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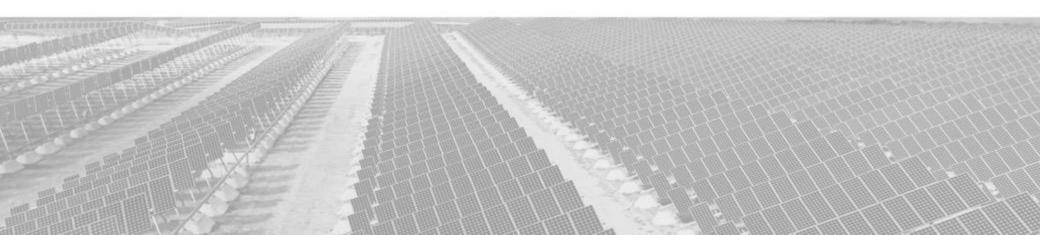
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CORPORATE OVERVIEW





ETRION CORPORATION

COMPANY OVERVIEW

- Japan focused Independent power producer (IPP) that develops, builds, owns and operates ground-based solar photovoltaic (PV) power generation plants
- Successful strategic partnership with Hitachi High-Technologies Corporation since 2013
- Company is fully funded through 2018 to support growth in Japan
- Listed on the Toronto Stock Exchange in Canada and the NASDAQ OMX Stockholm exchange in Sweden (ticker ETX)

ASSET / PIPELINE HIGHLIGHTS

- Installed Capacity / Under Construction
 109 megawatts (MW) of solar PV operational in Chile and Japan, and 17 MW under construction in Japan
- Development Pipeline

45 MW backlog in Japan expected to reach financial close within next 9-12 months and a pipeline of 195 MW in different stages of development in Japan

FINANCIAL SUMMARY	
Recent Share Price (TSX/OMX: ETX)	C\$0.37 / SEK 2.35
Shares Outstanding	334.1MM
Lundin Family Ownership	24.3%
Other Director/Management Ownership	6.7%
Revenues	US\$15.2MM
Project-level EBITDA	US\$7.0MM
Market Capitalization	US\$91.8MM
Number of Employees	28

Motoc.

- (1) US\$ refers to US dollars; C\$ refers to Canadian dollars; SEK refers to Swedish krona.
- (2) ETX share price at closing on March 10, 2017.
- (3) ETX shares outstanding as of December 31, 2016.



KEY OPERATIONAL HIGHLIGHTS

- Recently sold Italian assets for total cash consideration of € 78 million plus earns out of up to € 24 million
- Completed repurchase of € 40 million of outstanding Corporate Bond in December 2016
- Hired Managing Director Japan
- 24.7 MW Shizukuishi project in Japan reached COD in October 2016
- Commenced construction of 9.5 MW Aomori project in Japan in August 2016
- First 2 sites of Aomori reached commercial operations in Q1-2017. Other sites to be fully operational by August 2017

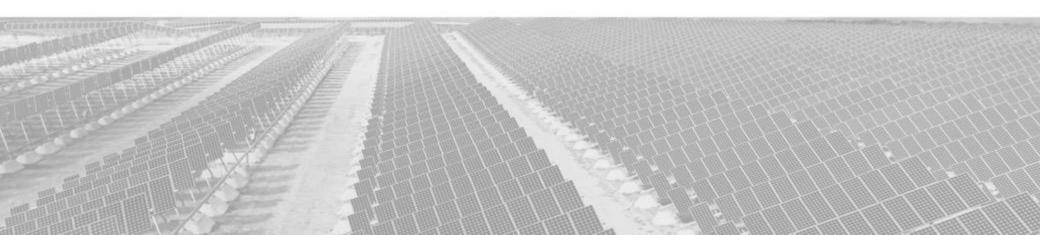


- Signed project finance for 13.2 MW Komatsu project in Japan November 2016
- Next project Kumamoto 45 MW on target to reach NTP in Q4-2017
- Continue to advance pipeline in Japan of approximately 200 MW
- First distribution of USD 3.3 million for Mito expected in March 2017



BUSINESS OVERVIEW





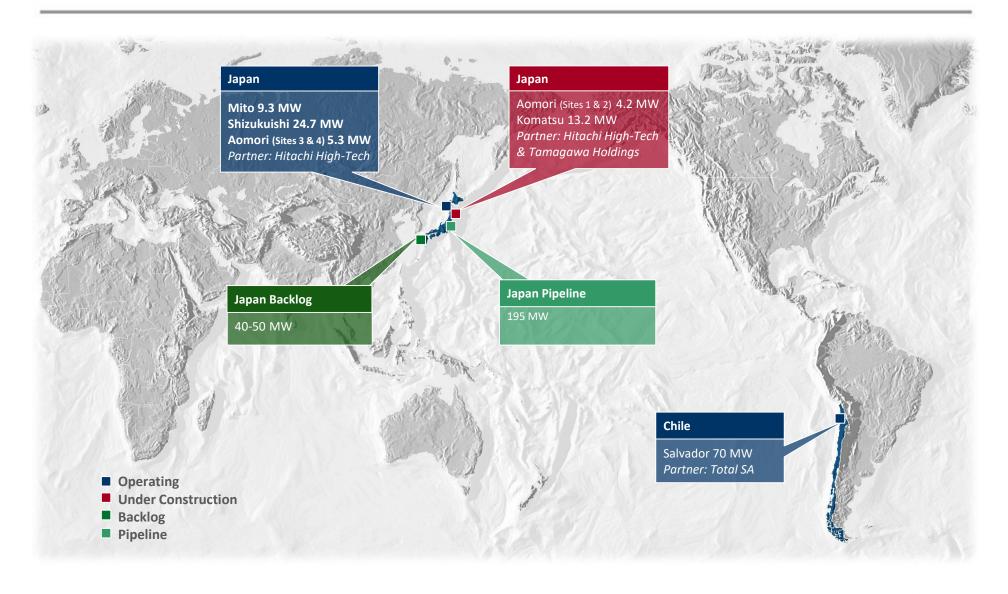
BUSINESS OUTLOOK

- Investors should evaluate Etrion as a renewable power generation player focused exclusively in Japan
- All available funds and corporate resources are now fully allocated to this market (Japan)
- Salvador should be viewed as an option. It has already been written off. The project is ring-fenced under a non recourse finance facility ONLY secured by the project in Chile. Etrion has NO further cash obligations to support the project
- Japan provides the highest economic returns for Etrion hence to its investors
- We are now fully funded through 2018
- Italian divesture provides a clear proof of concept where projects were developed, became fully operational, were optimized, operationally and financially, and subsequently divested resulting in an expected gain of 2 times the original capital
- We are Etrion Japan





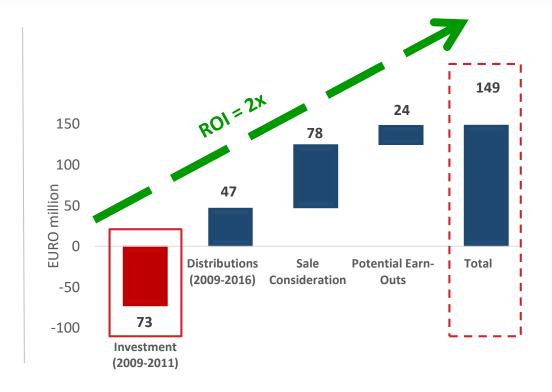
EVOLVING STRATEGY - REFOCUSING FOR GROWTH IN JAPAN





SUCCESSFUL DIVESTMENT OF ITALIAN PORTFOLIO

- On November 14, 2016 Etrion signed a Share Purchase Agreement to sell 100% of its Italian Portfolio, totalling 60.1 MW, to EF Solare Italia, a joint venture between Enel Green Power and F2i Fund
- Closing completed in December 2016
- Etrion has received approximately EUR 78 million in cash and may receive up to an additional EUR 24 million with earn outs



TRANSACTION RATIONALE

- Etrion has effectively optimized the Italian portfolio and believes that recycling capital through the sale represents the best source of funding for its growth
- The Company has significant growth opportunities in Japan with very attractive economics
- The transaction also enabled the Company to reduce its corporate debt by 50%



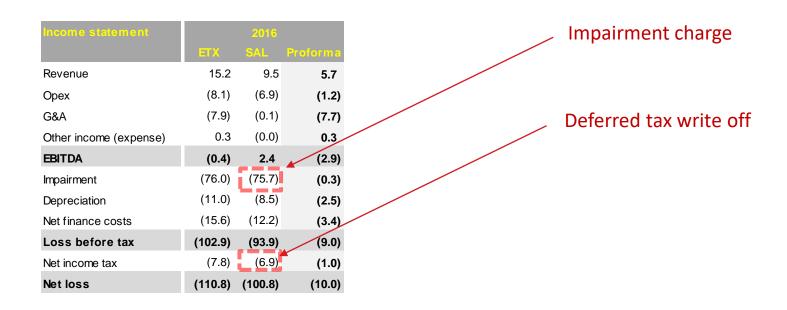
PROJECT SALVADOR — CHILE



- 70 MW Project Salvador, net 49 MW to Etrion, in operation since November 2014, in partnership with Total S.A.
- Over 30% of output is contracted under a 15 year PPA. The balance currently exposed to spot market
- Project financed under fully non-recourse finance structure. Company does not expect project level distributions for the foreseeable future
- On March 9, PV Salvador signed a forbearance agreement with the project's senior lender, OPIC, deferring all principal and interest payments for one year
- Asset is carried as a free option for Etrion in the event electricity prices recover in the future
- Company may divest this non-core asset



SALVADOR'S LOSSES INCLUDING IMPAIRMENT DISTORTED NET RESULTS



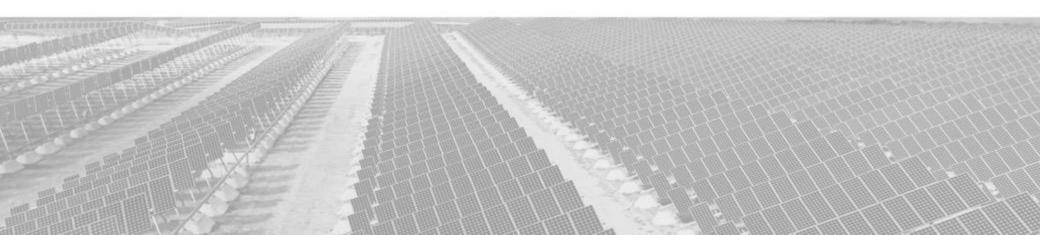
<u>Salvador's impact on Etrion consolidated net results:</u>

- Project Salvador generated positive EBITDA in 2016, however low market prices affected both gross profit
 and net results.
- Total impairment expense of US\$76 million and deferred tax write off contributed significantly to the net loss of Etrion in 2016.



JAPAN





SOLAR MARKET IN JAPAN

- Renewable energy target: 22-24% of total power generated by 2030. Solar to account for 7%-11%, i.e. 60GWp*. About 30 GWp deployed by 2016
- 20 year fix price contracts with utilities based on FiT program for solar projects

Feed-in-Tariff Program Summary

	FIT JPY/KWh	From	То	Curtailment	New Rules
1	40	April 2012	March 2013	30 days	
2	36	April 2013	March 2014	30 days	
3	32	April 2014	March 2015	-30 days - 360h - unlimited	1
4	29	April 2015	June 2015	30 days 360h Unlimited	1
5	27	From July 2015	March 2017	30 days 360h unlimited	2
6	Reverse Auctions	March 2017		TBD	TBD

Reverse Auctions for future projects

- First auction expected in October 2017; 500 MWp
- Two follow up rounds (of up to 1GW) are under consideration for FY2018 pending results of the first round

MARKET TRENDS

- REIT structure for solar approved
- First two Infrastructure Fund IPOs listed in 2016
 - Takara Leben trading at approximately a 5% yield
 - Ichigo trading at approximately a 6% yield
- Successful IPO of Renova Inc. on Feb 23.
 Shares traded up 90%. Company owns 270 MW of solar and 21 MW of biomass
- M&A transactions pushing yields further down
 - DBJ acquisition of 80 MW solar at implied 5% IRR
 - Many small local tax driven transactions at low IRRs



^{*} Japan Photovoltaic Energy Association

ETRION'S PARTNERSHIP WITH HITACHI – KEY TO OUR SUCCESS

Partnership highlights

- Since 2013
- Working together through the full development cycle
- Brings invaluable contributions when dealing with
 - Land owners
 - Utilities
 - Government authorities
- Hitachi provides
 - Brand, reputation and relathionships
 - Best in class technology
 - Construction, operations and maintenance services
- Partners committed to 300MW target portfolio by 2018







GREATER CONTROL OF VALUE CHAIN WITH HHT PARTNERSHIP

RAW MATERIALS

Polysilicon and other key

material for

solar cells

PARTS (MODULES, INVERTERS)

SERVICES (ENGINEERING, CONSTRUCTION)

- Manufacturing of electronic equipment, including transformers and inverters
- Module distributor
- Best in Class Engineering and construction companies (EPC)
- O&M Services

DEVELOPMENT

PROJECT FINANCE

ASSET MANAGEMENT

- Identify sites and secure land rights
- Obtain permits
- Secure utility interconnection agreements
- Design and optimize power plants

- Debt and Equity Financing of total project cost
- Select best in class technology and contractors
- Eliminate /mitigate project risks to secure non recourse financing

- Optimize operations
- Ongoing engineering optimization
- Financial optimization
- Reporting and compliance

Joint venture partnership with Hitachi enables Etrion to have greater visibility of the solar value chain in Japan enhancing economics and reducing project execution risk



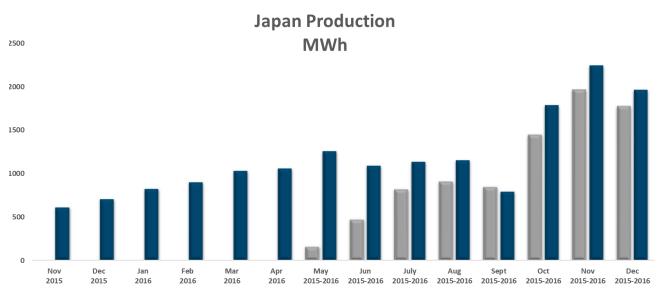
EXPLANATION OF PROJECT ECONOMICS

UNDERSTANDING PROJECT ECONOMICS IN JAPAN

- All projects already operational, under construction, backlog and pipeline benefit from a Feed-in-Tariff program (FiT). This FiT
 system enables a solar SPV to enter into a Power Purchase Agreement with the local utility for a 20-year fixed price contract
 per kWh generated
- All projects are financed at the SPV level on a non-recourse basis. Current financing terms are:
 - Tenor 18 years, plus construction period
 - All-in interest rates: range 1.70% to 2.00% all in
 - Leverage up to 85% of fully loaded project cost
 - Etrion equity portion includes development fee (sweat equity) of up to 8% of the gross equity of 15%. Rest as net equity
- Tax rate
 - Japan SPVs owned by Swiss entity benefiting from tax agreement. Dividends are not taxed
 - Statutory corporate income tax varies by location, but is approximately 30%
- Project specific economics
 - Revenues. Annual production (kWh) x FiT
 - Opex Cost. Company evaluating how best to provide information per project to investors
 - Capex. Company provides final estimate at financial close. Company will provide any material variation (plus/minus) at COD
- Backlog and Pipeline
 - Company evaluating how best to provide information per project to investors in light of changes to project cost, layout, economics, etc. up to final decision by company to proceed with project



JAPAN PRODUCTION (MITO & SHIZUKUISHI)





■ Actual Production (Nov 15 - Dec 16)



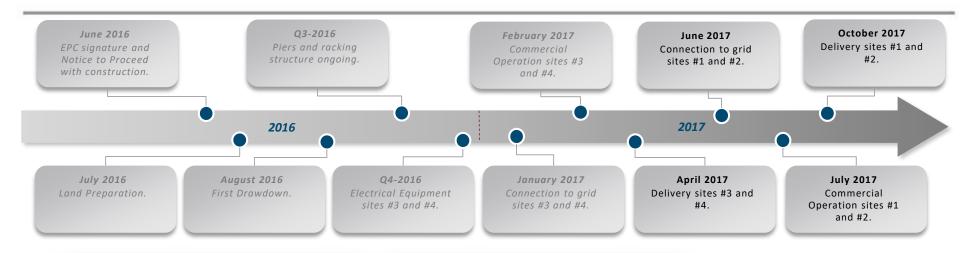
Mito site 1



	MITO	SHIZUKUISHI
Utility	Tepco	Tohuko
Capacity	9.3 MW	24.7 MW
Ownership	87%	87%
Technology	Fixed-tilt	Fixed-tilt
Module	Canadian Solar	Canadian Solar
Inverters	Hitachi	Hitachi
EPC / O&M	Hitachi High- Tech	Hitachi High- Tech
Irradiation Yield	1,120 kWh/kWp	1,088 kWh/kWp
Revenue Stream	•	FiT: ¥40/kWh Term: 20 years
Production	10.3 GWh/year	26.1 GWh/year
Total Project Cost	¥3.4Bn	¥8.9Bn
Commencement of Operation	e Aug-15	Oct-16



AOMORI – 9.5 MW UNDER CONSTRUCTION

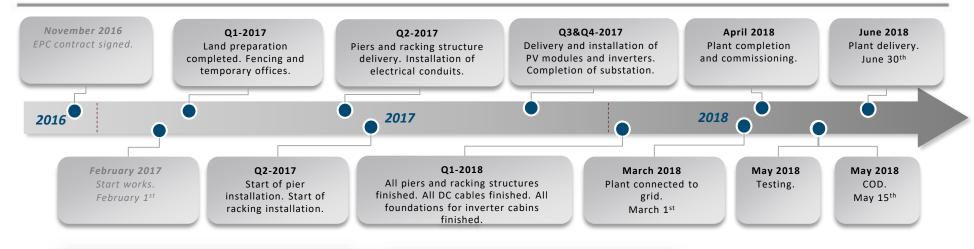




Aomori			
Utility	Tohoku		
Capacity	9.5 MW		
Ownership	60%		
Technology	Fixed-tilt		
Module	AOU		
Inverters	Hitachi		
EPC / O&M	Hitachi High-Tech		
Irradiation Yield	1,126 kWh/kWp		
Revenue Stream FiT: ¥36/kWl Term: 20 year			
Production	10.7 GWh/year		
Total Project Cost	¥3.5Bn		



KOMATSU - 13.2 MW UNDER CONSTRUCTION



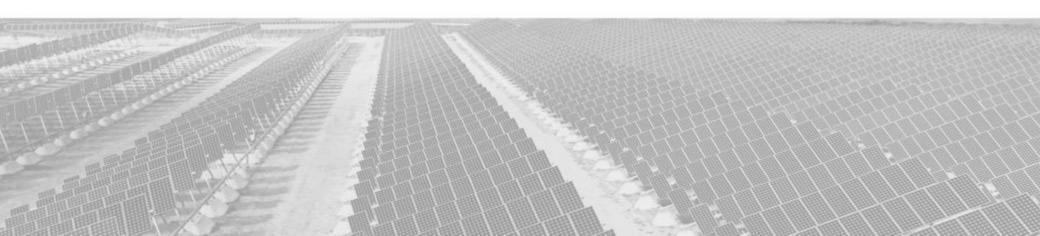


Komatsu			
Utility Hokoriku			
Capacity	13.2 MW		
Ownership	85%		
Technology	Fixed-tilt		
Module	Canadian Solar		
Inverters	Hitachi		
EPC / O&M	Hitachi High-Tech		
Irradiation Yield	1,087 kWh/kWp		
Revenue Stream	FiT: ¥32/kWh Term: 20 years		
Production	14.2 GWh/year		
Total Project Cost	¥4.3 Bn		



JAPAN BACKLOG & PIPELINE

etrion



JAPAN - KUMAMOTO

Size

40-50 MWp

Region

Kyushu

Revenue

FIT: ¥36/kWh

Stage of Development

Advanced

Irradiation

1,140 kWh/kWp

ETX share

85%

Expected NTP / COD

NTP: Q4-2017 COD: Q3-2019

Developer

Uniroot - Local Developer

METI

FiT secured

Utility: Hokuriku

Grid connection approved

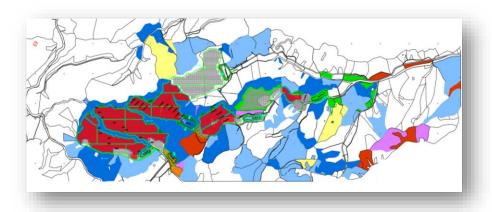
Site Control: Leased

Land contract agreed

Permits

Forest development and agriculture conversion – under 2nd Due Diligence

Layout



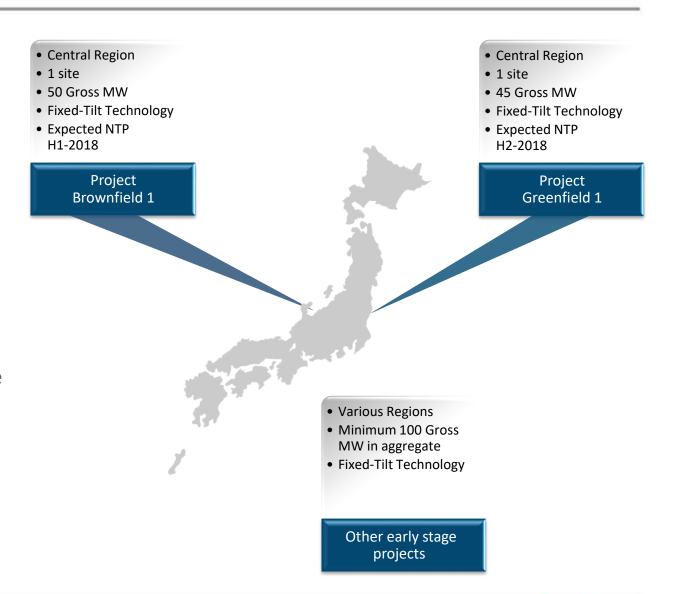
Project Development Status

ISSUE	STATUS
Land Contract	Final land layout still open due to permit constraints
Utility interconnection line	Grid connection contract with the utility signed in July 2016
Land Permits	Aim to finalize forest development by Q4 2017
EPC & Lender	Working with Hitachi on optimising the cost of the EPC and the Civil works. Term sheets from lenders obtained



PIPELINE UPDATE

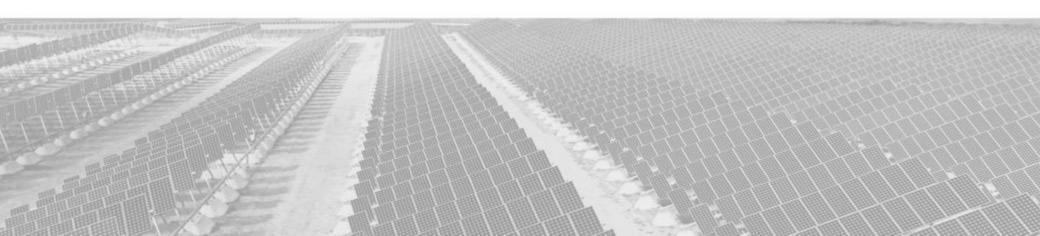
- FiT program in Japan remains attractive for Etrion to advance existing projects to completion over the next 36 months
- As projects pass economic feasibility they will be disclosed in more detailed to the market
- Projects in the pipeline have FiT locked
- Etrion preparing to participate in the first auction process for October 2017. Results to be announced by Jan 2018





YE FINANCIAL REVIEW





FINANCIAL RESULTS

	12-months	
US\$'000	2016	2015
Revenues (1)	15.2	10.4
Operating expenses (2)	-8.1	-4.9
G&A expenses (3)	-7.9	-9.6
Other income	0.3	0.1
EBITDA	-0.4	-4.0
Impairment (4)	-76.0	-2.9
Depreciation and amortization (5)	-11.0	-10.3
Net finance costs (6)	-15.6	-16.1
Income before taxes	-102.9	-33.2
Tax (expense) recovery (7)	-7.4	5.8
Net loss from continuing operations	-110.4	-27.5
Profit from discontinued operation (8)	36.0	8.7
Net loss	-74.4	-18.7

- 1. <u>Revenues</u> increased relative to 2015 due to better irradiation in Chile and positive performance in Japan partially offset by lower than expected market prices.
- 2. Operating expenses increased relative to 2015 due to additional costs related to the Shizukuishi project and PPA nodal costs, partially offset by the O&M costs reduction in Chile.
- 3. <u>G&A</u> decreased primarily due to higher costs capitalized and recharged to the Japanese development pipeline and an overall reduction of professional fees.
- 4. <u>Impairment</u> expense recognized in Q3-16 as a result of the collapse in spot market prices in Chile.
- 5. <u>Depreciation</u> increased relative to 2015 due to the addition of Shizukuishi partially offset by Salvador's lower depreciation following the impairment charge in Q3-16.
- 6. Net finance costs decreased mainly due to a reduction of the size of the corporate bond and the recognition of a financing income from the release of the written call option associated with Salvador.
- 7. <u>Net income tax expense</u> increased relative to 2015 mainly as a result of the derecognition of the net deferred tax assets of Salvador, following the negative impact that long-term price projections have caused to future taxable profits for this solar project in Chile.
- 8. <u>Discontinued operation:</u> profit resulting from the performance of the Italian assets plus the gain on its sale completed in December 2016.



FINANCIAL POSITION

US\$'000	Dec-16	Dec-15
Assets		
Non-current assets		
Property plant and equipment	189,599	480,973
Intangible assets	15,879	27,637
Deferred tax as sets	2,848	19,809
Derivative financial instruments	0	702
Trade and other receivables	5,964	2,256
Total non-current assets	214,290	531,377
Current assets		
Trade and other receivables	13,177	29,444
Cash and cash equivalents	61,174	52,499
Total current assets	74,351	81,943
Total assets	288,641	613,320

Liabilities		
Non-current liabilities		
Borrowings	269,350	485,372
Derivative financial instruments	8,347	10,639
Deferred tax liabilities	0	400
Provisions and other liabilities	28,139	30,021
Total non-current liabilities	305,836	526,432
Current liabilities		
Trade payables	10,672	27,379
Current tax liabilities	558	672
Borrowings	15,427	47,688
Derivative financial instruments	1,167	3,230
Provisions and other liabilities	1,271	1,515
Total current liabilities	29,095	80,484
Total liabilities	334,931	606,916
Total equity	-46,290	6,404

- Working capital of US\$45.3 million and cash on hand of US\$61.2 million (US\$42.3 million unrestricted at the corporate level).
- PP&E lower due to the disposal of the Italian assets, Project Salvador's impairment of US\$70.0 million partially offset by construction costs associated with the projects in Japan.
- Intangible assets lower due to the disposal of the Italian assets, Project Salvador's impairment of US\$5.7 million partially offset by development costs capitalized during the period.
- Long-term trade and other receivables higher mainly due to a reclassification of an advance made to a local developer in Japan from short-term to long-term.
- Short-term trade and other receivables lower mainly due seasonality of sale receivables and disposal of Italian assets.
- Borrowings net decrease due to the disposal of the Italian liabilities and repurchase of the corporate bond, partially offset by additional funds drawn under the Shizukuishi and Aomori credit facilities.
- <u>Derivative financial instruments</u> lower mainly due to the disposal of the Italian liabilities, partially offset by the new Aomori interest rate swap (Project Salvador in Chile has fixed-rate debt).
- Net equity decreased mainly due to net loss, including the US\$75.7 million impairment charge of Salvador and changes in the fair value of the derivatives.



CASH FLOW STATEMENT

	US\$'000	Restricted	Unrestricted	Total
	December 31, 2015	34.9	17.6	52.5
	Less (-) cash from discontinued operation	-6.6		-6.6
1	Cash at the beginning from continuning operations	28.3	17.6	45.9
	Project level EBITDA	6.9		6.9
	Corporate G&A		-7.1	-7.1
	Taxes paid	-0.4	-0.8	-1.2
	Aomori development fee	-2.9	1.7	-1.2
	Working capital	0.3	-1.0	-0.7
2	Operating cash flow	3.9	-7.2	-3.3
	Capital expenditures	-46.9	-3.9	-50.9
	Proceeds from sale of subsidiary		82.7	82.7
3	Investing activities cash flow	-46.9	78.7	31.8
	Proceeds from bank loans	56.5		56.5
	Project loans interest	-19.2		-19.2
	Repayment of bank loans	-8.8		-8.8
	Interest and principal repayment of corporate bond		-42.4	-42.4
	Etrion's equity contributions to Aomori	3.1	-3.1	0.0
	Contributions from non-controlling interests	2.4		2.4
4	Financing activities cash flow	34.0	-45.5	-11.5
5	Exchange rate differences	-0.4	-1.4	-1.8
	December 31, 2016 (1+2+3+4+5)	18.9	42.3	61.2

- Etrion's unrestricted cash balance increased significantly due to the sale of the Italian assets.
- Etrion's restricted cash decreased mainly due to capital investments made in Japan, partially offset by cash from financing and operating activities.



2016 GUIDANCE UPDATE

US\$ million unless otherwise stated		Guidance		
	Low end	High end	Actual	
Energy generation (GWh)	219	231	224	
Revenue	50	52	50	
Project-level EBITDA	39	41	38	

The difference between the Guidance and Actual performance can be explained by the following factors, in decreasing order of significance:

- 2016 Actual results largely in-line with Guidance
- Energy generation negatively impacted by Shizukuishi coming on-line slightly later than originally forecast
- Revenue and Project-level EBITDA results slightly lower due, in part, to sale of Italian portfolio
- Results positively impacted by more favorable USD/JPY exchange rate during the period



2017 GUIDANCE

US\$ million unless otherwise stated	Guid	Guidance	
	Low end	High end	
Energy generation (GWh)	147	154	
Revenue	17	19	
Project-level EBITDA	9	10	

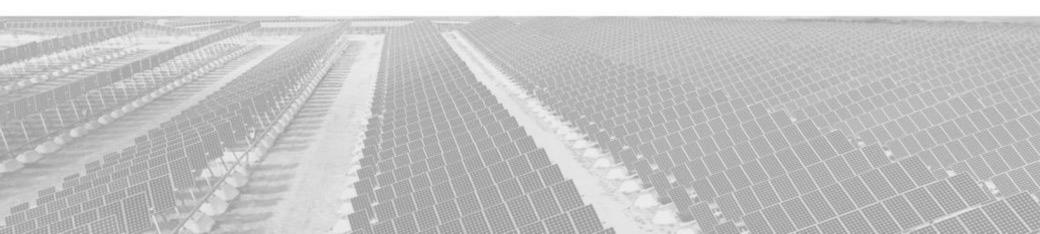
The 2017 Guidance is based on the following assumptions

- Salvador: Based on the following assumptions:
 - Average Annual Curtailment of 15%
 - Merchant price of \$6.54/MWh
 - Withdrawal cost for PPA equal to \$41.80 / MWh
- Mito:
 - Production based on first 18 months of operations
- Shizukuishi:
 - Production based on management estimate
- Aomori:
 - Ramp up of production based on the contracted connection dates for each of the 4 sites
 - Production based on management estimate
- FX rate: FX rate of 112 JPY / USD assumed

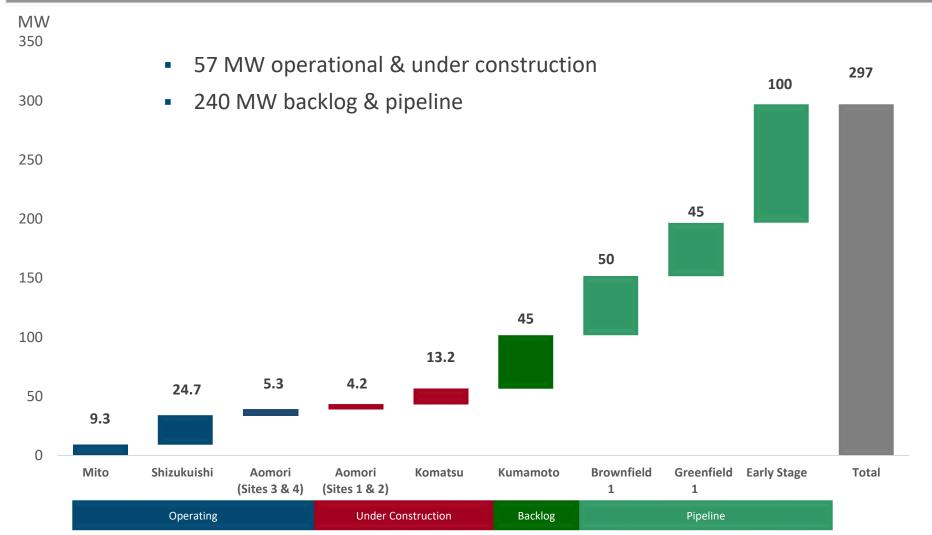


SUMMARY





JAPAN PROJECT PORTFOLIO – POTENTIAL GROWTH



Notes:



⁽¹⁾ Numbers shown in gross MW

⁽²⁾ These projects represent Etrion's potential growth plan; pipeline shown here may be replaced by other projects within the next 12 months.

WELL POSITIONED FOR GROWTH

- It is all about Japan
- Exited 2016 with strong balance sheet after closing the sale of Italy
- Well positioned and committed to accelerate growth in Japan where we have highest economic returns per dollar invested and strong local relationships

 Unique partnership with Hitachi, one of the most recognized and reputable technology companies in Japan

- Fully funded through 2018
- Visible and quantifiable pipeline to execute over the next several quarters
- Great financial flexibility to repay or refinance the balance of the corporate bond
- Proven management track record in Japan delivering
 - 8 solar parks already operational
 - 3 solar parks under construction
 - An exciting pipeline
 - Excellent relationship with lenders,
 technology partners and local developers





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