Etrion Releases 2014 Results

March 19, 2015, Geneva, Switzerland – Etrion Corporation ("Etrion" or the "Company") (TSX: ETX) (OMX: ETX), a solar independent power producer, today released its annual consolidated financial statements, related management's discussion and analysis ("MD&A") and annual information form ("AIF") for the year ended December 31, 2014.

Operational Highlights

- <u>Development</u>: Advanced the development of four solar projects in Chile for a total capacity of 99 megawatts ("MW"), most of which are shovel-ready with construction planned immediately following the signing of the related power purchase agreement ("PPA"). Etrion also began the development of two new sites in Japan of 14 MW and 25 MW, both with the confirmed feed-in-tariff ("FiT") and targeted to be shovel-ready by Q1-2016.
- <u>Chile Construction</u>: Completed construction of the 70%-owned 70 MW Salvador solar park in northern Chile ("Project Salvador") five months ahead of schedule and under budget. The solar park was built by SunPower Corp. ("SunPower") and was connected to the electricity grid on November 3, 2014. Project Salvador produced approximately 6.7 million kilowatt-hours ("kWh") of electricity during the testing phase in 2014 and became fully operational in January 2015. The solar park is expected to produce more than 200 million kWh per year.
- <u>Japan Construction</u>: Started construction of the 87%-owned 34 MW solar parks in Japan in partnership with Hitachi High-Technologies Corporation ("HHT"), a subsidiary of Hitachi, Ltd. The 9.3 MW Mito and the 24.7 MW Shizukuishi power plants are being built by HHT. Mito includes five sites that are expected to connect to the grid between May and August 2015. Shizukuishi includes one site that is expected to connect to the grid in July 2016.
- <u>O&M Renegotiation</u>: Renegotiated the operating and maintenance ("O&M") agreements with SunPower for three of the Group's Italian subsidiaries (Cassiopea, Centauro and SVE, representing an aggregate capacity of 35.8 MW) to increase the level of service and to reduce costs by approximately 40% effective June 2015.
- <u>Production</u>: Produced 100.7 million (2013: 104.9 million) kWh of solar electricity during the year ended December 31, 2014, from the Company's 100%-owned 60 MW portfolio comprising 17 solar power plants in Italy.
- <u>Plant Availability</u>: Improved asset management in Italy with weighted average solar plant availability of 99.7% in 2014 compared to 99.5% in 2013. A solar park's availability measures the amount of time it is able to generate power during daylight hours.

Financial Highlights

- Revenue: Generated revenues of US\$49.6 million (2013: US\$53.9 million) during the year ended December 31, 2014, from 17 solar power plants in Italy.
- <u>EBITDA</u>: Recognized earnings before interest, taxes, depreciation and amortization ("EBITDA") of US\$32.5 million (2013: US\$40.3 million) during the year ended December 31, 2014.
- <u>Cash and Working Capital</u>: Closed 2014 with a cash balance of US\$95.3 million (December 2013: US\$94.9 million),
 US\$33.9 million of which was unrestricted and held at the parent level, and working capital of US\$36.5 million (December 2013: US\$47.5 million).
- <u>Project Financing</u>: Secured long-term, non-recourse project financing in September 2014 for 80% of the construction costs of the 9.3 MW Mito and 24.7 MW Shizukuishi power plants from Sumitomo Mitsui Trust Bank, Limited, a Japanese financial institution, for a total of ¥9,854 million (US\$82.0 million).

Equity Financing: Completed an equity financing in January 2014 through a private placement of 124,633,571 common shares issued at SEK 4.15 (approximately CAD\$0.70) per share for gross proceeds of SEK 517,229,320

(approximately US\$80.0 million).

• Bond Refinancing: Completed a bond issue in April 2014 of €80 million in senior secured bonds in the Norwegian bond market at 8.0% annual interest with a 5-year maturity, a portion of which was used to redeem the previously-

issued €60 million of corporate bonds.

Management Comments

Marco A. Northland, the Company's Chief Executive Officer, commented, "2014 was another transformational year for Etrion as we reached several milestones in Chile and Japan. Etrion today has 130 MW of solar parks operational in Italy and Chile plus 34 MW under construction in Japan. We have advanced-stage solar development projects in both Chile and Japan where we expect to begin construction before year-end, and we continue to review new markets for expansion. We are increasing our annual energy production from approximately 100 million kWh in 2014 to nearly 300

million kWh in 2015."

Results

During 2014, Etrion reported a net loss of US\$16.5 million (loss per share of US\$0.05) compared to a net loss of US\$10.3 million (loss per share of US\$0.05) during 2013. Despite negative consolidated net results, primarily attributable to financing costs, the Company reported gross profit of US\$25.8 million (2013: US\$25.4 million) and generated adjusted

operating cash flow of US\$31.5 million (2013: US\$37.3 million).

The net results for 2014 were mainly impacted by lower solar irradiation and a decrease in the spot market price in Italy compared to 2013. In addition, the net results for 2014 were impacted by non-recurring operating and general and administrative expenses of US\$0.8 million, as well as finance costs of US\$1.0 million associated with the early redemption

of the previously outstanding €60 million of corporate bonds.

Earnings Call

A conference call/webcast to present the Company's fourth quarter and full year 2014 results will be held on Thursday, March 19, 2015, at 11:00 a.m. Eastern Daylight Time (EDT) / 4:00 p.m. Central European Time (CET).

Dial-in details:

North America: +1-647-788-4919 / Toll Free: +1-877-291-4570 / Sweden Toll Free: 02-079-4343

Webcast:

http://www.investorcalendar.com/IC/CEPage.asp?ID=173520

In addition, the conference call presentation and the Company's 2014 consolidated financial statements and related documents will be available on the Company's website at www.etrion.com.

A replay of the telephone conference will be available until April 19, 2015.

Replay dial-in details:

North America: +1-416-621-4642 / Toll Free: +1-800-585-8367

Pass code for replay: 61910766

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About Etrion

Etrion Corporation is an independent power producer that develops, builds, owns and operates utility-scale solar power generation plants. The Company owns 130 MW of installed solar capacity in Italy and Chile. Etrion has 34 MW of solar projects under construction in Japan and is also actively developing greenfield solar power projects in Japan and Chile. The Company is listed on the Toronto Stock Exchange in Canada and the NASDAQ OMX Stockholm exchange in Sweden under ticker symbol "ETX". Etrion's largest shareholder is the Lundin family, which owns approximately 24% of the Company's shares directly and through various trusts.

For additional information, please visit the Company's website at www.etrion.com or contact:

Pamela Chouamier – Investor Relations Telephone: +41 (22) 715 20 90

Note: The capacity of power plants in this release is described in approximate megawatts on a direct current ("DC") basis, also referred to as megawatt-peak ("MWp").

Etrion discloses the information provided herein pursuant to the Swedish Securities Market Act and/or the Swedish Financial Instruments Trading Act. The information was submitted for publication in Sweden at 08:05 Central European Time on March 19, 2015.

Non-IFRS Measures:

This press release includes non-IFRS measures not defined under IFRS, specifically EBITDA and adjusted operating cash flow. Non-IFRS measures have no standardized meaning prescribed under IFRS and therefore such measures may not be comparable with those used by other companies.

EBITDA is a useful metric to quantify the Company's ability to generate cash before extraordinary and non-cash accounting transactions recognized in the financial statements. In addition, EBITDA is useful to analyze and compare profitability between companies and industries because it eliminates the effects of financing and accounting policy decisions. In addition, adjusted operating cash flow is used by investors to compare cash flows from operating activities without the effects of certain volatile items that can positively or negatively affect changes in working capital such as value added taxes paid during construction of the Company's solar power plants and are viewed as not directly related to a company's operating performance. Refer to Etrion's MD&A for the year ended December 31, 2014, for a reconciliation of EBITDA and adjusted operating cash flow reported during the year.

Forward-Looking Information:

This press release contains certain "forward-looking information". All statements, other than statements of historical fact, that address activities, events or developments that the Company believes, expects or anticipates will or may occur in the future (including, without limitation, statements relating to solar electricity revenue which with respect to the Company's Italian projects is subject to confirmation of both the applicable feed-in-tariff ("FiT") to which the Company is entitled by the state-owned company Gestore Servizi Energetici and the applicable spot market price by the local utilities for electricity sales to the national grid and statements relating to the anticipated production from Project Salvador, the anticipated size and timing of additional solar projects in Japan and the Company's growth plans) constitute forwardlooking information. This forward-looking information reflects the current expectations or beliefs of the Company based on information currently available to the Company as well as certain assumptions including, without limitation, confirmation of the applicable FiT and spot market price for electricity sales, the ability of the Company to obtain required permits in a timely fashion and project financing on economic terms and the ability of the Company to identify and acquire additional solar power projects. Forward-looking information is subject to a number of significant risks and uncertainties and other factors that may cause the actual results of the Company to differ materially from those discussed in the forward-looking information, and even if such actual results are realized or substantially realized, there can be no assurance that they will have the expected consequences to, or effects on the Company. Factors that could cause actual results or events to differ materially from current expectations include, but are not limited to, the lack of confirmation or reduction of the applicable FiT and the spot market price for electricity sales by the designated entities, uncertainties with

respect to the receipt or timing of all applicable permits for the development of projects, the risk that the Company's solar projects may not produce electricity at the anticipated levels, the risk that the Company may not be able to obtain project financing on economic terms and the risk that the Company may not be able to identify and/or acquire additional renewable energy projects on economic terms.

Any forward-looking information speaks only as of the date on which it is made and, except as may be required by applicable securities laws, the Company disclaims any intent or obligation to update any forward-looking information, whether as a result of new information, future events or results or otherwise. Although the Company believes that the assumptions inherent in the forward-looking information are reasonable, forward-looking information is not a guarantee of future performance and accordingly undue reliance should not be put on such information due to the inherent uncertainty therein.