity grid, which is a state-owned utility company. Delivery is deemed complete when all the risks and rewards associated with ownership have been transferred to the buyer as contractually agreed, compensation has been contractually established and collection of the resulting receivable is probable. Revenues from the sale of electricity are recognized at the time the electricity is supplied on the basis of periodic meter readings. Revenues are recognized net of value added tax ("VAT") and rebates. Revenues are measured at the fair value of the consideration received or receivable, which is calculated, based on the price of electricity established in the contract.

#### (t) INTEREST INCOME

Interest income is recognized using the effective interest method. When a loan or receivable is impaired, the Group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding of the discount as interest income. Interest income on impaired loans and receivables are recognized using the original effective interest rate.

#### (u) SHARE-BASED PAYMENT

The Company operates an equity-settled, share-based compensation plan, under which the entity receives services from employees, consultants, directors and officers as consideration for equity instruments (i.e., options) of the Company. The total amount to be expensed, within general and administrative expenses, is determined by reference to the fair value of the options granted.

The fair value of share-based payments is determined using the Black-Scholes option-pricing model. When a stock option is exercised, the Company recognizes an increase in its share capital equivalent to the consideration paid by the option holder and the amount previously recognized in equity within contributed surplus. The fair value of any stock options granted to employees, consultants, directors and officers of the Group is recorded as an expense over the vesting period of the options granted, which is the period over which all of the specified vesting conditions are to be satisfied, with a corresponding increase in equity within contributed surplus.

#### (v) EMPLOYEE BENEFITS

##### *Pension obligations*

The Group's Swiss subsidiary has a defined benefit pension plan that is managed through a private fund. Independent actuaries determine the cost of the defined benefit plan on an annual basis and the Swiss subsidiary pays the annual insurance premium. The fund provides benefits coverage to the employees in the event of retirement, death or disability. The Group's Swiss subsidiary and its employees jointly finance retirement and risk benefit contributions. As per the agreement, the Swiss subsidiary contributes between 60% and 67% of the monthly pension costs, and the remaining balance is deducted from the employee's pay slip.

##### *Termination benefits*

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognizes termination benefits when it is demonstrably committed to either: (a) terminating the employment of current employees according to a detailed formal plan without the possibility of withdrawal; or (b) providing termination benefits as a result of an offer made to encourage voluntary redundancy. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

*Expressed in US\$'000 unless otherwise stated*

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### 3. CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS

In connection with the preparation of the Company's consolidated financial statements, the Company's management has made assumptions and estimates about future events and applied judgments that affect the reported values of assets, liabilities, revenues, expenses and related disclosures. The assumptions, estimates and judgments are based on historical experience, current trends and other factors that the Company's management believes to be relevant at the time the consolidated financial statements are prepared. On a regular basis, the Company's management reviews the accounting policies, assumptions, estimates and judgments to ensure that the consolidated financial statements are presented fairly in accordance with IFRS. However, because future events and their effects cannot be determined with certainty, actual results could differ from these assumptions and estimates, and such differences could be material.

The Company's management believes the following critical accounting policies affect the more significant judgments and estimates used in the preparation of the consolidated financial statements.

#### (a) IMPAIRMENT OF GOODWILL, PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS

The Group assesses goodwill for impairment on an annual basis and property, plant and equipment and intangible assets when indicators of impairment exist. Determining whether goodwill, property, plant and equipment and intangible assets are impaired requires the Company's management to estimate the recoverable amount of the CGUs (to which goodwill is allocated) using value-in-use calculations. The value-in-use calculations require the Company's management to estimate the future cash flows expected to arise from the CGUs and to select a suitable discount rate in order to calculate the net present value. The value-in-use calculations are based on the forecasted earnings before interest, tax, depreciation and amortization ("EBITDA") over the expected life (i.e., up to 20 years, representing the term of the electricity sale agreements) derived from the business models developed by the Company's management to value the projects. The assumptions used are consistent with external sources of information and reflect past experience. These business models include various assumptions such as future market prices for solar energy, the fixed rate of inflation to estimate future operating costs and operating variables such as irradiation, degradation and transfer losses estimated by the Group's internal engineers based on historical atmospheric conditions in the areas where the projects are located. For the purposes of the Group's impairment assessment performed at December 31, 2012, the discount rate used was 7.7% (2011: 8.1%), representing the Group's pre-tax weighted average cost of capital, and no growth rate was applied (as the Group's operating solar power projects are operating at full capacity). A 2% increase to the Group's discount rate (to 9.7%) would have resulted in an impairment loss of \$8.1 million being recognized in 2012. The value-in-use calculations used to value the Group's solar power projects are complex and include a wide number of operating and financial variables and assumptions that are subject to change as economic and market conditions vary. At December 31, 2012, no impairment was provided in relation to the Group's previously recognized goodwill, property, plant and equipment and intangible assets. [Note 14](#) and [Note 15](#)

#### (b) ACQUISITIONS

The acquisition of subsidiaries is accounted for using the acquisition method of accounting in accordance with IFRS 3, which requires measuring the assets acquired and liabilities assumed at their fair values at the date of acquisition. The Company's management estimates the fair value of the assets acquired and liabilities assumed using business models developed by the Company's management used to value the solar power projects as outlined in [Note 3\(a\)](#) which include a wide number of operating and financial variables and assumptions that are subject to change as economic and market conditions vary. These changes could affect the fair value of the assets acquired and liabilities assumed and the amount of goodwill or negative goodwill recognized in the financial statements. The Group did not acquire any subsidiaries during 2012. However, during the year ended December 31, 2011, the Group adjusted the fair values assigned to the assets and liabilities on the acquisitions that occurred in 2010, resulting in a reduction of \$0.4 million to property, plant and equipment, \$0.1 million to goodwill included within intangible assets and \$0.1 million to deferred income tax liabilities. [Note 12](#), [Note 14](#) and [Note 15](#)



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

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### 3. CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS (CONTINUED)

#### (c) FAIR VALUE OF FINANCIAL AND DERIVATIVE FINANCIAL INSTRUMENTS

In determining the fair value of the Group's financial instruments, the Company's management uses judgement to select a variety of methods and verifies assumptions that are mainly based on market conditions existing at the balance sheet date. Where possible, the Company's management also obtains fair value measurements from third parties. For financial instruments carried at amortized cost, with a stated maturity, for which a quoted market price is not available, the estimated fair value is based on the expected future cash flows discounted at current interest rates for new instruments with similar credit risk and remaining maturity. The fair value of floating rate instruments normally approximates their carrying value. At December 31, 2012, the Group recognized financial liabilities of \$50.2 million (2011: \$30.7 million) associated with its derivative financial instruments (Note 24). Refer also to Note 4(c) for a summary of the valuation techniques used by the Group.

#### (d) DEFERRED INCOME TAX ASSETS

The Group accounts for differences that arise between the carrying amount of assets and liabilities and their tax bases in accordance with IAS 12, *Income Taxes*, which requires deferred income tax assets only to be recognized to the extent that is probable that future taxable profits will be available against which the temporary differences can be utilized. The Company's management estimates future taxable profits based on the business models used to value the solar power projects as described in the Note 3(a). Any change to the estimates and assumptions used for the key operational and financial variables used within the business models could affect the amount of deferred income tax assets recognized by the Group. At December 31, 2012, the Group recognized \$7.5 million (2011: \$3.7 million) of deferred income tax assets. Note 12

### 4. FINANCIAL RISK MANAGEMENT

#### (a) CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that it will be able to continue as a going concern while maximizing returns to stakeholders by increasing its operating capacity and positive cash flow generating platform with new projects. The capital structure of the Group consists of net debt (i.e., current and non-current borrowings less cash and cash equivalents) and equity (i.e., issued share capital, reserves and accumulated deficit).

The Group's objectives when managing the capital structure are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain flexibility and liquidity for investment opportunities in the renewable energy segment. The Company's Board of Directors reviews the capital structure of the Group throughout the year and as part of this review, considers the cost of capital and the risks associated with each class of capital. This review specifically focuses on the debt to equity ratio and working capital requirements at the corporate level. These objectives are primarily met through cash management and continuous review of attractive acquisition and development opportunities. In order to maintain or maximize the capital structure of the Group at the corporate level, the Group may raise additional funds through equity financing, obtain long-term debt or project-based financing or sell assets in order to manage debt levels or pursue additional opportunities within the renewable energy segment.

The Group's debt to equity ratio is as follows:

	2012 \$'000	2011 \$'000
Borrowings <sup>(1)</sup> Note 22	399,771	406,855
Non-recourse project loans <sup>(2)</sup> Note 22	(319,704)	(328,463)
<b>Net borrowings</b>	<b>80,067</b>	<b>78,392</b>
Unrestricted cash and cash equivalents Note 18	(6,926)	(10,004)
<b>Net debt</b>	<b>73,141</b>	<b>68,388</b>
Equity <sup>(3)</sup>	(14,646)	2,562
Fair value losses associated with derivative financial instruments <sup>(4)</sup> Note 21	22,683	10,283
<b>Adjusted equity</b>	<b>8,037</b>	<b>12,845</b>
<b>Net debt to equity ratio</b>	<b>9.1</b>	<b>5.3</b>

Notes:

- (1) Borrowings include non-current and current borrowings as shown in the consolidated balance sheet.
- (2) Non-recourse project loans relate to the facilities obtained for the construction of the Group's solar power projects.
- (3) Equity includes all capital and reserves of the Group as shown in the consolidated balance sheet.
- (4) Accumulated fair value losses accounted for within equity associated with the Group's interest rate swap contracts that qualify for hedge accounting are excluded as these fair value losses are not expected to be realized (i.e., the interest rate swap contracts will be held until the maturity of the associated non-recourse project loans). Note 21

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

*Expressed in US\$'000 unless otherwise stated*

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### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (a) CAPITAL RISK MANAGEMENT (CONTINUED)

An increase to the Group's debt to equity ratio from 5.3 at December 31, 2011 to 9.1 at December 31, 2012, was a due to an increase of \$4.8 million to the Group's net debt at December 31, 2012 (a result of a \$1.7 million increase to the Group's corporate borrowings, primarily a result of foreign exchange movements (i.e., strengthening of the Euro against the US dollar at December 31, 2012) and a reduction to the Group's unrestricted cash balance of \$3.1 million) and reduction of \$4.8 million to the Group's adjusted equity (due to an increase to equity of \$4.4 million, primarily associated with the conversion of Mr. Northland's previously held exchange right for the 10% equity interest in the Company's subsidiary, SRH, offset by the net loss of \$8.5 million, loss on translation adjustment of \$1 million and actuarial losses on post-employment benefits of \$0.3 million recognized during the year).

#### (b) FINANCIAL RISK MANAGEMENT OBJECTIVES

The Group is exposed to a variety of financial risks relating to its operations in Italy. These risks include market risk (interest rate risk, foreign currency risk, and price risk), credit risk and liquidity risk. The Group's overall risk management procedures focus on the unpredictability of financial markets, specifically changes in foreign currency exchange rates and interest rates, and seeks to minimize potential adverse effects on the Group's financial performance. The Group seeks to minimize the effects of these risks by using derivative financial instruments to hedge interest risk exposures.

The Company's management carries out risk management procedures with guidance from the Audit Committee. The Board of Directors also provides regular guidance on the Group's overall risk management procedures.

#### *Market risk*

##### Interest rate risk

The Group is highly leveraged through financing at the project level, for the construction of its solar power projects, and at the corporate level. Further, the Group enters into non-recourse project loans, issued at variable interest rates with financial institutions that provide financing for up to 85% of the total project costs. In addition, in April 2011, the Group issued \$79.2 million (€60 million) of corporate bonds in the Norwegian bond market with a fixed rate of interest.

The Group is exposed to interest rate risks associated with its non-recourse project loans as these are floating rate instruments. The Group is not exposed to interest rate risks associated with the corporate bond as it is a fixed rate instrument.

The Group manages its cash flow and interest rate risks by using floating-to-fixed interest rate swap contracts, primarily entered into with the same financial institutions providing the underlying debt facility. These interest rate swap contracts have the economic effect of converting borrowings from floating rates to fixed rates. Under the interest rate swap contracts, the Group agrees to exchange at specified intervals (i.e., semi-annually), the difference between the fixed contract rates and floating interest rates calculated by reference to the agreed notional amounts. The fair value of the interest rate swap contracts at the end of each reporting period is determined by discounting the future cash flows using forward interest rate curves at the balance sheet date.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

Expressed in US\$'000 unless otherwise stated

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (b) FINANCIAL RISK MANAGEMENT OBJECTIVES (CONTINUED)

##### Market risk (continued)

##### Interest rate risk (continued)

The following tables show the sensitivity analysis on the profit or loss, if interest rates on Euro-denominated borrowings changed by 10 basis points ("bps") with all other variables held constant, shown after hedging activities.

		+10 bps shift in interest rate curve		-10 bps shift in interest rate curve	
	Carrying amount	Impact on profit/(loss)	Impact on other comprehensive income	Impact on profit/(loss)	Impact on other comprehensive income
At December 31, 2012					
Societe Generale and Dexia	37,214	(2)	-	2	-
BIIS, Societe Generale and WestLB	140,370	(11)	-	11	-
Barclays	50,736	(5)	-	5	-
Centrobanca	16,031	(3)	-	3	-
Natixis and WestLB	75,353	(11)	-	11	-
Total impact	319,704	(32)	-	32	-
Derivative financial instruments	50,220	-	2,413	-	(2,439)
Total net impact	369,924	(32)	2,413	32	(2,439)
At December 31, 2011					
Societe Generale and Dexia	41,216	(5)	-	5	-
BIIS, Societe Generale and WestLB	142,638	(24)	-	24	-
Barclays	52,402	(12)	-	12	-
Centrobanca	16,374	(4)	-	4	-
Natixis and WestLB	75,833	(14)	-	14	-
Total impact	328,463	(59)	-	59	-
Derivative financial instruments	30,675	-	2,226	-	(2,251)
Total net impact	359,138	(59)	2,226	59	(2,251)

##### Foreign currency risk

The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the Euro, Swiss franc, US dollar and Venezuelan bolivar. The Group's foreign currency exposure is due primarily to intercompany borrowings made in Euros and US dollars to subsidiaries that have a different functional currency. The Group does not undertake hedging arrangements to mitigate the foreign currency exposure on its net investments in foreign operations or on income in foreign operations in order to hedge the risk of foreign currency variations. However, the Group considers foreign currency risk limited due to the fact that monetary assets and liabilities held by the Group's subsidiaries are primarily held in the individual subsidiaries' functional currency. Further, monetary assets and liabilities held in currencies other than the functional currencies of the individual subsidiaries are considered insignificant.

##### Price risk

The Group is not exposed to significant commodity price risk as the majority of revenues generated by the Group's solar power projects are secured by long-term contracts based on a FiT (Note 6). However, the Group is exposed to price risks associated with the electricity sold at the spot rate and the value attributed to its available-for-sale investments. As the available-for-sale investments relate to unquoted equity investments, the Group has carried these investments at their expected recoverable amount (Note 16).

##### Credit risk

Credit risk mainly arises from cash and cash equivalents and derivative financial instruments, as well as credit exposures to customers, including outstanding receivables and committed transactions. For banks and financial institutions, only high and medium rated institutions operating in local markets are accepted (see table below). The sale of electricity is made to the state-owned utility companies, and therefore the Company's management considers the credit risk associated with trade receivables to be insignificant.

The carrying amount of financial assets net of impairment represents the Group's maximum exposure to credit risk (Note 16). The Group does not have policies in place to assign internal ratings or to set credit limits to its counterparties.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

Expressed in US\$'000 unless otherwise stated

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (b) FINANCIAL RISK MANAGEMENT OBJECTIVES (CONTINUED)

##### Credit risk (continued)

The credit risk on liquid funds (i.e., cash and cash equivalents) and derivative financial instruments (i.e., interest rate swap contracts) is considered to be limited due to the fact that counterparties are financial institutions with high and medium credit ratings assigned by international credit agencies.

The credit quality of financial assets that are neither past due nor impaired at December 31, 2012 can be assessed by reference to external credit ratings, if available, as follows:

	2012 \$'000	2011 \$'000
<b>Cash and cash equivalents (including restricted cash):</b>		
AA-	1,849	254
A+	6,011	5,697
A	2,656	3,889
A-	595	-
BBB+	12,112	16,382
BBB	11,657	12,202
BBB-	2,305	1,039
Other	565	193
<b>Total cash and cash equivalents (including restricted cash)</b>	<b>37,750</b>	<b>39,656</b>

##### Liquidity risk

The Company's management performs cash flow forecasting in order to ensure that sufficient cash is available to meet operational needs at all times so that the Group does not breach borrowing limits or covenants on any of its borrowing facilities. The Group manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities and by matching maturity profiles of financial assets and liabilities. The Company's management monitors the Group's liquidity position taking into consideration the Group's debt financing plans and covenant compliance.

The following table analyses the Group's financial liabilities based on the remaining period outstanding at the balance sheet date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows. When the amount payable or receivable is not fixed, the amount disclosed has been determined by reference to the projected interest rates as illustrated by the yield curve existing at the balance sheet date.

	Carrying amount \$'000	Contractual Amount \$'000	Less than 1 year \$'000	1 to 5 years \$'000	After 5 years \$'000	Total \$'000
<b>At December 31, 2012</b>						
Borrowings	399,771	534,313	31,954	206,182	296,177	534,313
Interest rate swap contracts	50,220	51,719	9,677	29,751	12,291	51,719
Trade and other payables	6,990	6,990	6,990	-	-	6,990
<b>Total financial liabilities</b>	<b>456,981</b>	<b>593,022</b>	<b>48,621</b>	<b>235,933</b>	<b>308,468</b>	<b>593,022</b>
<b>At December 31, 2011</b>						
Borrowings	406,855	588,058	35,223	216,917	335,918	588,058
Interest rate swap contracts	30,675	46,631	8,834	29,324	8,473	46,631
Trade and other payables	12,791	12,791	12,791	-	-	12,791
<b>Total financial liabilities</b>	<b>450,321</b>	<b>647,480</b>	<b>56,848</b>	<b>246,241</b>	<b>344,391</b>	<b>647,480</b>

#### (c) FAIR VALUE ESTIMATION

The Group's financial instruments carried at fair value are classified within the following measurement hierarchy depending on the valuation technique used to estimate their fair values:

- **Level 1:** includes fair value measurements derived from quoted prices (i.e., unadjusted) in active markets for identical assets or liabilities. The fair values of financial instruments traded in the active market are based on quoted market prices at the balance sheet date. At December 31, 2012 and 2011, the Group had no financial instruments classified as Level 1.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

Expressed in US\$'000 unless otherwise stated

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (c) FAIR VALUE ESTIMATION (CONTINUED)

- **Level 2:** includes fair value measurements derived from inputs other than quoted prices included within Level 1 that are observable for assets or liabilities, either directly (i.e., as prices) or indirectly (i.e., derived from prices). The fair values of financial instruments that are not traded in an active market are determined by using valuation techniques that maximize the use of observable market data, where it is available, and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2. At December 31, 2012 and 2011, the Group's interest rate swap contracts were classified as Level 2 and the fair value of such instruments was calculated as the present value of the estimated future cash flows, calculated using the notional amount to maturity as per the interest rate swap contracts, the observable Euribor interest rate forward yield curve and an appropriate discount factor (**Note 24**).
- **Level 3:** includes fair value measurements derived from valuation techniques that include inputs for assets or liabilities that are not based on observable market data (i.e., unobservable inputs). At December 31, 2012 and 2011, the Group had no financial instruments classified as Level 3.

The Group's assets and liabilities that are measured at fair value are as follows:

	2012 \$'000	2011 \$'000
<b>Financial liabilities</b>		
<b>Level 2:</b>		
- Derivatives used for hedging	50,220	30,675
<b>Total financial liabilities</b>	<b>50,220</b>	<b>30,675</b>

At December 31, 2012 and 2011, the Group had no financial instruments classified as Level 1 and 3.

### 5. SEGMENT REPORTING

The Company's management has determined the operating segments based on reports reviewed by the Board of Directors used to make strategic decisions. The Board of Directors considers reportable segments from a products and services perspective and measures performance based on EBITDA. The Company's management has identified one reportable segment, the renewable energy segment, which includes the Group's solar power projects. Whilst the Company's management has determined that the Company has only one reportable segment, the Company has decided to disclose the additional information below on corporate expenses as the Company believes that such information would be useful to the users of the financial statements.

The Group's electricity is sold to the Italian state-owned company Gestore Servizi Energetici ("GSE"). At December 31, 2012 and 2011, all of the Group's operating solar power projects were located in Italy.

The Group's revenues, EBITDA and results can be presented as follows:

	2012			2011		
	Renewable energy \$'000	Corporate and other \$'000	Total \$'000	Renewable energy \$'000	Corporate and other \$'000	Total \$'000
Revenue	55,662	-	55,662	51,910	-	51,910
Operating expenses <sup>(1)(2)</sup>	(6,320)	-	(6,320)	(3,490)	-	(3,490)
General and administrative expenses <sup>(1)(2)</sup>	(1,583)	(6,579)	(8,162)	(2,273)	(11,160)	(13,433)
Impairment	-	-	-	(1,315)	(8,357)	(9,672)
Other income	403	1,548	1,951	3,047	140	3,187
<b>EBITDA</b>	<b>48,162</b>	<b>(5,031)</b>	<b>43,131</b>	<b>47,879</b>	<b>(19,377)</b>	<b>28,502</b>
Depreciation and amortization	(19,606)	(290)	(19,896)	(18,658)	(334)	(18,992)
Finance income	900	64	964	1,745	60	1,805
Finance costs	(21,445)	(7,167)	(28,612)	(22,575)	(9,521)	(32,096)
<b>Income/(loss) before income tax</b>	<b>8,011</b>	<b>(12,424)</b>	<b>(4,413)</b>	<b>8,391</b>	<b>(29,172)</b>	<b>(20,781)</b>
Income tax expense	(3,899)	(146)	(4,045)	(5,344)	(164)	(5,508)
<b>Net income/(loss)</b>	<b>4,112</b>	<b>(12,570)</b>	<b>(8,458)</b>	<b>3,047</b>	<b>(29,336)</b>	<b>(26,289)</b>

Note:

- (1) During 2012, the Group reclassified \$1.3 million of internally generated costs directly related to the renewable energy segment, from corporate and other general and administrative expenses (as previously reported for 2011 of \$12.5 million), increasing operating expenses and general and administrative expenses for the renewable energy segment by \$0.8 million and \$0.5 million, respectively (as previously reported of \$2.1 million and \$2.3 million, respectively). Refer also to **Note 7** and **Note 8** for further details relating to the reclassification from total general and administrative expenses to operating expenses that occurred to the previously reported 2011 figures.
- (2) Operating expenses and general and administrative expenses, exclude depreciation and amortization expenses (**Note 7** and **Note 8**).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

Expressed in US\$'000 unless otherwise stated

### 5. SEGMENT REPORTING (CONTINUED)

The Group's assets and liabilities can be presented as follows:

	2012			2011		
	Renewable energy \$'000	Corporate and other \$'000	Total \$'000	Renewable energy \$'000	Corporate and other \$'000	Total \$'000
Property, plant and equipment	351,577	631	352,208	363,790	319	364,109
Intangible assets	10,431	4,188	14,619	10,740	2,929	13,669
Available for sale investments	-	2,061	2,061	-	2,061	2,061
Cash and cash equivalents (including restricted cash)	30,824	6,926	37,750	30,135	9,521	39,656
Other assets	45,946	193	46,139	44,498	3,583	48,081
<b>Total assets</b>	<b>438,778</b>	<b>13,999</b>	<b>452,777</b>	<b>449,163</b>	<b>18,413</b>	<b>467,576</b>
Borrowings	319,704	80,067	399,771	328,465	78,390	406,855
Trade and other payables	2,188	4,802	6,990	3,072	9,719	12,791
Other liabilities	58,092	2,570	60,662	39,554	5,814	45,368
<b>Total liabilities</b>	<b>379,984</b>	<b>87,439</b>	<b>467,423</b>	<b>371,091</b>	<b>93,923</b>	<b>465,014</b>

The Group's revenue and non-current assets by geographical location are as follows:

	Revenue		Non-current assets	
	2012 \$'000	2011 \$'000	2012 \$'000	2011 \$'000
Italy	55,662	51,910	369,271	399,052
Switzerland	-	-	410	191
Chile	-	-	857	-
Other	-	-	3,427	3,157
<b>Total</b>	<b>55,662</b>	<b>51,910</b>	<b>373,965</b>	<b>402,400</b>

Note:

(1) Non-current assets shown in the table above exclude deferred income tax assets and financial assets (Note 12).

The Group's country of domicile is Canada. However, all revenues from external customers are derived from Italy. All of the Group's electricity is sold to the Italian state-owned company, GSE.

### 6. REVENUE

	2012 \$'000	2011 \$'000
Feed-in tariff ("FiT") revenue	45,626	42,378
Market Price revenue	10,036	9,532
<b>Total revenue</b>	<b>55,662</b>	<b>51,910</b>

The Group's operating revenues arise from the sale of electricity to the electricity grid in Italy. The Italian FiT is a 20-year commitment from the government to purchase 100% of the solar production at a constant premium rate. This amount is received directly from the Italian government through the state-owned company GSE. The spot market price ("Market Price") is received in addition to the FiT, based on evacuated production (i.e., electricity produced less transmission losses).

Solar-related revenues experience seasonality over the year due to the variability of daily sun hours in the summer versus winter months.

### 7. OPERATING EXPENSES

	2012 \$'000	2011 \$'000
Operation and maintenance ("O&M") costs	1,936	496
Operating personnel costs	991	864
Depreciation and amortization (operating solar power projects)	19,606	18,658
Taxes (other than income tax) <sup>(1)</sup>	1,541	572
Insurance	461	635
Land lease Note 28	200	224
Other operating expenses	1,191	699
<b>Total operating expenses</b>	<b>25,926</b>	<b>22,148</b>

Note:

(1) During 2012, the Group reclassified certain items (i.e., other taxes directly related to the Group's operating solar power projects of \$0.6 million and internally generated costs directly related to operations of \$0.7 million) from general and administrative expenses to operating expenses, and, as a result, operating expenses for 2011, as previously reported of \$20.8 million, increased by \$1.3 million, with a corresponding reduction to general and administrative expenses (Note 2(a) and Note 8).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

Expressed in US\$'000 unless otherwise stated

### 7. OPERATING EXPENSES (CONTINUED)

O&M costs of \$1.9 million (2011: \$0.5 million) relate to fees paid in connection with the operation and maintenance activities of the Group's solar power projects in Italy. The Group outsources these O&M services to third parties. These costs increased in 2012, due to the additional O&M expenses associated with two of the Group's solar power projects (Cassiopea and Centauro) that commenced after the second year of operations.

Depreciation and amortization of \$19.6 million (2011: \$18.7 million) relate to the Group's operating solar power projects producing electricity during the year. Depreciation and amortization associated with the Group's corporate assets is included within general and administrative expense (Note 8).

### 8. GENERAL AND ADMINISTRATIVE EXPENSES

	2012 \$'000	2011 \$'000
Salaries and benefits	2,739	5,682
Pension costs <sup>(1)</sup>	171	239
Board of Directors fees	240	240
Share-based payment expense (non-cash item) Note 20	495	1,105
Corporate and professional fees	2,502	3,116
Listing, filing and marketing expenses	392	499
Depreciation and amortization (corporate assets)	290	334
Office lease expenses	445	466
Office, travel and other general and administrative expenses <sup>(2)</sup>	1,178	2,086
<b>Total general and administrative expenses</b>	<b>8,452</b>	<b>13,767</b>

Note:

- (1) Pension costs associated with business development personnel, directly attributable to the Group's business development activities of \$79,000 were capitalized within intangible assets during the year. Total pension costs incurred by the Group during the year were \$0.3 million. Note 26
- (2) During 2012, the Group reclassified certain items (i.e., other taxes directly related to the Group's operating solar power projects of \$0.6 million and internally generated costs directly related to operations of \$0.7 million) from general and administrative expenses to operating expenses, and, as a result, general and administrative expenses for 2011, as previously reported of \$15.1 million, decreased by \$1.3 million, with a corresponding increase to operating expenses (Note 2(a) and Note 7).

General and administrative expenses of \$1.1 million (2011: \$nil) representing internally-generated costs and \$0.3 million (2011: \$nil) representing third-party costs, directly attributable to the Group's business development activities were capitalized within intangible assets during the year (Note 15). During 2011, general and administrative expenses of \$0.4 million were capitalized within property, plant and equipment in connection with construction services provided to the Helios ITA-3 and Sagittario solar power projects (Note 14).

### 9. IMPAIRMENT

	2012 \$'000	2011 \$'000
Oil and gas investments	-	7,939
Development pipeline in Italy	-	1,733
<b>Total impairment</b>	<b>-</b>	<b>9,672</b>

#### (a) OIL AND GAS INVESTMENTS

During 2011, the Group recognized an impairment loss of \$7.9 million in relation to its wholly-owned subsidiary, PFC Oil & Gas, CA ("PFC"), which holds available for sale investments in two oil and gas companies, PetroCumarebo SA ("PetroCumarebo") and Baripetrol SA ("Baripetrol"). Further, due to uncertainties associated with the political environment in Venezuela and the increased passage of time with no dividends being declared and paid to the Group by its oil and gas investments, the Company's management concluded that the carrying value of the investments exceeded the expected recoverable amount (Note 16). The recoverable amount is based on management's best estimate of the selling price less costs to sell. No further impairment was recognized in 2012.

#### (b) DEVELOPMENT PIPELINE IN ITALY

In March 2011, the Italian government approved a decree that included land restrictions for solar photovoltaic plants installed on agricultural land after March 2012. These restrictions impacted the Group's development pipeline in Italy and, as a result, during 2011, the Group assessed its non-operating assets for impairment and recognized an impairment loss of \$1.7 million reducing the carrying value of property, plant and equipment, intangible assets and available for sale investments (Note 14, Note 15 and Note 16). No further impairment was recognized in 2012.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

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### 10. OTHER INCOME

	2012 \$'000	2011 \$'000
Exchange right (non-cash compensation) <a href="#">Note 29</a>	1,375	-
Liquidation damages	105	3,107
Engineering, procurement and construction ("EPC") cancellation fee	-	(185)
Right of use <a href="#">Note 25</a>	44	48
Insurance proceeds	178	-
Other income (net)	249	217
<b>Total other income</b>	<b>1,951</b>	<b>3,187</b>

The Group recognized other income of \$1.4 million (2011: \$nil) related to the 10% equity interest in the Company's subsidiary, Solar Resources Holding Sarl ("SRH"), previously held by Marco A. Northland, the Company's Chief Executive Officer and director ("Mr. Northland"), to adjust the share-based payment expense previously recognized by the Group for the portion of the performance condition not met at conversion in accordance with IFRS 2.

During 2012, the Group recognized a gain of \$0.1 million from liquidation damages from the O&M contractor for one of the Group's solar power projects due to a loss of revenue during the year.

During 2012, the Group received \$0.2 million of insurance proceeds during the year related to thefts encountered on one of the Group's solar power projects.

During 2011, the Group recognized a gain of \$3.1 million from liquidation damages related to delays encountered by the EPC contractors responsible for the construction of three of the Group's solar power projects (Helios ITA, Etrion Lazio and SVE) and an expense of \$0.2 million for the EPC contract cancellation fee related to the Helios ITA-3 solar power project.

### 11. FINANCE INCOME AND COSTS

	2012 \$'000	2011 \$'000
<b>Finance income:</b>		
Changes in fair values of derivative financial instruments:		
- Interest rate swap contracts <sup>(1)</sup> <a href="#">Note 24</a>	414	1,116
- Ineffective portion reclassified from other comprehensive income <a href="#">Note 21</a>	247	-
Foreign exchange gain	51	-
Other finance income	252	689
<b>Total finance income</b>	<b>964</b>	<b>1,805</b>
<b>Finance costs:</b>		
Interest rate expense:		
- Credit facilities and non-recourse loans <a href="#">Note 22</a>	12,197	12,028
- Interest rate swap contracts associated with non-recourse loans <a href="#">Note 22/24</a>	7,267	6,216
- Corporate bond <a href="#">Note 22/29</a>	7,006	5,262
- Credit facility with related party (Lundin Services BV) <a href="#">Note 22/29</a>	-	1,493
- Credit facility with related party (Lundin family) <a href="#">Note 22/29</a>	-	5,316
- Amortization of transaction costs	840	914
Changes in fair values of derivative financial instruments:		
- Interest rate swap contracts <sup>(1)</sup> <a href="#">Note 24</a>	104	704
- De-designated portion reclassified from other comprehensive income <a href="#">Note 21/24</a>	538	-
- Ineffective portion reclassified from other comprehensive income <a href="#">Note 21/24</a>	244	651
Foreign exchange loss	-	391
Other finance costs	416	1,294
<b>Total finance costs before deducting amounts capitalized</b>	<b>28,612</b>	<b>34,269</b>
Amounts capitalized on qualifying assets <sup>(1)</sup>	-	(2,173)
<b>Total finance costs</b>	<b>28,612</b>	<b>32,096</b>
<b>Net finance costs</b>	<b>27,648</b>	<b>30,291</b>

The Group has five credit facilities outstanding used to finance the construction of its operating solar power projects in Italy, that are hedged using interest rate swap contracts. In addition, the Group has a €60 million corporate bond outstanding in the Norwegian bond market. In 2011, the Group also had a €60 million credit facility with Lundin Services BV that was repaid using the proceeds from the corporate bond in April 2011 and a €28 million bridge loan from investment companies associated with the Lundin family that was repaid in November 2011. [Note 22](#) and [Note 24](#)



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

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### 11. FINANCE INCOME AND COSTS (CONTINUED)

At December 31, 2012 and 2011, all of the Group's interest rate swap contracts qualified for hedge accounting. However, during 2012, due to changes to the repayment schedule of one of the Group's credit facilities (Helios ITA), a new interest rate swap contract was entered into, and, as a result, the Group recognized a net fair value gain of \$0.3 million, representing the fair value of the newly established derivative financial instrument at the time it qualified for hedge accounting and a fair value loss of \$0.5 million, representing a portion of the previously recognized fair value losses reclassified from other reserves (Note 21). During 2011, the Group recognized a net fair value gain of \$0.4 million associated with two interest rate swap contracts before they were designated for hedge accounting during the year.

In addition, the Group recognized a net fair value gain of \$3,000 (2011: net fair value loss of \$0.7 million) related to the ineffective portion of the Group's interest rate swap contracts that qualified for hedge accounting. In addition, a fair value loss of \$12.8 million (2011: \$13.7 million), net of tax, was recognized within other reserves related to the effective portion of the Group's interest rate swap contracts (Note 21).

Applicable borrowing costs are capitalized as assets under construction within property, plant and equipment up to the point the associated solar power project is connected to the electricity grid. During 2011, \$2.1 million of the equity-based financing fee related to the €28 million bridge loan from investment companies associated with the Lundin family (Note 29), used to accelerate the construction of the Helios ITA-3 and Sagittario solar power projects, were capitalized within property, plant and equipment. No borrowing costs were capitalized during 2012.

### 12. INCOME TAXES

#### (a) INCOME TAX EXPENSE

	2012 \$'000	2011 \$'000
<b>Current income tax expense:</b>		
Corporate income tax	4,932	5,411
Provincial income tax	1,572	1,846
<b>Total current income tax expense</b>	<b>6,504</b>	<b>7,257</b>
<b>Deferred income tax recovery:</b>		
Temporary differences	(385)	1,238
Tax benefits recognized during the year	(2,074)	(2,987)
<b>Total deferred income tax recovery</b>	<b>(2,459)</b>	<b>(1,749)</b>
<b>Total income tax expense</b>	<b>4,045</b>	<b>5,508</b>

The Group recognized an income tax expense of \$6.4 million (2011: \$7.2 million) associated with its Italian solar power projects and an income tax expense of \$0.1 million (2011: \$0.1 million) associated with its Swiss subsidiary. In addition, the Group recognized a deferred income tax recovery of \$0.4 million (2011: deferred income tax expense of \$1.2 million) in relation to temporary differences arising between the tax bases of assets and liabilities and their carrying amounts and a deferred income tax recovery of \$2.1 million (2011: \$3 million) associated with unutilized tax losses related to non-deductible interest carried forward in Italy (i.e., 30% of EBITDA).

The Group's income tax expense is reconciled to the loss before tax at the Canadian statutory tax rate as follows:

	2012 \$'000	2011 \$'000
<b>Loss before tax</b>	<b>(4,413)</b>	<b>(20,781)</b>
Income tax expense calculated at 25% (2011: 26.5%)	(1,103)	(5,507)
<b>Tax effects of:</b>		
Non-deductible expenses	3,630	5,192
Effect of non-taxable income	(361)	(118)
Tax losses not recognized	1,503	6,987
Differences in foreign tax rates	376	(1,046)
<b>Total income tax expense</b>	<b>4,045</b>	<b>5,508</b>

#### (b) CURRENT INCOME TAX LIABILITIES

	2012 \$'000	2011 \$'000
Corporate income tax	281	3,048
Provincial income tax	323	1,117
<b>Total current income tax liabilities</b>	<b>604</b>	<b>4,165</b>

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### 12. INCOME TAXES (CONTINUED)

#### (c) DEFERRED INCOME TAX

The movement of deferred income tax assets and liabilities during 2012 is as follows:

	Opening balance \$'000	Profit or loss \$'000	Other comprehensive income \$'000	Exchange differences \$'000	Recognized directly to equity \$'000	Reclassifications \$'000	Closing balance \$'000
<b>Taxable temporary differences:</b>							
Property, plant and equipment	3,421	(877)	-	(95)	-	(1,776)	673
Intangible assets	617	(14)	-	11	-	323	937
<b>Total deferred income tax liability</b>	<b>4,038</b>	<b>(891)</b>	<b>-</b>	<b>(84)</b>	<b>-</b>	<b>(1,453)</b>	<b>1,610</b>
<b>Deductible temporary differences:</b>							
Property, plant and equipment	135	-	-	-	-	(135)	-
Intangible assets	139	(459)	-	(3)	-	323	-
Tax losses carried forward	222	(24)	-	6	-	-	204
Interest expense carried forward	1,295	2,075	-	89	-	-	3,459
Derivative financial instruments	1,678	62	5,374	25	(148)	(1,641)	5,350
Provisions	214	(86)	-	1	-	-	129
<b>Total deferred income tax asset</b>	<b>3,683</b>	<b>1,568</b>	<b>5,374</b>	<b>118</b>	<b>(148)</b>	<b>(1,453)</b>	<b>9,142</b>
<b>Net deferred income tax assets/(liability)</b>	<b>(355)</b>	<b>2,459</b>	<b>5,374</b>	<b>202</b>	<b>(148)</b>	<b>-</b>	<b>7,532</b>

The movement of deferred income tax assets and liabilities during 2011 is as follows:

	Opening balance \$'000	Profit or loss \$'000	Other comprehensive income \$'000	Exchange differences \$'000	Business combination \$'000	Total \$'000	Off-set of balances \$'000	Closing balance \$'000
<b>Taxable temporary differences:</b>								
Property, plant and equipment	15,339	1,278	-	(568)	(114)	15,935	(12,514)	3,421
Intangible assets	756	(83)	-	(18)	-	655	(38)	617
Derivative financial instruments	26	77	-	-	-	103	(103)	-
<b>Total deferred income tax liability</b>	<b>16,121</b>	<b>1,272</b>	<b>-</b>	<b>(586)</b>	<b>(114)</b>	<b>16,693</b>	<b>(12,655)</b>	<b>4,038</b>
<b>Deductible temporary differences:</b>								
Property, plant and equipment	-	145	-	(10)	-	135	-	135
Intangible assets	1,762	(427)	-	(26)	-	1,309	(1,170)	139
Tax losses carried forward	649	(308)	-	1	-	342	(120)	222
Interest expense carried forward	1,760	3,295	-	(288)	-	4,767	(3,472)	1,295
Derivative financial instruments	3,163	65	6,882	(582)	-	9,528	(7,850)	1,678
Provisions	25	250	-	(18)	-	257	(43)	214
<b>Total deferred income tax asset</b>	<b>7,359</b>	<b>3,020</b>	<b>6,882</b>	<b>(923)</b>	<b>-</b>	<b>16,338</b>	<b>(12,655)</b>	<b>3,683</b>
<b>Net deferred income tax liability</b>	<b>8,762</b>	<b>(1,748)</b>	<b>(6,882)</b>	<b>337</b>	<b>(114)</b>	<b>355</b>	<b>-</b>	<b>355</b>

Deferred income tax assets and liabilities that relate to the same fiscal authority have been offset (as there is a legally enforceable right to offset the current tax assets against the current tax liabilities).

At December 31, 2012, deferred income tax assets of \$9.1 million (2011: \$3.7 million) were expected to be recovered more than twelve months after the balance sheet date. At December 31, 2012, the Group had unrecognized deferred income tax assets in respect of tax losses associated with Italy, Canada, Luxembourg and Venezuela of \$17.9 million (2011: \$15.5 million), of which \$1.7 million (2011: \$1.7 million) expires between one and ten years, \$4.4 million (2011: \$4 million) expires between ten and twenty years and \$11.8 million (2011: \$9.8 million) has no expiry. In addition, at December 31, 2012, the Group had unrecognized deferred income tax assets of \$0.2 million (2011: \$0.2 million) in respect of timing differences associated with its Swiss pension.

In addition, during 2012, the Group recognized an income tax expense of \$5.4 million (2011: \$6.2 million) within other comprehensive income associated with its derivative financial instruments (i.e., interest rate swap contracts). **Note 21**

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

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### 13. LOSS PER SHARE

Basic loss per share is calculated by dividing the net loss for the year by the weighted average number of shares outstanding during the year. The calculation of basic and diluted loss per share is as follows:

	2012 \$'000	2011 \$'000
Loss attributable to owners of the Company	(8,458)	(26,289)
	<b>Number of shares</b>	
Weighted average number of shares outstanding	201,268,477	184,511,956
<b>Basic and diluted loss per share</b>	<b>\$(0.04)</b>	<b>\$(0.14)</b>

Diluted loss per share equals basic loss per share as, due to losses incurred in 2011 and 2012, there is no dilutive effect from the existing stock options (Note 20) and the previously outstanding exchange right (Note 29).

### 14. PROPERTY, PLANT AND EQUIPMENT

	Land \$'000	Solar power projects \$'000	Assets under construction \$'000	Equipment and furniture \$'000	Total \$'000
<b>Cost:</b>					
<b>At January 1, 2011</b>	<b>13,530</b>	<b>311,298</b>	<b>21,843</b>	<b>937</b>	<b>347,608</b>
Additions	-	617	54,638	181	55,436
Transfer from assets under construction	-	77,144	(77,144)	-	-
Decommissioning and site restoration costs	-	183	-	-	183
Adjustment for business combinations	-	(418)	-	-	(418)
Impairment	(150)	-	(179)	-	(329)
Exchange differences	(428)	(15,318)	842	(16)	(14,920)
<b>At December 31, 2011</b>	<b>12,952</b>	<b>373,506</b>	<b>-</b>	<b>1,102</b>	<b>387,560</b>
Additions	-	719	-	591	1,310
Disposals	-	(402)	-	(2)	(404)
Exchange differences	254	6,517	-	25	6,796
<b>At December 31, 2012</b>	<b>13,206</b>	<b>380,340</b>	<b>-</b>	<b>1,716</b>	<b>395,262</b>
<b>Accumulated depreciation:</b>					
<b>At January 1, 2011</b>	<b>-</b>	<b>5,792</b>	<b>-</b>	<b>591</b>	<b>6,383</b>
Charge for the year	-	18,356	-	197	18,553
Exchange differences	-	(1,477)	-	(8)	(1,485)
<b>At December 31, 2011</b>	<b>-</b>	<b>22,671</b>	<b>-</b>	<b>780</b>	<b>23,451</b>
Charge for the year	-	19,061	-	206	19,267
Disposals	-	(28)	-	(1)	(29)
Exchange differences	-	355	-	10	365
<b>At December 31, 2012</b>	<b>-</b>	<b>42,059</b>	<b>-</b>	<b>995</b>	<b>43,054</b>
<b>Net book value:</b>					
At December 31, 2011	12,952	350,835	-	322	364,109
At December 31, 2012	13,206	338,281	-	721	352,208

During 2012, no general and administrative expenses and borrowing costs directly attributable to construction activities were capitalized within property, plant and equipment as no solar power projects were constructed during the year. During 2011, the Group capitalized general and administrative expenses of \$0.4 million, representing internally-generated costs, and borrowing costs of \$2.2 million, directly attributable to the construction of three solar power projects (Helios ITA-3, Etrion Lazio and Sagittario) that were connected to the electricity grid during the year. Note 11 and Note 29

At December 31, 2012, \$ nil (2011: \$2.2 million) of borrowing costs were capitalized within property, plant and equipment.

During 2011, the Group recognized an impairment loss of \$0.3 million in relation to its development pipeline in Italy (i.e., non-operating assets), due to changes to the solar FiT regime, reducing the carrying value of land and assets under construction by \$0.1 million and \$0.2 million, respectively. No impairment was recognized in 2012. Note 9

During the year ended December 31, 2011, the Group adjusted the provisional values of assets and liabilities recognized on the acquisition of the two solar power projects (Cassiopea and Centauro) that took place in 2010, resulting in a reduction to property, plant and equipment of \$0.4 million.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

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### 15. INTANGIBLE ASSETS

	Goodwill \$'000	Licenses and permits \$'000	Other \$'000	Total \$'000
<b>Cost:</b>				
<b>At January 1, 2011</b>	<b>1,866</b>	<b>12,847</b>	<b>355</b>	<b>15,068</b>
Additions	-	750	-	750
Adjustment for business combinations	(107)	-	-	(107)
Impairment	-	(530)	(311)	(841)
Exchange differences	(59)	(368)	(11)	(438)
<b>At December 31, 2011</b>	<b>1,700</b>	<b>12,699</b>	<b>33</b>	<b>14,432</b>
Additions	-	-	1,358	1,358
Exchange differences	33	202	50	285
<b>At December 31, 2012</b>	<b>1,733</b>	<b>12,901</b>	<b>1,441</b>	<b>16,075</b>
<b>Accumulated amortization:</b>				
<b>At January 1, 2011</b>	-	<b>283</b>	-	<b>283</b>
Charge of the year	-	526	-	526
Exchange differences	-	(46)	-	(46)
<b>At December 31, 2011</b>	-	<b>763</b>	-	<b>763</b>
Charge of the year	-	633	-	633
Exchange differences	-	60	-	60
<b>At December 31, 2012</b>	-	<b>1,456</b>	-	<b>1,456</b>
<b>Net book value:</b>				
At December 31, 2011	1,700	11,936	33	13,669
At December 31, 2012	1,733	11,445	1,441	14,619

During 2012, the Group capitalized general and administrative expenses of \$1.4 million (2011: \$nil), including \$1.1 million of internally-generated costs and \$0.3 million of third-party expenses, directly attributable to obtaining and securing licences and permits for the construction and operation of additional solar power projects.

During 2011, the Group recognized an impairment loss of \$0.8 million in relation to its development pipeline in Italy (i.e., non-operating asset), due to changes to the solar FiT regime, reducing the carrying value of licenses and permits and other intangible assets by \$0.5 million and \$0.3 million, respectively. No impairment was recognized in 2012. **Note 9**

During 2011, the Group adjusted the provisional values of assets and liabilities recognized on the acquisition of two solar power projects (Cassiopea and Centauro) that took place in 2010, resulting in a reduction to goodwill of \$0.1 million.

#### GOODWILL IMPAIRMENT TESTING

Goodwill recognized on the acquisition of subsidiaries, that meet the definition of business combinations in accordance with IFRS 3, is allocated to the CGU expected to benefit from the synergies of the combination in accordance with the Group's accounting policy outlined in **Note 2(d)**. The Group's impairment assessment is made using value-in-use calculations as outlined in **Note 3(a)**.

Goodwill has been allocated to the CGU's relating to the Group's solar power as follows:

	2012 \$'000	2011 \$'000
<b>Renewable energy segment (Italy):</b>		
CGU 1 (SVE)	32	31
CGU 2 (Helios ITA)	123	120
CGU 3 (Helios ITA-3)	192	188
CGU 4 (Etrion Lazio)	55	54
CGU 5 (Cassiopea)	815	799
CGU 6 (Centauro)	489	480
CGU 7 (Sagittario)	27	28
<b>Total goodwill</b>	<b>1,733</b>	<b>1,700</b>

At December 31, 2012, the Group assessed the carrying value of goodwill for impairment and determined that the recoverable amount of the CGU's to which goodwill had been allocated exceeded their carrying values, and, as a result, no impairment was provided for in 2012 (2011: \$nil).

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

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*Expressed in US\$'000 unless otherwise stated***16. FINANCIAL ASSETS**

	Available for sale \$'000	Loans and receivables \$'000	Total \$'000
<b>At December 31, 2012</b>			
<b>Non-current assets:</b>			
Available for sale investments	2,061	-	2,061
<b>Total non-current financial assets</b>	<b>2,061</b>	<b>-</b>	<b>2,061</b>
<b>Current assets</b>			
Trade and other receivables	-	6,712	6,712
Cash and cash equivalents	-	37,750	37,750
<b>Total current financial assets</b>	<b>-</b>	<b>44,462</b>	<b>44,462</b>
<b>Total financial assets</b>	<b>2,061</b>	<b>44,462</b>	<b>46,523</b>

<b>At December 31, 2011</b>			
<b>Non-current assets:</b>			
Available for sale investments	2,061	-	2,061
<b>Total non-current financial assets</b>	<b>2,061</b>	<b>-</b>	<b>2,061</b>
<b>Current assets</b>			
Trade and other receivables	-	11,430	11,430
Cash and cash equivalents	-	39,656	39,656
<b>Total current financial assets</b>	<b>-</b>	<b>51,086</b>	<b>51,086</b>
<b>Total financial assets</b>	<b>2,061</b>	<b>51,086</b>	<b>53,147</b>

**AVAILABLE FOR SALE INVESTMENTS**

	Company's share	2012 \$'000	2011 \$'000
PetroCumarebo	40%	392	392
Baripetrol	5%	1,669	1,669
<b>Total available for sale investments</b>		<b>2,061</b>	<b>2,061</b>

At December 31, 2012 and 2011, the available for sale investments represented unquoted equity investments.

***Oil and gas investments***

The Group's wholly-owned subsidiary, PFC, owns 40% of PetroCumarebo and 5% of Baripetrol, two Venezuelan companies controlled by Petróleos de Venezuela, the Venezuelan national oil company. PetroCumarebo holds the operating rights to the East and West Falcon blocks in northwestern Venezuela and has current onshore production of oil and natural gas. Baripetrol holds the operating rights to the Colon Block in western Venezuela and has current onshore production of oil and natural gas. The investments in PetroCumarebo and Baripetrol are denominated in US dollars.

Although the Group has a 40% interest into PetroCumarebo, at December 31, 2012 and 2011, this investment was classified as an available for sale investment as the Group does not have the ability to exercise significant influence over the financial and operational decisions of the company. This is primarily due to the political situation in Venezuela, which has hindered the collection of dividends in recent years.

During 2011, the Group recognized an impairment loss of \$7.9 million associated with these investments because the carrying value of the investments exceeded the expected recoverable amount. The recoverable amount is based on management's best estimate of the selling price less costs to sell. No impairment was recognized in 2012. **Note 9**

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### 17. TRADE AND OTHER RECEIVABLES

	2012 \$'000	2011 \$'000
<b>Current portion of trade and other receivables:</b>		
Financial assets <sup>(1)</sup>		
- Trade receivables	5,657	10,817
- Term deposits	-	613
- Other financial assets	1,055	-
Total financial assets <b>Note 16</b>	6,712	11,430
Input VAT	21,294	6,644
Advances paid and prepaid expenses	1,224	676
Other current assets	1,001	1,684
Impairment loss provision	(370)	(658)
<b>Total current portion of trade and other receivables</b>	<b>29,861</b>	<b>19,776</b>
<b>Non-current portion of trade and other receivables:</b>		
Input VAT	3,588	19,971
Investment tax credit, advances paid and prepaid expenses	3,605	4,707
Impairment loss provision	(57)	(56)
<b>Total non-current portion of trade and other receivables</b>	<b>7,136</b>	<b>24,622</b>
<b>Total trade and other receivables</b>	<b>36,997</b>	<b>44,398</b>

Note:

(1) Financial assets exclude advances, prepaid expenditure, input VAT and other non-financial assets. **Note 16**

The carrying values of the financial assets approximate their fair values due to these assets having a relatively short maturity and the Group has no non-current financial assets included within trade and other receivables. The Group does not hold any collateral as security.

Trade receivables relate to the sale of electricity from the Group's solar power projects to the operators of the electricity grid.

Prepaid tax and input VAT primarily relate to amounts expected to be collected for eligible expenditure from the relevant authorities in Italy associated with the Group's solar power projects. A portion of the VAT is classified as non-current as the amounts are expected to be collected after twelve months from the balance sheet date. The non-current portion of the VAT has not been discounted as the amounts are interest-bearing at market rates. In addition, a tax credit receivable of \$1.2 million (2011: \$1.2 million) included within the current portion of prepaid taxes and input VAT relates to the Group's past oil and gas operations.

An aging analysis of the Group's trade receivables is as follows:

	2012 \$'000	2011 \$'000
Up to three months	1,722	3,359
3 to 6 months	-	1,838
6 to 9 months	-	917
<b>Total trade and other receivables past due but not impaired</b>	<b>1,722</b>	<b>6,114</b>
Trade and other receivables not past due	3,935	4,703
<b>Total trade and other receivables</b>	<b>5,657</b>	<b>10,817</b>

At December 31, 2012, trade and other receivables of \$1.7 million were past due but not impaired of which \$1.7 million was received after the balance sheet date. At December 31, 2011, trade and other receivables of \$6.1 million were past due but not impaired all of which were received after the balance sheet date.

Movement in the Group's provision for impairment associated with trade and other receivables is as follows:

	2012 \$'000	2011 \$'000
<b>Impairment loss provision at the beginning of the year</b>	<b>714</b>	<b>391</b>
Provision recognized during the year	-	303
Utilization during the year	(301)	-
Exchange differences	14	20
<b>Total impairment loss provision at the end of the year</b>	<b>427</b>	<b>714</b>
- Current portion	370	658
- Non-current portion	57	56

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### 17. TRADE AND OTHER RECEIVABLES (CONTINUED)

During 2011, the Group recognized an impairment provision of \$0.3 million related to an advance payment made to an Italian developer that was written-off during 2012. In addition, \$0.3 million was included within the impairment loss provision at December 31, 2012, relating to a tax credit receivable associated with the Group's oil and gas investments that was written-off during the 2008. Amounts charged to the allowance account are generally written-off when there is no expectation of recovering additional cash.

The currencies of the Group's financial assets included within trade and other receivables are as follows:

	2012 \$'000	2011 \$'000
Euros	35,313	42,813
US dollars	212	-
Canadian dollars	224	243
Japanese Yen	7	-
Swiss francs	172	213
Venezuelan bolivars	1,069	1,129
<b>Total trade and other receivables</b>	<b>36,997</b>	<b>44,398</b>

### 18. CASH AND CASH EQUIVALENTS (INCLUDING RESTRICTED CASH)

The Group's cash and cash equivalents (including restricted cash) are held in banks with high and medium credit ratings assigned by international credit agencies in Canada, Luxembourg, Switzerland, Italy and Venezuela. The fair value of cash and cash equivalents approximates its carrying value due to short maturities.

	2012 \$'000	2011 \$'000
Cash at banks	37,750	39,656
<b>Total</b>	<b>37,750</b>	<b>39,656</b>

Included within cash and cash equivalents is restricted cash relating to the Group's solar power projects as follows:

	2012 \$'000	2011 \$'000
Unrestricted cash and cash equivalents	6,926	10,004
Cash and cash equivalents restricted to solar power projects	30,824	29,652
<b>Total</b>	<b>37,750</b>	<b>39,656</b>

Restricted cash relates to cash and cash equivalents held at the project level that is restricted by the lending banks for future repayment of interest and principal and working capital requirements related to the specific project. Restricted cash and cash equivalents can be distributed from the Group's projects, subject to approval from the lending banks, either through repayment of shareholder loans, payment of interest on shareholder loans or dividend distributions.

### 19. SHARE CAPITAL

The Company has authorized capital consisting of an unlimited number of common shares, of which 205,746,419 are issued and outstanding at December 31, 2012 (2011: 187,536,120). In addition, the Company is authorized to issue an unlimited number of preferred shares, issuable in series, none of which have been issued. The common shares of the Company have no par value, are all of the same class, carry voting rights, and entitle shareholders to receive dividends as and when declared by the Board of Directors.

	Number of Shares outstanding	Share capital \$'000
<b>At January 1, 2011</b>	<b>179,766,120</b>	<b>16,741</b>
Equity-based financing fee <a href="#">Note 29</a>	6,500,000	5,596
Stock options exercised <a href="#">Note 20</a>	1,270,000	956
<b>At December 31, 2011</b>	<b>187,536,120</b>	<b>23,293</b>
Share issuance <a href="#">Note 29</a>	18,210,299	9,977
<b>At December 31, 2012</b>	<b>205,746,419</b>	<b>33,270</b>

No dividends were declared in the years ended December 31, 2011 and 2012.

No stock options were exercised in 2012. During 2011, the Company issued 1,270,000 shares with a fair value of \$0.75 (CAD\$0.73) as a result of stock options being exercised during the year. [Note 20](#)

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### 19. SHARE CAPITAL (CONTINUED)

On March 30, 2012, Mr. Northland exercised his right to exchange his previously held 10% equity interest in SRH for an equivalent fair value of shares in the Company. As a result, 18,210,299 common shares were issued to Mr. Northland, in 2012, increasing the Company's equity interest in SRH to 100%.

### 20. SHARE-BASED PAYMENTS

The Company maintains an equity-settled stock option awards scheme for employees, consultants, directors and officers. All outstanding stock options have a contractual term ranging from five to ten years and generally vest over a period of three years with the exercise price set equal to the market price at the date of grant.

During 2012, the Group recognized share-based payment expenses of \$0.5 million (2011: \$1.1 million) related to its stock option awards scheme. In 2011 share-based payment expenses also included \$0.4 million that related to Mr. Northland's previously held 10% equity interest in the Company's subsidiary, SRH. [Note 29](#)

Movement in the Company's outstanding stock options is as follows:

	Number of share options	Weighted average exercise price CAD\$
<b>At January 1, 2011</b>	<b>8,052,200</b>	<b>0.73</b>
Granted	485,000	0.66
Exercised	(1,270,000)	0.43
Forfeited	(1,020,000)	0.58
Expired	(1,880,000)	1.00
<b>At December 31, 2011</b>	<b>4,367,200</b>	<b>0.74</b>
Granted	3,681,000	0.38
Cancelled	(598,200)	1.14
<b>At December 31, 2012</b>	<b>7,450,000</b>	<b>0.53</b>
<b>Stock options exercisable:</b>		
At December 31, 2011	2,482,399	0.82
At December 31, 2012	3,247,667	0.67

A summary of the Company's stock options issued and outstanding at December 31, 2012 is as follows:

Exercise price (CAD\$)	Number of share options outstanding	Number of share options exercisable	Expiry date	Weighted average contractual life (years)
0.25	33,333	33,333	December 8, 2013	0.75
0.34	188,000	-	October 21, 2017	4.80
0.34	1,546,000	-	September 24, 2017	4.73
0.35	290,000	290,000	May 13, 2014	1.36
0.36	1,300,000	-	July 7, 2017	4.51
0.52	647,000	-	March 19, 2017	4.21
0.55	1,331,667	1,331,667	September 11, 2014	1.20
0.61	580,000	386,666	January 6, 2015	2.02
0.66	959,000	672,668	December 7, 2015	2.93
0.86	125,000	83,333	October 18, 2015	2.80
1.00	200,000	200,000	September 25, 2013	0.75
1.59	250,000	250,000	April 28, 2018	5.32
	<b>7,450,000</b>	<b>3,247,667</b>		

The Company recognizes an expense within general and administrative expenses when stock options are granted to employees, consultants, directors and officers using the fair value method at the date of grant. Share-based compensation is calculated using the Black-Scholes option pricing model. The weighted average fair value of options granted and the assumptions used in their determination are as follows:

	2012	2011
Weighted average share price at grant date	CAD\$0.38	CAD\$0.66
Exercise price	CAD\$0.38	CAD\$0.66
Risk-free interest rate	1.39%	2.37%
Expected volatility	106.5%	82.05%
Dividend yield rate	0.00%	0.00%
Contractual life of stock options	5 years	5 years
Fair value at grant date	CAD\$0.29	CAD\$0.44



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### 20. SHARE-BASED PAYMENTS (CONTINUED)

The expected volatility is based on a statistical analysis of the Company's share price over the period of time equivalent to the contractual term of the option. For options granted after September 30, 2010, the Company has used the daily share price since September 30, 2009, the date the Company completed its first renewable energy acquisition.

### 21. OTHER RESERVES

	Translation reserve \$'000	Hedging reserve \$'000	Transactions with non- controlling interests \$'000	Total \$'000
<b>At January 1, 2011</b>	<b>(342)</b>	<b>3,040</b>	<b>43</b>	<b>2,741</b>
Currency translation difference:				
- Gain on translation adjustment	1,153	-	-	1,153
Cash flow hedges:				
- Loss on fair value movements	-	(20,205)	-	(20,205)
- Tax on loss on fair value movements	-	6,460	-	6,460
- Ineffective portion of fair value movements to profit or loss	-	651	-	651
- Tax on ineffective portion of fair value movements to profit or loss	-	(229)	-	(229)
<b>At December 31, 2011</b>	<b>811</b>	<b>(10,283)</b>	<b>43</b>	<b>(9,429)</b>
Currency translation difference:				
- Loss on translation adjustment	(1,011)	-	-	(1,011)
Cash flow hedges:				
- Loss on fair value movements	-	(18,162)	-	(18,162)
- Tax on loss on fair value movements	-	5,374	-	5,374
- Ineffective portion of fair value movements to profit or loss	-	(1)	-	(1)
- Tax on ineffective portion of fair value movements to profit or loss	-	(1)	-	(1)
- Re-designated portion of derivative to profit or loss	-	538	-	538
- Tax on re-designated portion of derivative to profit or loss	-	(148)	-	(148)
<b>At December 31, 2012</b>	<b>(200)</b>	<b>(22,683)</b>	<b>43</b>	<b>(22,840)</b>

The translation reserve is used to record foreign currency exchange differences arising from the translation of the financial statements of foreign operations as described in [Note 2\(f\)](#).

The hedging reserve includes the effective portion of changes in the fair value (net of tax) of the Group's derivative financial instruments (i.e., interest rate swap contracts) that qualify for hedge accounting. The ineffective portion of these derivative financial instruments is included within finance income/costs ([Note 11](#)). At December 31, 2012 and 2011, all of the Group's interest rate swap contracts qualified for hedge accounting.

### 22. BORROWINGS

	Corporate borrowings \$'000	Non-recourse project loans \$'000	Total \$'000
<b>At January 1, 2011</b>	<b>75,224</b>	<b>273,733</b>	<b>348,957</b>
Proceeds from loans	127,489	79,765	207,254
Repayment of loans and interest	(125,562)	(24,238)	(149,800)
Accrued interest	6,771	11,831	18,602
Amortization of transaction costs	235	668	903
Exchange differences	(5,765)	(13,296)	(19,061)
<b>At December 31, 2011</b>	<b>78,392</b>	<b>328,463</b>	<b>406,855</b>
- Current portion	1,398	14,632	16,030
- Non-current portion	76,994	313,831	390,825
<b>At January 1, 2012</b>	<b>78,392</b>	<b>328,463</b>	<b>406,855</b>
Proceeds from loans	-	2,242	2,242
Repayment of loans and interest	(7,070)	(29,788)	(36,858)
Accrued interest	6,957	12,197	19,154
Amortization of transaction costs	173	666	839
Exchange difference	1,615	5,924	7,539
<b>At December 31, 2012</b>	<b>80,067</b>	<b>319,704</b>	<b>399,771</b>
- Current portion	1,445	28,579	30,024
- Non-current portion	78,622	291,125	369,747

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### 22. BORROWINGS (CONTINUED)

All of the Group's borrowings are denominated in Euros and the minimum principal repayment obligations are as follows:

	2012 \$'000	2011 \$'000
Less than 1 year	30,024	16,030
Between 1 and 5 years	139,475	152,722
After 5 years	230,272	238,103
<b>Total borrowings</b>	<b>399,771</b>	<b>406,855</b>

#### (a) CORPORATE BORROWINGS

At December 31, 2012 and 2011, the Group was not in breach of any of the imposed operational and financial covenants associated with its corporate borrowings.

##### *Corporate bond*

In April 2011, the Company issued €60 million of corporate bonds in the Norwegian bond market at 9% annual interest with a 4-year maturity. At December 31, 2012, the amount outstanding, including accrued interest and net of transaction costs was \$80 million (2011: \$78.4 million), in accordance with the amortized cost method. At December 31, 2012, the fair value of the corporate bond amounted to \$76.6 million (2011: \$77 million) using the discounted cash flow method. **Note 29**

The corporate bond agreement includes a call option which allows the Company to redeem the bond early (in full or in part), after the first, second and third year at a specified percentage over par value (i.e., a fixed premium) of 5%, 3% and 1%, respectively. At December 31, 2012, no amount was recognized in relation to this option. In addition, the corporate bond has a minimum unrestricted cash balance requirement of €3 million.

##### *Lundin family bridge loan*

In order to accelerate construction of the Helios ITA-3 and Sagittario solar power projects, in June 2011, the Company received a €28 million bridge loan from investment companies associated with the Lundin family. The bridge loan was non-interest bearing and matured in June 2012. In consideration for the bridge loan, the Company issued 6,500,000 common shares to investment companies associated with the Lundin family. In November 2011, the Company repaid the bridge loan primarily using proceeds from the non-recourse loan facility with Natixis, WestLB and Mediocreval for the Helios ITA-3 and Sagittario solar power projects. **Note 29**

##### *Lundin Services BV loan*

In April 2010, the Company entered into a loan facility agreement with Lundin Services BV, a wholly-owned subsidiary of Lundin Petroleum AB, for up to €60 million in order to finance capital and operating expenditures of the Group. The loan carried an annual interest rate of Euribor plus a margin of 3% until March 31, 2011, with a margin of 5% thereafter. In May 2011, the net proceeds from the Company's corporate bond issue were used to repay the loan facility in full. **Note 29**

#### (b) NON-RECOURSE PROJECT LOANS

The non-recourse project loans (i.e., facilities to which the lending bank is only entitled to the assets from the associated project) held by the Group's Italian subsidiaries, obtained to finance the construction of the Group's solar power projects, mature at various dates between 2024 and 2028 and bear annual interest rates of Euribor plus a margin, ranging from 1.35% to 3.1%. At December 31, 2012 and 2011, the fair value of the non-recourse project loans approximated their carrying values, as the loans bear floating interest rates. At December 31, 2012, the Group had no undrawn amounts associated with these facilities (2011: €1.7 million).

In order to secure the Group's non-recourse project loans, the Group pledged as collateral the fixed assets (i.e., solar power projects and land) associated with the solar power projects financed by these facilities. The value of the Group's fixed assets held as collateral at December 31, 2012 was \$351 million (2011: \$364 million).

Repayment of these facilities is secured principally by the proceeds from the sale of electricity under contracts entered into by the Group with the GSE and the proceeds from the collection of input VAT accumulated for construction costs. Counterparties to the non-recourse project loans do not have unconditional or unilateral discretionary rights to accelerate repayment to earlier dates.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

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### 22. BORROWINGS (CONTINUED)

#### (b) NON-RECOURSE PROJECT LOANS (CONTINUED)

All non-recourse projects loans are hedged through interest rate swap contracts all of which qualified for hedge accounting at December 31, 2012 and 2011.

The operations of the Group's solar power projects are restricted by operational and financial covenants. At December 31, 2012 and 2011, the Group was not in breach of any of the imposed covenants.

### 23. FINANCIAL LIABILITIES

	Other financial liabilities \$'000	Derivative financial instruments \$'000	Total \$'000
<b>At December 31, 2012</b>			
<b>Non-current financial liabilities:</b>			
Borrowings	369,747	-	369,747
Derivative financial instruments	-	40,558	40,558
<b>Total non-current financial liabilities</b>	<b>369,747</b>	<b>40,558</b>	<b>410,305</b>
<b>Current financial liabilities:</b>			
Trade and other payables	2,241	-	2,241
Borrowings	30,024	-	30,024
Derivative financial instruments	-	9,662	9,662
<b>Total current financial liabilities</b>	<b>32,265</b>	<b>9,662</b>	<b>41,927</b>
<b>Total financial liabilities</b>	<b>402,012</b>	<b>50,220</b>	<b>452,232</b>
<b>At December 31, 2011</b>			
<b>Non-current financial liabilities:</b>			
Borrowings	390,825	-	390,825
Derivative financial instruments	-	25,213	25,213
<b>Total non-current financial liabilities</b>	<b>390,825</b>	<b>25,213</b>	<b>416,038</b>
<b>Current financial liabilities:</b>			
Trade and other payables	8,200	-	8,200
Borrowings	16,030	-	16,030
Derivative financial instruments	-	5,462	5,462
<b>Total current financial liabilities</b>	<b>24,230</b>	<b>5,462</b>	<b>29,692</b>
<b>Total financial liabilities</b>	<b>415,055</b>	<b>30,675</b>	<b>445,730</b>

Note:

(1) Trade and other payables shown here excludes accrued expenses and other non-financial liabilities (Note 27).

### 24. DERIVATIVE FINANCIAL INSTRUMENTS

	2012 \$'000	2011 \$'000
<b>Derivative financial liabilities:</b>		
Interest rate swap contracts (cash flow hedges)		
- Current portion	9,662	5,462
- Non-current portion	40,558	25,213
<b>Total derivative financial liabilities</b>	<b>50,220</b>	<b>30,675</b>

The Group enters into interest rate swap contracts in order to hedge the risk of variations in the Group's cash flows as a result of floating interest rates on the Group's non-recourse project loans.

At December 31, 2012, the notional amount of the Group's interest rate swap contracts was \$300.5 million (2011: \$307.3 million), all of which were denominated in Euros. Due to a lower Euribor forecasted curve in comparison with projections in the hedging agreements, the fair market value of the instruments at December 31, 2012, increased to a liability position of \$50.2 million (2012: \$30.7 million).

At December 31, 2012 and 2011, all of the Group's derivative financial instruments qualified for hedge accounting, with fair value movements accounted for within equity (except for the ineffective portion that is transferred to finance income/costs). However, during 2012, due to the de-designation of one of the Group's interest rate swap contracts, a net fair value gain of \$0.3 million was recognized within finance income/costs and during 2011, the Group recognized a net fair value gain of \$0.4 million within finance income/costs before two derivative financial instruments were designated for hedge accounting. [Note 11](#) and [Note 21](#)

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

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### 25. PROVISIONS

	Decommissioning and site restoration \$'000	Tax claims \$'000	Right of use \$'000	Equipment provision \$'000	Investment tax credit \$'000	Post- employment benefits \$'000	Total \$'000
<b>At January 1, 2011</b>	<b>621</b>	<b>870</b>	<b>664</b>	-	-	-	<b>2,155</b>
Additions	183	-	562	-	3,368	986	5,099
Change in estimate	(225)	-	-	-	-	-	(225)
Unwinding of discount	35	-	-	-	-	-	35
Utilization	-	-	(48)	-	(247)	-	(295)
Exchange differences	(41)	-	(18)	-	(220)	-	(279)
<b>At December 31, 2011</b>	<b>573</b>	<b>870</b>	<b>1,160</b>	-	<b>2,901</b>	<b>986</b>	<b>6,490</b>
Non-current	573	-	1,160	-	2,901	986	5,620
Current	-	870	-	-	-	-	870
<b>At January 1, 2012</b>	<b>573</b>	<b>870</b>	<b>1,160</b>	-	<b>2,901</b>	<b>986</b>	<b>6,490</b>
Additions	-	-	-	1,758	-	243	2,001
Change in estimate	233	-	-	-	-	(251)	(18)
Unwinding of discount	40	-	-	-	-	-	40
Utilization	-	-	(45)	-	(210)	(146)	(401)
Exchange differences	18	-	24	-	52	22	116
<b>At December 31, 2012</b>	<b>864</b>	<b>870</b>	<b>1,139</b>	<b>1,758</b>	<b>2,743</b>	<b>854</b>	<b>8,228</b>
Non-current	864	-	1,139	-	2,743	854	5,600
Current	-	870	-	1,758	-	-	2,628

Refer to **Note 26** for further details relating to the Group's obligations associated with post-employment benefits.

#### (a) DECOMMISSIONING AND SITE RESTORATION

In accordance with the environmental legislation in Italy, the Group has a legal obligation to complete the landfill site restoration and decommissioning of its solar power projects after their expected closure. The provision for decommissioning and site restoration is determined using the nominal prices effective at the reporting dates by applying the forecasted rate of inflation for the expected life of the solar power projects. Uncertainties in estimating these costs include potential changes in regulatory requirements, decommissioning and reclamation alternatives, discounts applied for economies of scale and the rate of inflation.

Principal assumptions made in order to calculate the Group's provision for decommissioning and site restoration are as follows:

	2012	2011
Discount rate	5.13%	7.36%
Inflation rate	2%	2%
Average expected life of solar power plant	19 years	20 years

The discount rate of 5.13% represents the government bond-yield rate in Italy for a period equivalent to the expected life of the solar power projects. This rate decreased by 2.23% in 2012 due to a decrease in the risk-free rate (pre-tax) on Italian bonds for 18.37 years (representing the approximate remaining life of the Group's solar power projects). The inflation rate of 2% represents the inflationary environment in Italy where the liability will be settled and is consistent with the rate used by the Company's management to value the Group's solar power projects. The average expected life of the solar power plants is 20 years based on the 20-year FIT contracts entered into with the Government for the sale of electricity.

#### (b) TAX CLAIMS

At December 31, 2010, the Group recognized a provision for tax claims of \$0.9 million relating to tax assessments received from the National Integrated Customs and Tax Administration Services ("SENIAT") in Venezuela associated with the Group's income tax filings for the years ended December 31, 2001 to 2004, which includes interest and penalties. The Group has submitted compensation requests to the SENIAT in order to offset these amounts owing with input VAT outstanding from the tax authorities in Venezuela. At December 31, 2012, the Group had not received a response from the SENIAT. If the Venezuelan tax authority declines the Group's request, the Group will be liable for the entire amount of \$0.9 million (2011: \$0.9 million).

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### 25. PROVISIONS (CONTINUED)

#### (c) RIGHT OF USE

One of the Group's solar power projects (Cassiopea) is part of a larger solar park, previously built by SunPower Corporation ("SunPower"). Cassiopea, being the first solar power project built in the solar park, included a substation with extra capacity. In accordance with the sale and purchase agreement, as future plants are connected within the solar park, a payment is to be made to Cassiopea for the right to use part of the substation. During 2010, two solar power plants were connected to the grid and accordingly Cassiopea received \$1.2 million for their right to use the substation. At December 31, 2010, the Company recognized \$0.7 million as deferred income to be recognized in the consolidated statement of comprehensive income over the life of the credit facility associated with the Cassiopea solar power plant and \$0.6 million as trade and other payables representing the amount expected to be paid to SunPower (representing the net present value of the amounts received). During 2011, the amount previously owed to SunPower of \$0.6 million was reclassified to deferred income as this amount was no longer expected to be paid. During 2012, the Group recognized other income of \$44,000 (2011: \$48,000) associated with the release of the deferred income over the life of the facility (Note 10).

#### (d) INVESTMENT TAX CREDIT

In February 2010, the Group received, from the Italian tax authorities, a Visco SUD investment tax credit of €2.4 million associated with the construction of one of its solar power projects (SVE). The investment tax credit, representing 20% of the Group's investment into the solar power project, can be utilized to offset future taxable income generated by the solar power project, thereby reducing the Group's income tax expense for the given year. As a result, in 2011, once the SVE solar power project was connected to the electricity grid and started producing solar electricity, the Group recognized an investment tax credit of \$3.4 million within trade and other receivables and a corresponding amount within provisions as deferred income. During 2012, the Group utilized a portion of this investment tax credit, reducing the Group's current income tax liabilities by \$0.2 million (2011: \$0.2 million).

#### (e) EQUIPMENT PROVISION

In June, 2012, The Group executed a bond guarantee from an Italian contractor (Solon A.B.) in accordance with the EPC contract. As a result, the Group recognized deferred income of \$1.7 million, representing the amount received that will be released upon completion of the associated expenditure, expected to be completed in the first half of 2013.

### 26. RETIREMENT OBLIGATIONS

The Group operates a defined benefit pension plan in Switzerland that is managed through a private fund. At December 31, 2012, the Group recognized \$0.3 million within other comprehensive income associated with actuarial gains (2011: actuarial loss of \$1 million).

The amount recognized in the balance sheet associated with the Group's Swiss pension plan is as follows:

	2012 \$'000	2011 \$'000
Present value of funded obligations	1,887	2,108
Fair value of plan assets	(1,064)	(1,122)
Adjustment for amounts not paid	31	-
<b>Net liability position</b>	<b>854</b>	<b>986</b>
Experience adjustments on plan liabilities	(385)	68
Experience adjustments on plan assets	49	14

The movement in the defined benefit obligation over the year is as follows:

	2012 \$'000	2011 \$'000
Defined benefit obligation at the beginning of the year	2,108	1,675
Current service cost	230	218
Employee contributions	109	149
Interest cost	49	46
Contributions paid by plan participants	9	48
Benefits paid	(457)	(243)
Actuarial (gain)/loss	(211)	211
Exchange differences	50	4
<b>Defined benefit obligation at the end of the year</b>	<b>1,887</b>	<b>2,108</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

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### 26. RETIREMENT OBLIGATIONS (CONTINUED)

The movement in the fair value of the plan assets over the year is as follows:

	2012 \$'000	2011 \$'000
Fair value of plan assets at the beginning of the year	1,122	910
Expected return on plan assets	29	25
Employer contributions	183	242
Employee contributions	109	149
Contributions paid by plan participants	9	48
Benefits paid	(457)	(243)
Actuarial gain/(loss)	41	(11)
Exchange differences	28	2
<b>Fair value of plan assets at the end of the year</b>	<b>1,064</b>	<b>1,122</b>

The actual return on the Group's plan assets during 2012 was \$70,000 (2011: \$14,000). The plan assets are comprised as follows:

	2012		2011	
	%	\$'000	%	\$'000
Cash and cash equivalents (including term deposit)	7.5%	80	9.00%	101
Fixed interest rate instruments	49.6%	528	50.60%	568
Equity instruments	29.8%	317	28.50%	320
Real estate	13.1%	139	11.90%	133
<b>Total fair value of plan assets</b>		<b>1,064</b>		<b>1,122</b>

Investments are well diversified, such that failure of any single investment would not have a material impact on the overall level of assets.

The amount recognized in the income statement associated with the Group's pension plan is as follows:

	2012 \$'000	2011 \$'000
Current service cost	230	218
Interest cost	49	46
Expected return on plan assets	(29)	(25)
<b>Total expense recognized during the year</b>	<b>250</b>	<b>239</b>

The expense associated with the Group's pension plan of \$0.3 million (2011: \$0.2 million) for the year ended December 31, 2011 was included within general and administrative expenses.

The principal actuarial assumptions used to estimate the Group's pension obligation are as follows:

	2012 \$'000	2011 \$'000
Discount rate	1.75%	2.25%
Rate of inflation	1.00%	1.00%
Expected rate of return on plan assets	Not applicable	2.50%
Future salary increases	1.00%	1.00%
Future pension increases	0.00%	0.00%
Retirement age	Men 65 Women 64	Men 65 Women 64

Assumptions regarding future mortality are set based on actuarial advice in accordance with published statistics and experience in Switzerland.

The discount rate is determined by reference to the yield on high-quality corporate bonds (i.e., Swiss bond market over 15 years). The rate of inflation is based on the expected value of future annual inflation adjustments in Switzerland. The expected rate of return on plan assets takes into account the asset structure, maturities and reinvestment possibilities. The rate for future salary increases is based on the average increase in the salaries paid by the Group and the rate of pension increases is based on the annual increase in risk, retirement and survivor's benefits.

Contributions to the Group's pension plan during 2013 are expected to be \$0.3 million.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

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### 27. TRADE AND OTHER PAYABLES

	2012 \$'000	2011 \$'000
<b>Financial liabilities:</b>		
Trade payables	1,116	1,899
Exchange right obligation <a href="#">Note 29</a>	-	5,176
Payable to Baripetrol	1,125	1,125
<b>Total financial liabilities<sup>(1)</sup> <a href="#">Note 23</a></b>	<b>2,241</b>	<b>8,200</b>
Accrued expenses	2,725	3,301
Other trade and other payables	2,024	1,290
<b>Total trade and other payables</b>	<b>6,990</b>	<b>12,791</b>

During 2009, the Group received \$1.1 million from Baripetrol, a company in which the Group has a 5% interest, as an advance for dividends from operations during 2008. When the dividends are declared, this amount will be reclassified to income from the available for sale investment.

The carrying value of the Group's financial liabilities within trade and other payables approximates their fair value due to the relatively short maturity of these liabilities. The currency of the Group's trade and other payables are as follows:

	2012 \$'000	2011 \$'000
US dollars	2,754	1,185
Euros	3,596	10,397
Swiss francs	487	1,001
Japanese Yen	22	-
Canadian dollars	84	14
Swedish Krona	47	-
Venezuelan bolivars	-	194
<b>Total trade and other payables</b>	<b>6,990</b>	<b>12,791</b>

### 28. OPERATING LEASES

The Group has operating leases for land associated with three of its solar power projects (Etrion Lazio, SVE and Sagittario) and for its offices in both Geneva and Italy. The minimum lease payments associated with the Group's operating leases are as follows:

	2012 \$'000	2011 \$'000
Next year	627	558
Years 2 through 5	1,990	1,216
Beyond 5 years	3,834	3,746
<b>Total minimum lease payments</b>	<b>6,451</b>	<b>5,520</b>

During 2012, the Group recognized \$0.6 million (2011: \$0.7 million) of operating lease expenses, of which \$0.2 million (2011: \$0.2 million) related to land leases included within operating expenses ([Note 7](#)) and \$0.4 million (2011: \$0.5 million) related to office leases included within general and administrative expenses ([Note 7](#)).

The Group has no finance leases at December 31, 2012 and 2011.

### 29. RELATED PARTIES

For the purposes of preparing the Company's consolidated financial statements, parties are considered to be related, if one party has the ability to control the other party, under ordinary control, or if one party can exercise significant influence over the other party in making financial and operational decisions as defined by *IAS 24, Related Party Disclosures*. The Company's major shareholder is the Lundin family, held through various trusts, which collectively own approximately 22% of the Company.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

Expressed in US\$'000 unless otherwise stated

### 29. RELATED PARTIES (CONTINUED)

Balances and transactions between the Company and its subsidiaries, which are related parties of the Company, have been eliminated on consolidation and are not disclosed below. Details of transactions between the Group and other related parties are disclosed below.

#### (a) RELATED PARTY TRANSACTIONS

The Group has entered into the following transactions with related parties:

	2012 \$'000	2011 \$'000
<b>General and administrative expenses:</b>		
Lundin Services BV	37	48
Lundin Petroleum SA	-	37
<b>Finance costs:</b>		
Lundin Services BV:		
- Interest expense	-	1,493
- Loan transaction costs	-	113
- Interest expense associated with corporate bond	881	666
- Transaction costs associated with corporate bond	22	15
Lundin family:		
- Interest expense associated with corporate bond	1,739	1,315
- Transaction costs associated with corporate bond	43	30
- Equity-based financing fee <sup>(1)</sup>	-	5,316
<b>Total transactions with related parties</b>	<b>2,722</b>	<b>9,033</b>

Note:

- (1) \$2.1 million of the equity-based financing fee related to the €28 million bridge loan from investment companies associated with the Lundin was capitalized within property, plant and equipment. [Note 11](#) and [16](#)

Amounts outstanding to related parties at December 31, 2012 and 2011 are as follows:

	2012 \$'000	2011 \$'000
<b>Current liabilities:</b>		
Lundin Family (short-term bridge loan)	1,500	-
Lundin Services BV:		
- General and administrative expenses	-	3
- Participation in corporate bond	180	177
Lundin family (participation in corporate bond)	356	349
<b>Total current liabilities</b>	<b>2,036</b>	<b>529</b>
<b>Non-current liabilities:</b>		
Lundin Services BV (participation in corporate bond)	9,945	9,752
Lundin family (participation in corporate bond)	16,628	19,248
<b>Total non-current liabilities</b>	<b>26,573</b>	<b>29,000</b>
<b>Total amounts outstanding to related parties</b>	<b>28,609</b>	<b>29,529</b>

There were no amounts outstanding from related parties at December 31, 2012 and 2011.

#### *Lundin Services BV*

The Group receives technical and legal services from Lundin Services BV, a wholly-owned subsidiary of Lundin Petroleum AB. The Chief Executive Officer of Lundin Petroleum AB is a Director of the Company.

In April 2011, Lundin Services BV subscribed for €8.9 million of the corporate bonds issued by the Company at 9% annual interest with a 4-year maturity. In April and May of 2011, Lundin Services BV sold €1.3 million of the corporate bonds, reducing their position to €7.6 million.

In April 2010, the Company entered into a loan agreement with Lundin Services BV to draw up to €60 million. This loan was fully repaid in May 2011.

#### *Lundin family*

In April 2011, investment companies associated with the Lundin family subscribed for €15 million of the corporate bonds issued by the Company at 9% annual interest with a 4-year maturity.

In addition, in June 2011, investment companies associated with the Lundin family provided a €28 million bridge loan, in order to accelerate the construction of the Helios ITA-3 and Sagittario solar power projects that was fully repaid in November of 2011.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2012

Expressed in US\$'000 unless otherwise stated

### 29. RELATED PARTIES (CONTINUED)

#### (a) RELATED PARTY TRANSACTIONS (CONTINUED)

##### *Lundin family (continued)*

In December 2012, the Group received \$1.5 million from an investment company associated with the Lundin family, in order to fund certain business development activities. The short-term was non-interest bearing and was repaid in February 2013.

##### *Lundin Petroleum SA*

The Group receives administrative support services from Lundin Petroleum SA, a wholly-owned subsidiary of Lundin Petroleum AB.

#### (b) KEY MANAGEMENT PERSONNEL

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly. The key management of the Group includes members of the Board of Directors, the Chief Executive Officer and the Chief Financial Officer. Remuneration of key management personnel is as follows:

	2012 \$'000	2011 \$'000
Salaries and short-term benefits	850	1,132
Pension costs	145	142
Termination payments	62	-
Board of Directors	240	240
Share-based payment	284	706
<b>Total</b>	<b>1,581</b>	<b>2,220</b>

Amounts outstanding to key management personnel at December 31, 2012 and 2011 are as follows:

	2012 \$'000	2011 \$'000
Mr. Northland's guaranteed floor	-	5,176
Board of Directors (non-executive directors)	60	60
Other (bonus payable and pension costs payable)	144	278
<b>Total</b>	<b>204</b>	<b>5,514</b>

There were no amounts outstanding from key management personnel at December 31, 2012 and 2011.

##### *Mr. Northland's exchange right*

Upon the acquisition of a 90% equity interest in SRH in September 2009, the Company entered into a shareholders' agreement with Mr. Northland, who then held the remaining 10% equity interest in SRH. The agreement provided Mr. Northland with the right to convert such interest in SRH for an equivalent fair value of shares in the Company with a guaranteed floor on the transaction of €4 million. On March 30, 2012, Mr. Northland exercised his right, and, as a result, 18,210,299 common shares of the Company were issued to Mr. Northland. As a result, the Company now owns 100% of SRH. The value of SRH for the purpose of the conversion was based on the market capitalization of the Company less the value of its legacy oil and gas investments and subject to certain other adjustments related to the Company's corporate debt and cash on hand. The number of shares issued was calculated by reference to the weighted average share price of the Company's common shares over the three month period prior to March 30, 2012.

Following the conversion, an adjustment was made to release the previously recognized financial liability and contributed surplus of \$5.3 million and \$4.7 million, respectively, increasing the Group's share capital by \$10 million. In addition, the Group recognized other income of \$1.4 million related to the 10% equity interest in the Company's subsidiary, SRH, previously held by Mr. Northland, to adjust the share-based payment expense previously recognized by the Group for the portion of the performance condition not met at conversion in accordance with IFRS 2). During 2011, the Group recognized a share-based payment expense of \$0.1 million and \$0.3 million, respectively, related to the carried interest associated with this arrangement and at December 31, 2011, the Group recognized a financial liability of \$5.2 million, included within current liabilities associated with the guaranteed floor. [Note 27](#), [Note 19](#), [Note 8](#) and [Note 10](#)

### 30. COMMITMENTS

At December 31, 2012 and 2011, the Group had no committed capital expenditure outstanding.

## GLOSSARY

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\$	United States dollar(s)
€	Euro(s), the official currency of the European Union
ABB	ABB S.p.A. ("ABB"), the Swiss power and automation technology group
Baripetrol	Baripetrol, S.A., an oil and gas company owned 5% by PFC
bps	Basis points, a unit of measure to describe the percentage change in interest rates
CAD\$	Canadian dollar(s)
CGUs	Cash generating units are the smallest identifiable group of assets that generate cash flows
Company or Etrion	Etrion Corporation, a corporation continued under the laws of British Columbia
DC&P	Disclosure controls and procedures as defined in National Instrument 52-109 <i>Certification of Disclosures in Issuers Annual and Interim Filings</i>
EBITDA	Earnings before interest, tax depreciation and amortization
EPC	Engineering, procurement and construction contract/contractor
FiT	Feed-in-Tariff, a premium price paid for solar electricity under a long-term contract, received from the GSE in addition to the Market Price
Functional currency	Currency of the primary economic environment in which the entity operates
GSE	Gestore Servizi Energetici, an Italian state-owned company
Group	Etrion together with its subsidiaries
IAS 19	International Accounting Standard 19 (revised), Employee Benefits
IAS 32	IAS 32 (amendment), Financial Instruments: Presentation
IAS 39	International Accounting Standard 39, Financial Instruments: Recognition and Measurement
ICFR	Internal controls over financial reporting as defined in National Instrument 52-109 <i>Certification of Disclosures in Issuers Annual and Interim Filings</i>
IFRIC	International Financial Reporting Interpretations Committee
IFRS	International Financial Reporting Standards as issued by the International Accounting Standards Board and the International Financial Reporting Standards Interpretation
IFRS 2	International Financial Reporting Standard 2, Share-based Payments
IFRS 3	International Financial Reporting Standard 3, Business Combinations
IFRS 9	International Financial Reporting Standard 9, Financial Instruments
IFRS 10	International Financial Reporting Standard 10, Consolidated Financial Statements
IFRS 13	International Financial Reporting Standard 13, Fair Value Measurement
kWh	Kilowatt-hour(s), a unit of electricity used continuously for one hour of time
Market Price	Spot market price received by the GSE in addition to the FiT
MD&A	Management's Discussion and Analysis for the year ended December 31, 2012
Measurement period	Period from the date the Group acquires a subsidiary to the date complete information is obtained about the facts and circumstances that existed as of the acquisition date (subject to a maximum period of one year)
MW	Megawatt(s), a unit for measuring the capacity of power plants on a direct current basis also referred to as megawatt-peak (MWp).
MWh	Megawatt-hour(s), a unit of electricity used continuously for one hour of time
Mr. Northland	Marco Antonio Northland, the Chief Executive Officer and Director of Etrion
NASDAQ OMX	NASDAQ OMX exchange in Sweden.
O&M	Operations and maintenance contract/contractor
PetroCumarebo	Petrocumarebo, S.A., an oil and gas company owned 40% by PFC
PFC	PFC Oil & Gas, C.A., a wholly-owned subsidiary of Etrion.
Phoenix	Phoenix Solar, a German PV system integrator.
PPAs	Power purchase agreements.
PV	Photovoltaic, a method of generating electricity by converting solar irradiation into electricity
SRH	Solar Resources Holding Sarl, a wholly-owned subsidiary of Etrion
SENIAT	National Integrated Customs and Tax Administration Services in Venezuela
Solon	Solon S.p.A., a German solar panel manufacturer and installer
SunPower	SunPower Corporation, a US-based solar panel manufacturer and installer
TSX	Toronto Stock Exchange in Canada
VAT	Value added tax
US	United States

## BOARD AND MANAGEMENT

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### BOARD OF DIRECTORS

**Ian H. Lundin**  
Chairman

**Marco A. Northland**  
Chief Executive Officer and Director

**Ashley Heppenstall**  
Director

**John H. Craig**  
Director

**Aksel Azrac**  
Director

**Tom Dinwoodie**  
Director

### EXECUTIVE MANAGEMENT

**Marco A. Northland**  
Chief Executive Officer and Director

**Cheryl Eversden**  
Chief Financial Officer

### SENIOR MANAGEMENT

**Giora Salita**  
EVP of Business Development & M&A

**Fernando Alvarez-Bolado**  
VP of Engineering and Construction

## CORPORATE INFORMATION

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### AUDITORS

**PricewaterhouseCoopers SA**  
Geneva, Switzerland

### LEGAL COUNSEL

**Norton Rose Canada LLP**  
Toronto, Canada

### EXCHANGE LISTINGS

**Primary – Toronto Stock Exchange (Canada)**  
Ticker symbol “ETX”

**Secondary – NASDAQ OMX exchange (Sweden)**  
Ticker symbol “ETX”

### REGISTRAR AND TRANSFER AGENT

**Computershare**  
Vancouver, Canada  
Stockholm, Sweden

### SECURITIES FILINGS

SEDAR, [www.sedar.com](http://www.sedar.com)

### ETRION WEBSITE

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