

Pareto Securities Emerging Markets Day

December 2, 2015

DISCLAIMER

These materials and the information contained herein are being presented by Etrion Corporation (the "Company"). By attending a meeting where these materials are presented, or by reading them, you agree to be bound by the following limitations and notifications. These materials are strictly confidential and may not be copied, published, distributed or transmitted. Failure to comply with this restriction may constitute a violation of applicable securities laws.

These materials do not constitute or form part of any offer or invitation to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities, nor shall part, or all, of these materials or their distribution form the basis of, or be relied on in connection with, any contract or investment decision in relation to any securities. These materials do not constitute any form of commitment or recommendation on the part of the Company.

These materials do not purport to be all-inclusive or to contain all the information that prospective investors may desire in analyzing and deciding whether or not to hold or transact in the Company's shares. These materials are not a prospectus or an offer document and has not been prepared, approved or registered in accordance with the Swedish Financial Instruments Trading Act (Sw. lag (1991:980) om handel med finansiella instrument) or any other Swedish or foreign law. Accordingly, these materials have not been subject to review or approval by the Swedish Financial Supervisory Authority or any other Swedish or foreign authority.

Recipients of these materials must rely on their own examination of the legal, taxation, financial and other consequences of any possible holding or transaction involving the Company's shares, including the merits and risks involved. Recipients should not treat the contents of these materials as advice relating to legal, taxation or other matters and are advised to consult their own professional advisors concerning the acquisition, holding or disposal of shares in the Company.

The information provided in these materials has either been obtained from the Company or constitutes publicly available material. Although the Company has endeavored to contribute towards giving a correct and complete picture of the Company, neither the Company, the Managers or any of their respective members, advisors, officers or employees nor any other person can be held liable for loss or damage of any kind, whether direct or indirect, arising from use of these materials or their contents or otherwise arising in connection therewith. More specifically, no information in these materials have been independently verified by the Managers or its advisors and the Company, the Managers or any of their respective members, advisors, officers or employees or any other person assume no responsibility whatsoever and makes no representation or warranty, expressed or implied, for the contents of these materials, including its accuracy, completeness or verification for any other statement made or purported to be made by any of them, or on their behalf.

These materials as well as any other information provided by or on behalf of the Company shall be governed by Swedish law. Any dispute, controversy or claim arising out of or in connection with such information or related matters shall be finally settled by arbitration in accordance with the Arbitration Rules of the Arbitration Institute of the Stockholm Chamber of Commerce. The place of arbitration shall be Stockholm.

FORWARD-LOOKING STATEMENTS

This presentation contains certain "forward-looking information". All statements, other than statements of historical fact, that address activities, events or developments that the Company believes, expects or anticipates will or may occur in the future (including, without limitation, statements relating to: solar electricity revenue which is subject to confirmation of both the applicable Feed-in-Tariff (FiT) to which the Company is entitled by the state-owned company Gestore Servizi Energetici and the applicable spot market price by the local utilities for electricity sales to the national grid and statements relating to the Company's growth plans; the timing and scope of new solar projects anticipated to be developed by the Company's intention to pay future dividends; renewable energy production targets of governments in Italy, Chile and Japan and the intention of the Japanese government to take policy actions to encourage renewable energy production; and the revenue, EBITDA and free cash flow anticipated to be provided by the Company's solar projects) constitute forward-looking information. This forward-looking information reflects the current expectations or beliefs of the Company based on information currently available to the Company as well as certain assumptions including, without limitation, assumptions with respect to: confirmation of the applicable FiT and spot market price for electricity sales; the ability of the Company to acquire and develop additional renewable energy projects; project and financing costs; and anticipated production from the Company's current and future solar projects. Forward-looking information is subject to a number of significant risks and uncertainties and other factors that may cause the actual results of the Company to differ materially from those discussed in the forward-looking information, and even if such actual results are realized or substantially realized, there can be no assurance that they will have the expected consequences to, or effects on the Company. Factors

Any forward-looking information speaks only as of the date on which it is made and, except as may be required by applicable securities laws, the Company disclaims any intent or obligation to update any forward-looking information, whether as a result of new information, future events or results or otherwise. Although the Company believes that the assumptions inherent in the forward-looking information are reasonable, forward-looking information is not a guarantee of future performance and accordingly undue reliance should not be put on such information due to the inherent uncertainty therein.

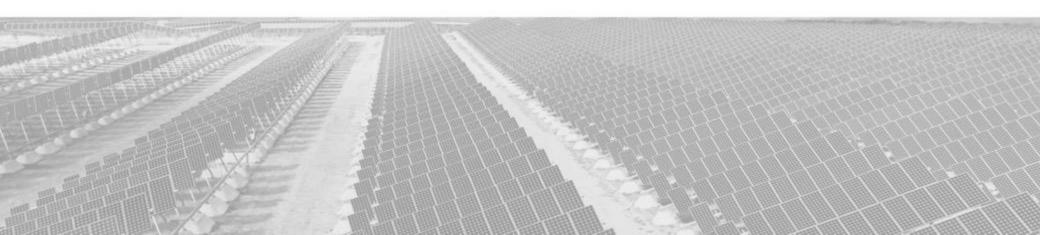
Where information in this presentation has been sourced from a third party, the Company confirms that the information has been accurately reproduced and so far as the Company is able to ascertain from information published by that third party, and so far as the Company is aware, no facts have been omitted which would render the reproduced information inaccurate or misleading.

These materials and the information contained herein are not an offer of securities for sale in the United States or elsewhere and are not for publication or distribution to persons in the United States (within the meaning of Regulation S under the U.S. Securities Act of 1933, as amended (the Securities Act)). The securities in the Company have not been and will not be registered under the Securities Act and may not be offered or sold in the United States except pursuant to an exemption from the registration requirements of the Securities Act.



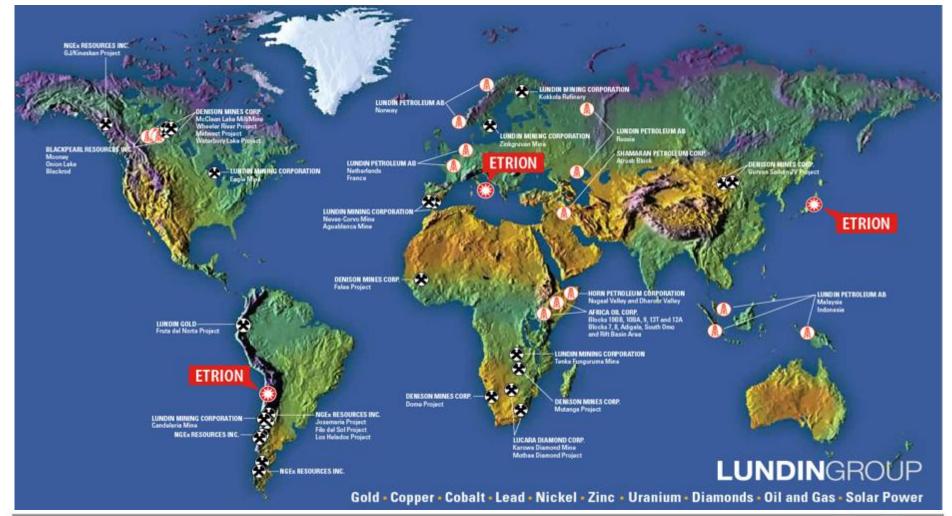
CORPORATE OVERVIEW

etrion



THE LUNDIN GROUP

- Etrion is part of the Lundin Group of Companies, 10 publicly-traded companies in the mining and energy sectors
- > The companies range from exploration stage to advanced development and production, operating in over 30 countries worldwide with a combined market capitalization of approximately US\$10 billion





ETRION CORPORATION

Company Overview

- Independent power producer (IPP) that develops, builds, owns and operates ground-based solar photovoltaic (PV) power generation plants in three key markets (Italy, Chile and Japan)
- Listed on the Toronto Stock Exchange in Canada and the NASDAQ OMX Stockholm exchange in Sweden (ticker ETX)

Asset / Pipeline Highlights

- Installed Capacity / Under Construction
 139 megawatts (MW) of solar PV operational in Italy, Chile and Japan with
 25 MW under construction in Japan
- Development Pipeline

99 MW of solar PV projects shovel-ready in Chile plus 76 MW backlog in Japan expected to be shovel-ready by Q1-2016 and 190 MW of additional pipeline in Japan



Atacama, Chile - 70 MW Salvador

Financial Summary

Recent Share Price (TSX/OMX: ETX)	C\$0.30 / SEK 1.98
Shares Outstanding	334.1MM
Lundin Family Ownership	24.3%
Other Director/Management Ownership	6.7%
Revenues 2014A	US\$49.6MM
EBITDA 2014A	US\$32.5MM
Corporate Net Debt	US\$66.7MM
Market Capitalization	US\$75MM
Number of Employees	34

Notes:

- (1) US\$ refers to US dollars; C\$ refers to Canadian dollars; SEK refers to Swedish krona; € refers to euros; ¥ refers to Japanese Yen.
- (2) ETX share price at closing on November 27, 2015.
- (3) ETX shares outstanding as of September 30, 2015.
- (4) Corporate net debt as of September 30, 2015 (cash basis) includes approximately US\$22.9 million of unrestricted cash and US\$89.6 million of corporate bonds.
- (5) Consolidated net debt as of Sept 30, 2015 (cash basis) of US\$445.2 million includes approximately US\$73.6 million of total cash (US\$22.9 million unrestricted cash), US\$429.2 million of non-recourse project loans and US\$89.6 million of corporate bonds. As of September 30, 2015, net debt of US\$213.1 million was associated with the 60 MW operating assets in Italy, US\$131.7 million with the 70 MW operating asset in Chile and US\$33.7 million with the 34 MW assets operational or under construction in Japan.



ETRION AT A GLANCE

Operational Excellence

- 60 MW of installed capacity in Italy operational since 2011; 70 MW in Chile and 9 MW in Japan operational since 2015
- Power plants consistently perform above plan with 99.7% availability in 2014

Proven Technology

- Utility-scale solar projects built using top-tier module providers and EPC contractors (SunPower, ABB, Hitachi)
- Industry-leading scalable centralized monitoring system (CMS) and effective asset management structure improves efficiency and increases production

Diversified Growth Platform

- Agile and scalable solar IPP platform with a differentiated approach to development that has enabled rapid access to key growth regions (e.g., Chile and Japan)
- Clear pathway to growth given current pipeline of construction-ready and late-stage development assets
- Focused on high-growth geographies within Latin America, Asia and Europe

Strategic Partnerships

• Strong track record of forging key strategic partnerships to develop utility-scale solar projects in high-growth geographies (Total S.A. in Chile and Hitachi High-Tech in Japan)

Management Team

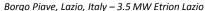
- Highly experienced management team with long-standing track record in greenfield development, project finance, construction and asset management
- Lean, focused and efficient team (34 employees in total) resulting in low overhead
- Established track record in acquiring brownfield projects that meet or exceed Etrion's return thresholds



UTILITY-SCALE SOLAR POWER GENERATION

Goal: Build, own and operate solar electricity plants at lowest cost per kWh







Atacama, Chile - 70 MW Salvador



Montalto, Lazio, Italy – 24 MW Cassiopea and 8.8 MW Centauro

Competitive Advantages of Solar Power ✓ Easy to permit ✓ Fast to build ✓ Easy to operate ✓ High flexibility in location Competitive Advantages of Solar Power ✓ Lowest marginal cost ✓ Competitive at all sizes ✓ Low risk ✓ Abundant resources

Projects shown are all Etrion solar PV parks and demonstrate the simplicity of ground-based solar technology.



DOWNSTREAM PLAYER IN THE SOLAR ENERGY MARKET

RAW MATERIALS PARTS (MODULES, INVERTERS)

SERVICES
(ENGINEERING,
CONSTRUCTION)

- Raw materials (e.g., polysilicon) required to make wafers and ingots, which in turn are utilized for the construction of solar cells
- Solar cells are then assembled and packaged in order to form solar panels, which are used in the construction of the solar plant
- Third parties provide different services to the project sponsor such as engineering, procurement and construction (EPC)



Montalto, Lazio, Italy – 24 MW Cassiopea

DEVELOPMENT

PROJECT FINANCE

ASSET MANAGEMENT

- Solar facilities are developed in new markets
- Non-recourse financing is secured from third-party lenders
- EPC and operations and maintenance (O&M) services are provided by third-party contractors managed by Etrion
- Renewable assets are owned and operated by Etrion for the life of the project and provide stable long-term cash flows



Value chain characteristics:

- Accelerated cost reductions upstream resulting in new markets reaching grid parity
- Predictable returns downstream for IPPs like Etrion
- Favourable conditions to secure project financing at attractive terms and long tenors



BUSINESS MODEL – KEY DRIVERS

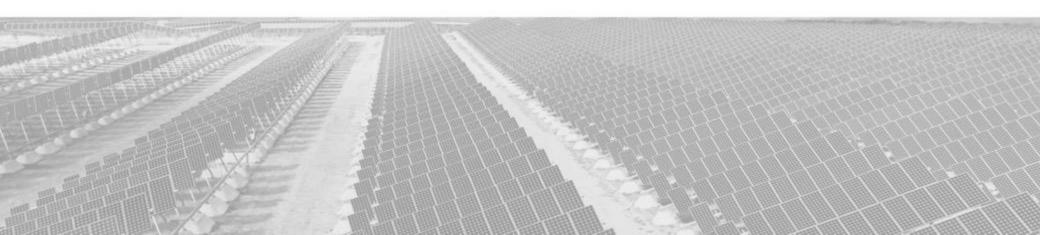
	Key drivers	Rationale
REVENUE	 Long-term contracts Solar irradiation Wholesale prices 	 STABLE REVENUES Premium price for solar electricity generation under long-term contracts (i.e., FiT or PPA) Annual solar irradiation varies less than 10% per year Economic growth increasing power demand and wholesale electricity prices
COST	4. Equipment prices 5. Operating costs	 LOW EQUIPMENT AND OPERATING COSTS Cost reduction through increased supply, competition and technological improvements Fixed-price operations and maintenance (O&M) contracts, including preventive and corrective maintenance Guaranteed performance on equipment from manufacturer and engineering, procurement and construction (EPC) contractor
FINANCING	6. Debt/equity ratio7. Cost of debt	 GEARING OF PROJECTS Leveraging total project cost with up to 85% of non-recourse project debt Attractive long-term financing (i.e., tenor and interest rate) Long-term interest rate hedging to minimize risk

- Bond-like cash flow features
- Locked-in financial parameters during the entire life cycle of the project

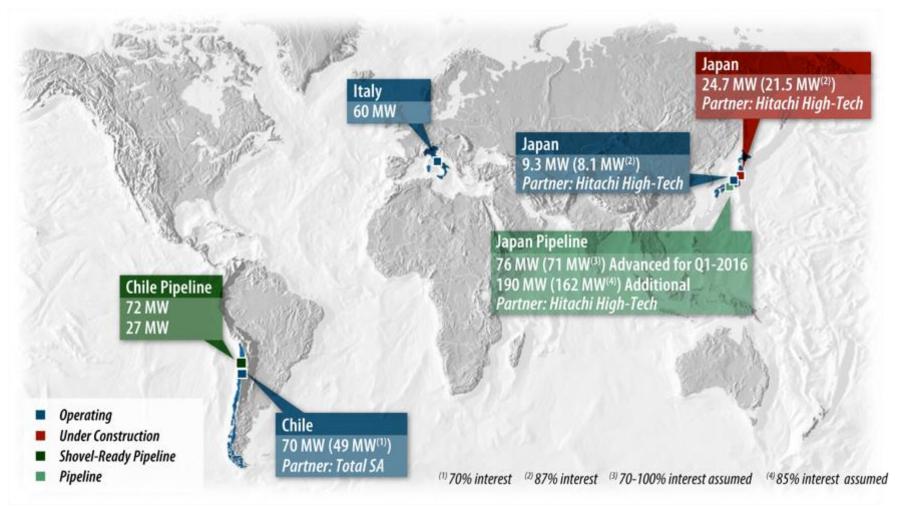


ASSET OVERVIEW

etrion



ETRION'S GLOBAL PLATFORM

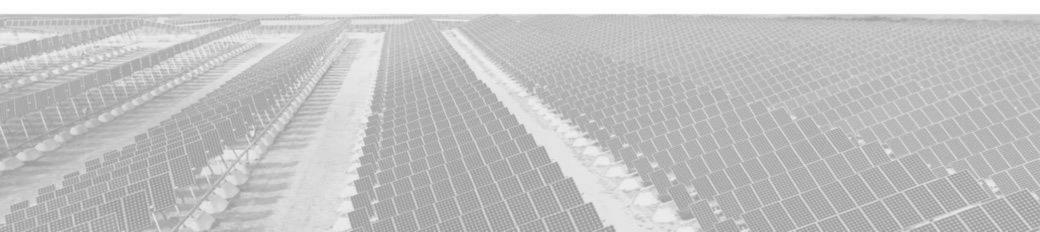


- Geographic diversification across Italy, Chile and Japan
- Revenue diversification across FiT, PPAs and spot (merchant) pricing
- Etrion is constantly evaluating new opportunities in high-growth regions



ITALY: OPERATING ASSETS

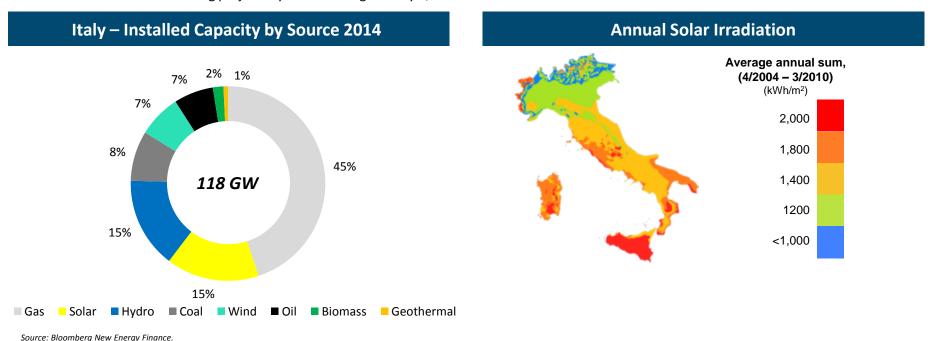
etrion



ITALIAN POWER MARKET

Overview

- > Italy is a leading producer of electricity from renewable energy sources, and it is one of the largest producers of solar energy in the world
- The solar PV sector has historically been the dominant renewable energy technology due to the Italian solar Feed-in-Tariff ("FiT") program and Italy's strong solar irradiation
 - In 2005, the Italian government introduced a 20-year FiT system in order to encourage expansion of solar energy
 - Solar PV plants located in the south of Italy achieve a very high level of utilization over 1,500 hours per year
 - In 2013, Italy met its goal for installed solar PV capacity and stopped the FiT program for new solar projects. In 2014, Italy reduced FiT revenues for existing projects by 6-8% starting January 1, 2015





ITALIAN OPERATING ASSETS



Project	Sites	Capacity (MW)	Technology	Modules	Inverters	EPC/O&M Contractor
Cassiopea	1	24.0	Single axis	SunPower	SMA	SunPower
Helios ITA-3	2	10.0	Single axis	Yingli	Bonfiglioli	ABB
Centauro	1	8.8	Single axis	SunPower	SMA	SunPower
Helios ITA	7	6.4	Single axis	Solon	Santerno	Solon/ABB
Etrion Lazio	2	5.3	Fixed-tilt	Trina	SMA	Phoenix/ SMA
SVE	3	3.0	Single axis	SunPower	Siemens	SunPower
Sagittario	1	2.6	Fixed-tilt	Trina	SMA	Phoenix/ SMA
Total	17	60.1				

- > 17 power plants with predictable revenues and cash flow
- > 20-year FiT contract with 15 years remaining on average
- > Expected to produce more than 100 million kWh of electricity per year
- ➤ Debt refinancing successfully closed December 1st 2015
- Central monitoring system provides real-time visibility into plant performance (scalable platform for growth)
- Cost reduction through renegotiation of O&M contracts completed in 2015

Notes:

- (1) All projects are owned 100% by Etrion.
- (2) Power plant capacity is shown in megawatts (MW) on a direct current basis, also referred to as megawatt-peak.



SUCCESSFUL REFINANCING OF ITALIAN PORTFOLIO

- ➤ Refinancing closed December 1, 2015
- ➤ Key highlights of the transaction
 - Combination of Project Finance and Project Bond to optimize capital structure

Bond : € 35M SCOR Infrastructure Loans II

Loan: € 177 M Natixis, BNP Paribas CIB and Craval

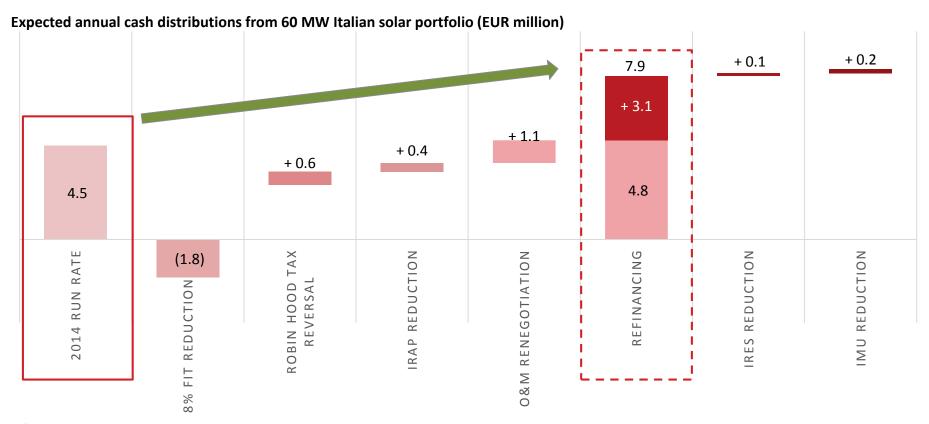
Tenor: FIT minus 1 year

All-in-rate Reduce from about 7% to approximately 3.5%

- Material improvement of cash distributions to corporate
- > Simplification of portfolio management by reducing form 4 to 1 the loan facility
- Elimination of cash sweeps and different terms



IMPROVING ITALIAN LONG-TERM FREE CASH FLOWS

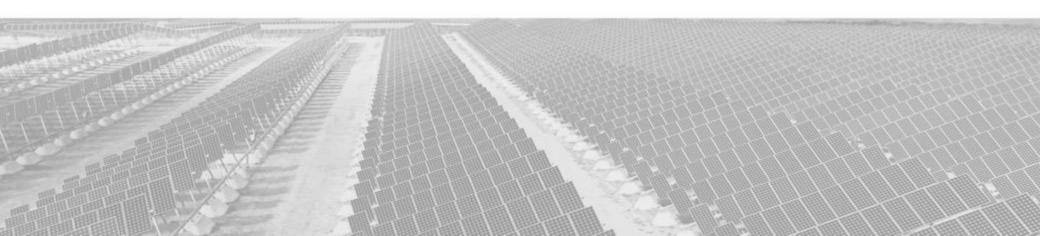


- Long-term average cash distributions for Italian projects expected to increase from EUR 4.5 million to EUR 7.9 million primarily due to:
 - Renegotiation of O&M contracts
 - Relocation of offices from Rome to Trentino
 - Tax reduction due to several restructuring initiatives
 - Reversal of "Robin Hood" tax
- > Potential further improvements include:
 - Government proposal to decrease IRES (corporate tax rate) from 27.5% to 24.0%
 - Optimization of property tax (IMU)



CHILE: OPERATING ASSET AND PIPELINE





CHILEAN POWER MARKET

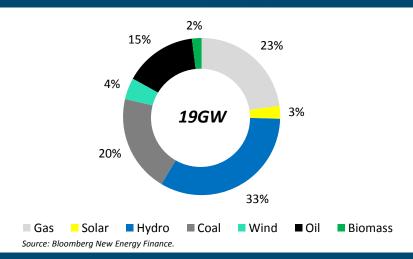
Overview

- In 2014, Chile had 19 GW of total installed power capacity, of which large hydro and natural gas made up more than 50%
- Renewables accounted for approximately 8% of installed capacity, with solar power at less than 1%
- ➤ Electricity market is divided into 4 networks; Etrion's projects are located in the SIC (Project Salvador) and SING (Aguas Blancas) areas
- De-regulated market whereby electricity generators can enter into bilateral agreements (denominated in US\$) directly with industrial clients

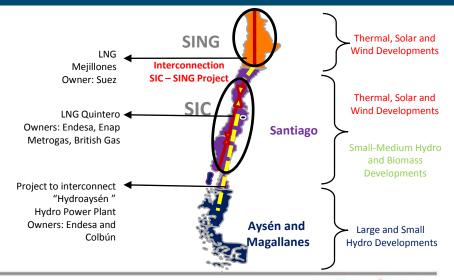
Market Validation

- Key drivers for success:
 - Solar has reached levelized cost of energy (LCOE), meaning it can compete with other sources of energy
 - Abundant renewable resources (average solar irradiation in northern Chile is 2,800 kWh/m²)
 - High wholesale electricity prices
 - Available long-term, low-cost financing
 - Increasing energy demand

Chile – Installed Capacity by Source 2014



Chile – Network Topology





CHILEAN ASSETS



Project	Region	Sites	Capacity MW	Contract Regime	Ownership	Status
Salvador	SIC (Central)	1	70	Merchant + PPA	70%	Operational
Aguas Blancas 2A	SING (Northern)	1	32	Merchant + PPA	100%	Shovel-ready pipeline
Aguas Blancas 2B	SING (Northern)	1	24	Merchant + PPA	100%	Shovel-ready pipeline
Aguas Blancas 2C	SING (Northern)	1	16	Merchant + PPA	100%	Shovel-ready pipeline
Las Luces I	SIC (Central)	1	27	Merchant + PPA	100%	Shovel-ready pipeline
Total		5	169			

- > 70 MW Project Salvador operational and expected to produce more than 200 million kWh of electricity per year
- > 99 MW in shovel-ready development pipeline
- Participating in new public auctions in May 2016 for 20-year PPAs from 2020-2040
- > Active efforts to secure PPAs with industrial clients long term

Notes:

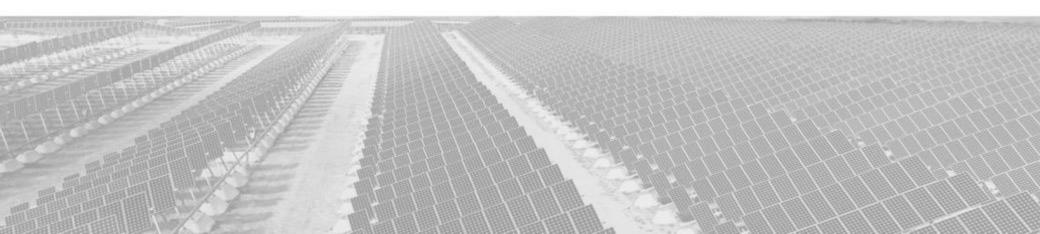
- (1) Project Salvador executed 15-year PPA with EE-ERNC-1, an investment grade off-taker, for 35% of production starting January 1, 2016, at approximately \$100/MWh (US CPI adjusted).
- (2) Etrion acquired a 70% interest in Project Salvador with an equity contribution of approximately US\$42 million. Following payback of the equity contribution, Etrion's ownership will decrease to 50.01%. After 20 years of operations, Etrion's ownership will decrease to zero.
- (3) Construction start dates for shovel-ready pipeline will depend on ability to secure PPAs and project financing.



JAPAN:

OPERATING / UNDER CONSTRUCTION ASSETS AND BACKLOG



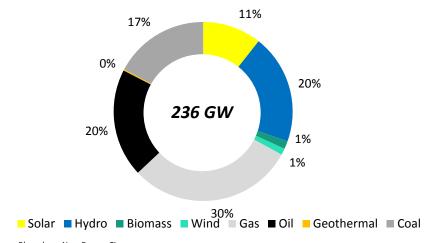


JAPANESE POWER MARKET

Overview

- Japan is one of the largest solar PV markets in the world today with 25.9 GW of installed capacity in 2014
 - Relatively low-risk jurisdiction with an attractive solar FiT program .
- The Japanese government has instituted a strong mandate to increase the use of renewable energy in Japan's energy mix in order to reduce the country's reliance on nuclear power
 - The government plans to increase power supply from renewable sources to 25-35% by 2030
 - Japan is the third largest solar market in the world, representing approximately 23% of global solar market growth, or 11 GW, in 2014
 - Japan has a national solar power target of 28 GW by 2020
- > Average solar irradiation in Japan of 1,120 kWh/m²

Japan - Installed Capacity by Source 2014



Source: Bloomberg New Energy Finance.

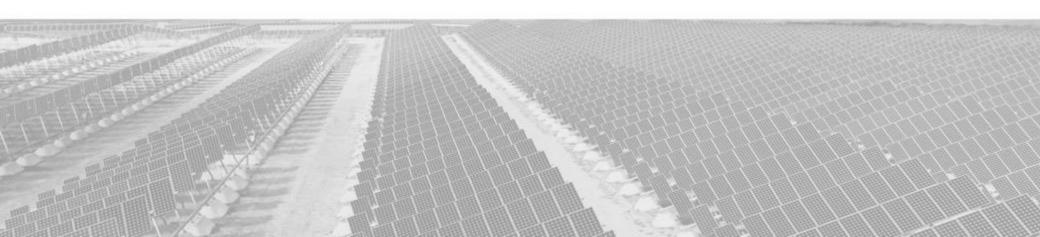
Market Validation

- Stable revenues (through attractive FiT regime)
- ✓ Strong local partner (Hitachi High-Tech)
- Investment grade country with AA- rating (per Standard & Poor's)
- Availability of long-term financing at competitive rates
- Fast developing solar PV market with strong government support



JAPAN - PROJECTS UPDATE

etrion



JAPANESE ASSETS - OPERATIONAL - UNDER CONSTRUCTION



	Mito	Shizukuishi
Status	Operational	Under Construction
Sites	5	1
Region	Central (Ibaraki)	North (Iwate)
Capacity	9.3 MW	24.7 MW
Ownership	87%	87%
Technology	Fixed-tilt	Fixed-tilt
Module	Canadian Solar	Canadian Solar
Inverters	Hitachi	Hitachi
EPC / O&M	Hitachi High-Tech	Hitachi High-Tech
Irradiation Yield	1,161 kWh/kWp	1,088 kWh/kWp
Revenue Stream	FiT: ¥40/kWh Term: 20 years	FiT: ¥40/kWh Term: 20 years
Production	10.5 GWh/year	26.1 GWh/year
Total Project Cost	¥3.4Bn	¥8.9Bn
Start of Construction	Q3-2014	Q3-2014
End of Construction	Q3-2015	Q3-2016

- > 9.3 MW Mito project connected to grid
- > 24.7 MW Shizukuishi project under construction and fully-funded

Notes:

- (1) Etrion has entered into a development agreement with Hitachi High-Tech, a subsidiary of Hitachi, Ltd, for the development, finance, construction, ownership and operation of utility-scale solar power plants in Japan. Etrion owns approximately 87% of the projects, and Hitachi High-Tech owns approximately 13%.
- (2) Shizukuishi will connect through the Tohoku Electric Power Co., Inc. utility, which requires up to 29 months for grid connection. However, construction may be accelerated.



MITO -- 9.3 MW OPERATIONAL as of Q3-2015





Mito site 4



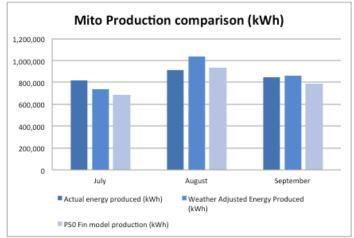
Mito site 2



Mito site 5

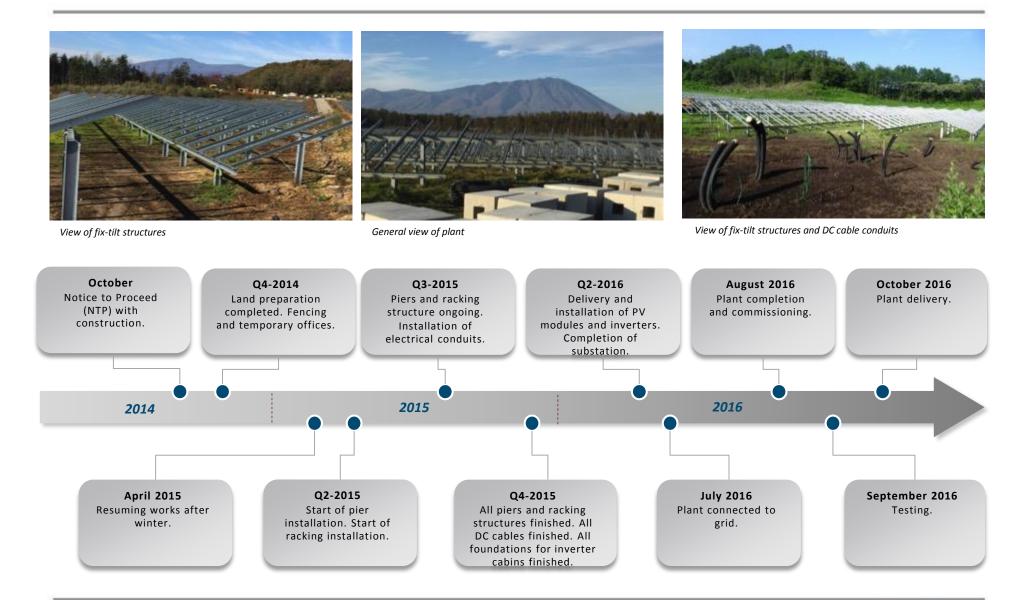


Mito site 3



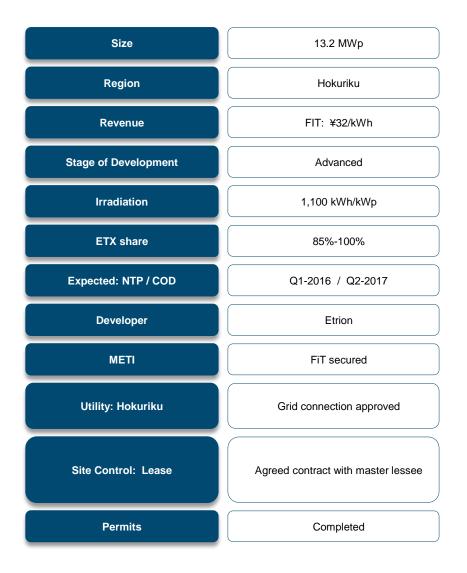


SHIZUKUISHI -- 24.7 MW UNDER CONSTRUCTION





BACKLOG - JAPANESE GREENFIELD PROJECT 1



Layout

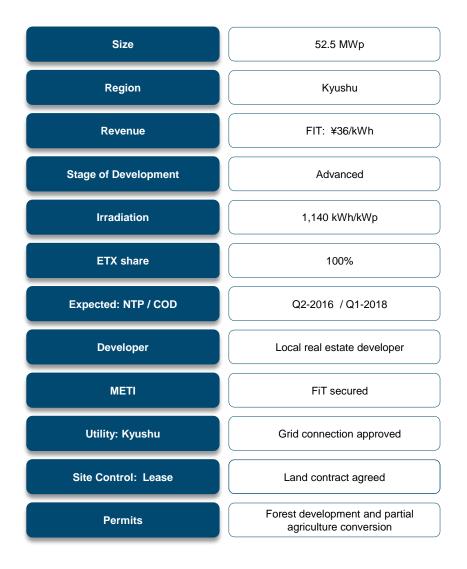


Project Development Status

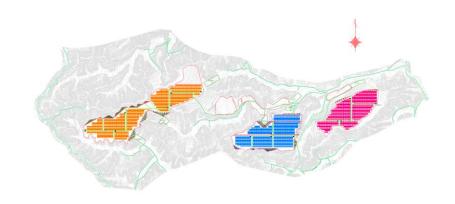
Issue	Status
Developer	Etrion has been developing this project from initiation.
Land Contract	Golf operator owns more than 60% of the site. Land is under exclusivity contract. Negotiation with individual land owners for the remaining 40% of the site is managed by the golf operator.
Utility Curtailment	Up to 360 hours curtailment per year. Interconnection is bordering the site.
Land Permits	Consultation with the local authorities done, no critical issues. Golf operator is talking to lessees.
EPC	Negotiating contract with several reputable EPCs including Hitachi. Term sheets from lenders obtained.



BACKLOG - JAPANESE BROWNFIELD PROJECT 1



Layout

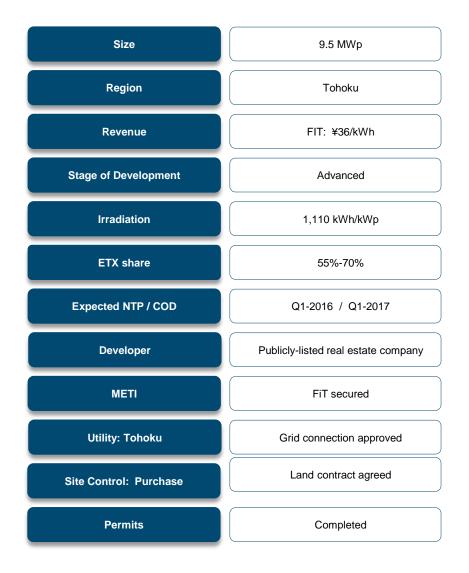


Project Development Status

Issue	Status
Developer	Co-development agreement signed and project exclusivity secured.
Land Contract	98% of the land is secured and agricultural conversion is in progress.
Utility interconnection line	Up to 30 days per year curtailment. Currently optimising the route of the private line to be constructed by the EPC.
Land Permits	Aim to submit forest development in Q1-2016.
EPC & Lender	Working with Hitachi on optimising the cost of the EPC. Term sheets from lenders obtained.



BACKLOG - JAPANESE BROWNFIELD PROJECT 2



Layout







Site 3

Site 4

Site 1&2

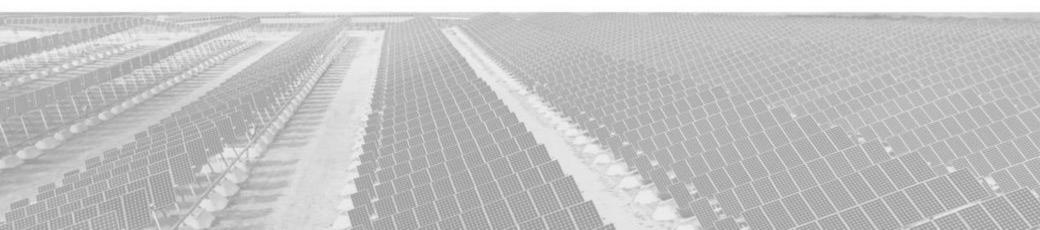
Project Development Status

Issue	Status
Developer	Project exclusivity signed and co-development terms agreed.
Land Contract	Sites 2,3 and 4 have been secured. Site 1 requires perfection to deploy max capacity. Working to secure more public and/or private land.
Utility	Up to 30 days per year curtailment. Interconnection is bordering or very close to the sites.
Land Permits	No major permits required.
EPC & Lender	Negotiating contract with several reputable EPCs including Hitachi. Term sheets from lenders have been obtained.

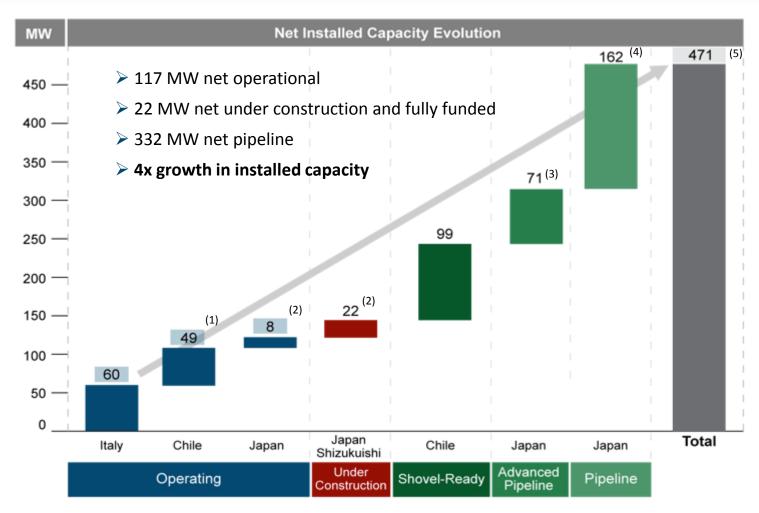


SUMMARY

etrion



OVERALL PROJECT PORTFOLIO – POTENTIAL GROWTH



Notes:

- (1) Etrion's initial 70% net capacity in 70 MW project.
- (2) Etrion's 87% net capacity.
- (3) Etrion's 70-100% net capacity assumed in Japanese projects.
- (4) Etrion's 85% net capacity assumed in Japanese projects.
- (5) These projects represent Etrion's potential organic growth plan; pipeline shown here may be replaced by other projects within the next 12 months.



CONCLUSION

Attractive returns in downstream solar power generation sector

Global Platform

- Well positioned to expand within Europe, Asia and the Americas
- Systems in place to effectively manage operations across multiple jurisdictions
- Proven ability to secure high-return projects and attract strong partners (Total, Hitachi High-Tech)

Solid Capital Structure

- Non-recourse project finance from banks with 70-85% leverage
- Corporate bonds (e.g., €80 million senior secured bond listed in Oslo with April 2019 maturity)
- Lundin family financial support (e.g., US\$42 million unsecured bridge facility repaid January 2014)
- Canadian and Swedish stock exchange listings (e.g., US\$80 million private placement in January 2014)

> Strong Management

- Operational know-how with over 300 MW of solar parks built in major EU markets and in Chile
- Track record in corporate/project finance, as well as mergers and acquisitions
- Extensive experience building successful international businesses
- Multicultural, multilingual team of 34 employees

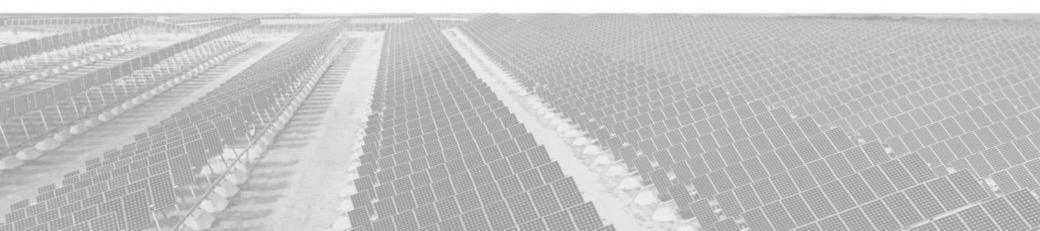
Yield Plus Growth Plan

- Yield clear path to declare dividends with stable revenue and EBITDA
- Diversity in terms of geography (Italy/Chile/Japan) and contract regime (FiT/PPA/merchant)
- Critical mass gaining scale in terms of MW, EBITDA, market cap and trading volume
- Growth almost doubled installed capacity in 2014 with large pipeline for future growth



APPENDIX

etrion



ETRION EQUITY RESEARCH COVERAGE

	Broker	Location	Date of Last Report	Target Price (CAD)	Target Price (SEK)	Recommendation
1	Carnegie	Oslo	November 13, 2015	\$0.46	3.0	Buy
2	Cormark Securities	Toronto	November 13, 2015	\$0.45	2.9	Market Perform
3	National Bank Financial	Toronto	November 12, 2015	\$0.35	2.3	Sector Perform
4	Paradigm Capital	Toronto	November 19, 2015	\$0.45	2.9	Buy
5	Pareto Securities	Stockholm	November 24, 2015	\$0.35	2.3	Buy
6	Swedbank	Oslo	May 19, 2015	\$0.43	2.8	Neutral
			Consensus	\$0.42	2.7	

Note: The target prices and recommendations set forth above represent the views of the authors of the applicable reports and not those of Etrion. Readers are encouraged to review the full text of the reports, which are available through the above brokers. The foreign exchange rate is as of the report date.



STRONG MANAGEMENT TEAM



Marco A. Northland (Chief Executive Officer and Director) - has extensive experience leading growth companies. Prior to co-founding Etrion in 2008, he was responsible for establishing and overseeing European operations for SunPower Corporation, a leading U.S. solar energy company, where he secured commitments for several large-scale solar power plants in Spain, Italy, Germany and Portugal. Prior to SunPower, Mr. Northland held executive positions in various technology companies, including AT&T Latin America, FirstCom and Panamsat. Mr. Northland was born in Chile and graduated from the George Washington University with a bachelor's degree in electrical engineering and a master's degree in computer science. He also received an MBA from the University of Chicago.



Paul Rapisarda (Chief Financial Officer) - has more than 20 years of experience in direct investing, investment banking and public company senior executive roles. He has a strong background in the energy industry, including cross-border and emerging markets experience. Mr. Rapisarda was most recently Executive Vice President — Commercial Development at Atlantic Power Corporation (NYSE: AT/TSX: ATP), a Canadian independent power producer with substantial assets in renewable technologies such as wind, hydro and biomass. He had primary responsibility for the investment of over \$1.2 billion in equity capital while at Atlantic Power. Prior to that, he was a Principal at Compass Advisors LLC, a boutique M&A advisory and private equity firm. Mr. Rapisarda holds a bachelor's degree from Amherst College and an MBA from Harvard Business School.



Giora Salita (EVP of Business Development & M&A) - has over 15 years of executive experience in the renewable energy, technology and private equity sectors. Prior to joining Etrion in 2012, Mr. Salita was one of the founding members of Sunray Renewable Energy Ltd., a leading solar power developer in Europe and the Middle East that was acquired by SunPower Corporation, a leading U.S. solar energy company, in 2010. Subsequently, Mr. Salita held the position of Vice President Utility Power Plants International at SunPower, where he led the marketing, sales and business development teams responsible for project development, engineering, procurement and construction of utility scale solar parks. Mr. Salita graduated from the Warwick Business School with a bachelor's degree in management sciences and attended the development program for owners / directors at INSEAD Business School in France.



Fernando Alvarez-Bolado (VP Engineering, Construction and Operations) - has over 12 years of experience in the renewable energy sector overseeing the engineering and construction of wind and solar projects throughout Europe. Prior to joining Etrion in 2010, Mr. Alvarez-Bolado was Senior Project Manager for SunPower Corporation, a leading U.S. solar energy company, responsible for the construction of solar plants throughout Southern Europe. Prior to SunPower, Mr Alvarez-Bolado was Senior Project Manager for Vestas, a world leading manufacturer, seller and installer of wind turbines, where Mr. Alvarez-Bolado was responsible for the construction of over 200 MWp of wind parks. Mr. Alvarez-Bolado graduated from the University of Valladolid, Spain with a bachelor's degree in electrical engineering and attended the development program for executives at IESE Business School in Spain.



EXPERIENCED NON-EXECUTIVE BOARD MEMBERS



Ian H. Lundin (Chairman) - co-leads the investment initiatives of the Lundin Group and serves on the board of several Lundin companies, specifically, Chairman of Lundin Petroleum AB. In 1984, he joined the Lundin Group as drilling manager for International Petroleum Corporation (IPC), where he was appointed President and CEO in 1990. In 1998, IPC merged with another Lundin Group company, Sands Petroleum AB to form Lundin Oil AB, the successor company to Lundin Petroleum AB, where Mr. Lundin held the position of CEO. Mr. Lundin graduated from the University of Tulsa in 1982 with a bachelor of science degree in petroleum engineering.



Ashley Heppenstall (Director) - has worked with public companies within the Lundin Group since 1993. From 1984 until 1990, he worked in the banking sector where he was involved in project financing of oil and mining businesses. In 1990, Mr. Heppenstall was a founding director and shareholder of Sceptre Management Limited. In 1998, he was appointed Finance Director of Lundin Oil AB. Following the acquisition of Lundin Oil by Talisman Energy in 2001, Lundin Petroleum was formed, and Mr. Heppenstall was appointed President & Chief Executive Officer in 2002 until he stood down in 2015. Mr. Heppenstall graduated from the University of Durham with a bachelor degree in mathematics.



Aksel Azrac (Director) - is a Co-Founder and Partner of 1875 Finance, a family office in Geneva, Switzerland. Mr. Azrac joined the Baumgartner Papier, where he was in charge of auditing and consulting services. He then joined Paribas bank, where he managed two funds. In 2001, after the merger between BNP and Paribas, Mr. Azrac joined the Ferrier Lullin & Cie bank as portfolio manager where he managed Swiss and foreign private client portfolios. Mr. Azrac studied engineering at the Ecole Polytechnique de Lausanne (EPFL) and business administration at HEC Lausanne, Switzerland.



Garrett Soden (Director) - has experience across the natural resources sector in government, investment banking and public company management. He has worked with the Lundin Group of Companies since 2007 as a senior executive and board member. Mr. Soden is a director of Panoro Energy ASA, a Norwegian oil and gas company focused on West Africa. He is also a director of PA Resources AB, a Swedish oil and gas company with production in North Africa. Mr. Soden is the former Chairman and Chief Executive Officer of RusForest AB, a Swedish forestry company focused on Russia. He is also the former Chief Financial Officer of both Etrion and PetroFalcon Corporation, a Canadian oil and gas company focused on Venezuela. Mr. Soden previously worked at Lehman Brothers in equity research and at Salomon Brothers in mergers and acquisitions. He also previously served as Senior Policy Advisor to the U.S. Secretary of Energy. Mr. Soden holds a BSc honors degree from the London School of Economics and an MBA from Columbia Business School.



Contact Details

Etrion Corporation

Rue de la Rôtisserie 1 1204 Geneva Switzerland

Phone: +41 22 715 20 90 Email: info@etrion.com Website: www.etrion.com











